



ANNUAL REPORT  
2019



# CONTENT

FINANCIAL DATA	8
COMPANY NOTE	10
COMPANY PROFILE	11
SOCIAL RESPONSIBILITY- HELPING FOR THE PAST 9 YEARS	15
FINANCIAL PART	21
SEPARATE INCOME STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2019	28
SEPARATE STATEMENT OF OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2019	29
SEPARATE STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2019	30
SEPARATE STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2019	31
SEPARATE STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2019	32
NOTES TO THE SEPARATE FINANCIAL STATEMENTS	34
REPORT ON RELATIONS	116



## YOU ALREADY KNOW THE DOG THAT STARS IN OUR COMMERCIALS. LET'S TAKE A LOOK AT WHAT OUR LITTLE HERO EXPERIENCED IN 2019.

Bára became the main face of our marketing campaigns since 2017, and you can see her on citylight posters at stops of the public transport, on television, on the Internet, leaflets and even at all our branches. Moreover, in 2018 she joined our other heroes to promote products and services across the entire ČSOB Group, namely Jindra (actor Marek Taclík) and Jindra (actress Marie Doležalová). She continued in her job with these new friends also in 2019.

Bára has a very touching life story, which we described in detail in the 2017 annual report. In her private life, she helps those in need in special therapy, and her owner got her a partner last year to help her. His name is Tonda and he was abandoned as well. He arrived from Slovakia, where he wandered around the woods, until he eventually ended up in a shelter in Poprad, where he was given the name Quercus.

Both dog became friends quickly, even though each of them is different. Bára is a calm, cool girl, Tonda is a rascal, he is everywhere and tries every new task with no fear. Bára continues to work as a canistherapeutic dog with disabled children and shoots and takes pictures of our ads.

Bara can evoke a good mood with her presence, which tends to be lacking. And there's no doubt that a smile heals. And not only this is the reason why she is a kind of mascot of ČSOB Pojišťovna.





DEAR CLIENTS, BUSINESS PARTNERS AND COLLEAGUES,

LAST YEAR 2019 WAS SUCCESSFUL FOR US BOTH IN THE AREA OF MARKET SHARE, WHERE WE GAINED 8.1 % AND IN THE AREA OF PROFIT. IN MARKET SHARE, WE ARE MOVING TOWARDS 10 % OF THE MARKET SHARE AND WE HAVE REACHED THE RECORD LEVEL OF PROFIT.

The insurance market grew by +5.7 % year-on-year, while our Company grew significantly faster, by +9 %. In non-life insurance, which grew by 7.3 % on the market, we grew almost twice as fast as the market and fastest of the TOP 8 insurance companies, by +13 %. We have been growing by around 10 % in the long term and we want to keep this rate of growth.

If we look closer to our growth, we can see that in the year-on-year comparison, we managed to increase our market share by 0.3 %, mainly thanks to the non-life insurance, where our market share increased by 0.4 % to 8.1 %. In the life insurance, our market share reached almost at the same level, however in the regular life insurance we successfully managed to keep a growth trajectory and we increased our market share to 7.7 %. In the single life insurance, our market share decreased by 15 %, but we are still on the second market place with a market share of nearly 20 %, which represents a sustainable level for us.

In 2019, we were the fourth largest insurance company on the market and we believe that in 2020 we will defend this position.

In terms of damage, last year was very favorable for the entire Czech Republic due to the mild weather and the fact that natural disasters avoided our region. Our profit exceeded billions of crowns, at the level of 1.2 billion CZK for the first time in history. The driver of profit growth was non-life insurance, however in the overall absolute volume the life insurance remains the main source of our profit.

We have to say that we are growing sustainably and primarily in our target areas, with the great contribution of the entire ČSOB group. Our further plans still continue to grow and are based on even more intensive cooperation within the group. All of this is reflected in our growth strategy for 2020 to 2023.

In the coming years, we will focus even more intensively on areas that will support our ambitions. Especially on digitization. Thanks to strategic projects, we are going to modernise our IT systems faster and the source of our growth should be mainly clients in the CSOB group to which we have a link within the group. Thanks to this approach, the dynamics of our insurance company should continue in the further years.

The most important value of ČSOB Insurance company remains our employees and fellow workers, thanks to which we have managed to achieve these excellent results. We greatly appreciate their work, commitment and loyalty, which are the basis of our unique corporate culture. As in 2019, we will emphasise the creation of the best working environment in 2020 so that we all work our best together.

Let me thank you all once again for our success and achievements in 2019. It's great to see that our daily work brings its fruit. I strongly believe that together we will be successful in 2020 as well.

With king regards



**Jiří Střelický**

Chairman of the Board of Directors ČSOB Pojišťovna, a. s.,  
member of the ČSOB holding company

FINANCIAL DATA	31 DECEMBER 2019	31 DECEMBER 2018
Total assets (mCZK)	49 784	46 195
Share capital (mCZK)	2 796	2 796
Equity (mCZK)	4 710	4 157
Financial instruments (mCZK)	45 749	42 755
Profit after tax (mCZK)	1 198	904
Profit before tax (mCZK)	1 450	1 125
RATIOS		
ROAA (v %)	2,4	2,0
ROAE v (%)	25,4	21,8
Combined ratio non-life (%)	94,6	96,7



INDUSTRY INDICATORS	31 DECEMBER 2019	31 DECEMBER 2018
written premium (mCZK)	<b>13 413</b>	<b>13 357</b>
- life insurance (mCZK)	<b>5 850</b>	<b>6 672</b>
- non-life insurance (mCZK)	<b>7 564</b>	<b>6 685</b>
gross claims payments (mCZK)	<b>7 325</b>	<b>6 582</b>
net balance of technical provisions (mCZK)	<b>41 906</b>	<b>39 367</b>
new contracts (pcs)	<b>607 184</b>	<b>611 611</b>
number of claims settled (pcs)	<b>229 451</b>	<b>222 364</b>
insurance market share within CAP (% of written premium)	<b>8,1</b>	<b>7,8</b>
<b>OTHER DATA</b>		
average FTE	<b>666</b>	<b>715</b>

## COMPANY BODIES

### BOARD OF DIRECTORS (AS AT DECEMBER 31, 2019)

CHAIRMAN	Mgr. Jiří Střelický, M.A., Ph.D.
VICE-CHAIRMAN	Ing. Stanislav Uma
MEMBERS	Ing. Michal Brothánek
	Ing. Marek Cach
	Ing. Tomáš Lain

#### The following changes occurred in the composition of the Board of Directors during the year 2019:

Mr. Marek Nezveda resigned from the position of the Vice-chairman and the member of the Board of Directors as of February 28, 2019. As of March 1, 2019, Mr. Marek Cach was elected member of the Board of Directors. With effect from April 1, 2019, Mr. Stanislav Uma was elected as the Vice-chairman of the Board of Directors. Mr. Tomas Lain became member of the Board of Directors as from August 1, 2019.

### SUPERVISORY BOARD (AS AT 31 DECEMBER 2019)

CHAIRMAN	Ing. Jan Sadil
VICE-CHAIRMAN	Johan Basilius Paul Daemen
MEMBER	Mgr. Přemysl Dolan, MBA

#### The following changes occurred in the composition of the Supervisory Board during the year 2019:

Mr. Mgr. Přemysl Dolan, MBA became member of the Supervisory Board as from January 1, 2019.

### MANAGEMENT OF THE COMPANY (AS AT 31 DECEMBER 2019)

Mgr. Jiří Střelický, M.A., Ph.D.	Chairman of the Board of Directors responsible for the CEO Unit and for the Life and Non-life Insurance Division
Ing. Stanislav Uma	Vice-chairman of the Board of Directors responsible for the Client Service and Direct Distribution Division
Ing. Michal Brothánek	Member of the Board of Directors responsible for the Sales Division
Ing. Marek Cach	Member of the Board of Directors responsible for the Life and Non-life Insurance Division
Ing. Tomáš Lain	Member of the Board of Directors responsible for the Finance and Risk Management Division

#### The following changes occurred in the composition of the Management of the company in 2019:

With effect from February 1, 2019, Mr. Marek Cach was temporarily entrusted to manage the Life and Non-life Insurance division, after he became member of the Board of Directors on March 1, 2019, he remained in function. After resignation of Mr. Marek Nezveda, Mr. Jiri Strelicky was temporarily entrusted by leading the Finance and Risk management Division as of March 1, 2019. A new member of the Board of Directors, Mr. Tomáš Lain, started his mandate on August 1, 2019 and he is responsible for Finance and Risk management Division.

## COMPANY PROFILE

ČSOB Pojišťovna, a. s., člen holdingu ČSOB (ČSOB Pojišťovna) is a universal insurance company, offering comprehensive insurance services to citizens and tradesmen, as well as to small and medium enterprises and large corporations. It is ready to provide European-quality services to all its clients in

the areas of life and non-life insurance. Moreover, the stable infrastructure of the ČSOB group and of the strong multinational shareholder KBC further enables the clients of ČSOB Pojišťovna to obtain advantageous terms on comprehensive management of their financial needs.

### FOUNDING AND SHAREHOLDER STRUCTURE

ČSOB Pojišťovna was established on 17 April 1992 and has been operating under its current name since 6 January 2003, when it changed from IPB Pojišťovna, a.s. to its current business name following the purchase of the universal insurance company, ČSOB Pojišťovna a.s. The result is a strong insurance entity, which, with its share capital of CZK 2.8 billion and its equity of CZK 4.7 billion (as of 31 December 2019) is one of the best capitalised insurance companies on the Czech market. ČSOB Pojišťovna relies on the stable

background and proven know-how of its major shareholder, KBC Verzekeringen, a Belgian insurance company, member of the multinational KBC Group.

In 2019, ČSOB Pojišťovna had written premiums in the amount of CZK 13.4 billion, making it one of the largest insurance companies in the Czech Republic. Its market share by written premium, according to the Czech Association of Insurance Companies, was 8.1 % at the end of 2019.

### INSURANCE PRODUCTS

#### ČSOB POJIŠŤOVNA OPERATED THE FOLLOWING INSURANCE BRANCHES/GROUPS IN 2019:

##### LIFE INSURANCE

- Insurance in the event of death, survival and death or survival
- Pension insurance
- Capital Life insurance
- Investment Life Insurance
- Accident and illness insurance, which is complementary to the above insurance
- Child life insurance
- Specialised insurance for women and men

##### NON-LIFE INSURANCE

- Insurance of accident, illness and treatment
- Motor vehicle insurance
- Insurance for fire and other property damage
- Aviation insurance, inland navigation insurance and maritime insurance and transport insurance
- Liability insurance (including liability insurance caused by the operation of the vehicle)
- Credit and guarantee insurance
- Mortgage insurance
- Insurance of other losses
- Business risk insurance
- Agricultural insurance
- Legal protection insurance
- Internet risk insurance
- Cyber risk insurance

## SALE OF INSURANCE AND SUBSEQUENT SERVICE

Customer satisfaction is ensured by approximately seven hundred employees and more than a thousand exclusive insurance intermediaries of ČSOB Pojišťovna at ten regional branches and more than two hundred business offices

throughout the Czech Republic. Life and non-life insurance products are also offered by ČSOB Pojišťovna through the ČSOB Group's business network.

## MEMBERSHIP IN PROFESSIONAL ASSOCIATIONS

ČSOB Pojišťovna is a member of the Czech Insurance Association, the Czech Office of Insurers and the Czech

Nuclear Insurance Pool. It is also a member of the worldwide insurance network I.N.I. (International Network of Insurance).

## BASIC COMPANY INFORMATION

### **BUSINESS NAME:**

ČSOB Pojišťovna, a. s., člen holdingu ČSOB

Registered in the Commercial Register maintained by the Regional Court in Hradec Králové, Section B, Insert No. 567

**IDENTIFICATION NO:** 45534306

**TAX IDENTIFICATION NUMBER:** CZ45534306,

VAT NUMBER: CZ699000761

**REGISTERED OFFICE:** Pardubice, Zelené předměstí, Masarykovo náměstí no. 1458, Post Code 530 02

**TEL.:** +420 467 007 111

**FAX:** +420 467 007 444

**CLIENT SERVICE:** 467 100 777

**INTERNET:** [www.csobpoj.cz](http://www.csobpoj.cz)

**E-MAIL:** [info@csobpoj.cz](mailto:info@csobpoj.cz)

## NON-FINANCIAL INFORMATION

The Company did not carry out significant research and development activities during 2019. In the area of environmental protection and labour relations, the Company complies with applicable legislation. The Company does not

have an organizational unit abroad and has not acquired any own shares. Non-financial information will be provided by the entity KBC Verzekeringen NV.

## REPORT OF THE BOARD OF DIRECTORS ON COMPANY BUSINESS ACTIVITIES AND ASSETS IN 2019

ČSOB Pojišťovna, a. s., člen holdingu ČSOB (here after "the Company") prescribed in the year 2019 gross written premium of CZK 13,413,481 thousand.

Within the Czech Insurance Association ranking, the company grew faster than the market i.e. +0.3 % YoY market share increase up to 8,1% and maintained the total 4th market position mainly due to high volumes in Non-life insurance. Growth was realized in a sustainable way, primarily in our target areas within entire CSOB group.

In Regular life premium the Company is on the 4th market position with gross written premium of CZK 3,381,463 thousand, and its market share ended at 7.7 %.

Regarding Single Life insurance, the Company placed 2nd position with gross written premium of CZK 2,468,398 thousand, and its market share reached 19.9 %.

Board of Directors

ČSOB Pojišťovna a. s., člen holdingu ČSOB

In Non-Life Insurance total gross written premium reached CZK 7,563,619 thousand, which corresponds to 13.1 % YoY increase. In the case of market share, the company grew almost two times faster than the market and took 4th place with 8.1 % of market share.

The net profit of the Company after taxation for the year 2019 under the IFRS for local statutory purposes amounted to CZK 1,197,619 thousand i.e. + 32 % YoY thanks to stable profit contribution of Life result, improvement in Non-life profitability and strict cost policy.

The company continues to fulfill a mainly conservative investment strategy. New investments were placed to Czech government bonds, bank deposits and equity investment that were limited.

Funds for life investments insurance contracts were invested in mutual funds, bonds and investment certificates..



## SOCIAL RESPONSIBILITY – WE HAVE BEEN PROVIDING HELP FOR 9 YEARS

We want to take care of our clients and offer them the best services and products. At the same time, we are also aware of our social responsibility.

Like other members of the ČSOB Group, ČSOB Pojišťovna's social responsibility is one of the fundamental pillars of the company's philosophy and an integral part of its business.

We recognize our role in society. We behave responsibly and with a sustainable contribution to future generations. Social

responsibility is one of the cornerstones of our long-term strategy.

We focus mainly on four pillars.

- Responsible business
- Philanthropy
- Financial literacy
- Volunteering

### HOWEVER, WE HAVE BEEN VOLUNTEERING FOR 9. YEAR.

We approach social responsibility as a natural part of the everyday life of the company and its employees.

The nature of our business is aimed at a fundamental human principle: providing help to those in need. We encounter

a smaller or greater degree of adversity every day, and our clients turn to us with confidence for assistance. It is a key principle that we apply not only in our business but also in all key areas of social responsibility.

### VOLUNTEERING

We are able to provide help precisely where it is needed. Help includes physical work, professional assistance or financial support for the implementation of the specific projects we undertake with non-profit organisations throughout the Czech Republic. Since 2011, dozens of our employees have spent at least two days a year volunteering. The way we work and the commitment of our employees is unique. We are hands and hearts where they're needed most.

Employees can choose which volunteer project they want to be part of.

Areas in which we are active::

- Children and families
- Assistance to disadvantaged fellow citizens
- A wide range of assistance services 24 hours a day
- Seniors, hospice care
- Environment

### MONETARY DONATIONS

Money collections from employees and ČSOB Pojišťovna for one-off activities and long-term projects.





ECOLOGY



ADVENT WITH REGIONAL CHARITAS

## WHERE WE HELPED IN 2019

### BLUE DAY

For the seventh year we are the main partner of the Blue Parade, which is a traditional April event in Pardubice. The parade took place on 2 April 2019 and started with ČSOB Pojišťovna ARENA, accompanied by drummers passed around ČSOB Pojišťovna, class Míru to Pernštýnské náměstí, where blue balloons were released together. Thanks to the beautiful weather, this time the procession was attended by a record number of children and adults.

In support of RIC we have produced special T-shirts dycký Blue! Buying this T-shirt contributed our employees with an amount of **CZK 20,990**.

Blue is the color of communication that people with PAS are most troubled with. The blue parade is part of the Autism Day public awareness events in the Czech Republic entitled: „I have my own world, but I love you,“ which took place for the seventh time in 2019. The Day of Autism includes the Blue Parade event, the Czech Republic shines blue and a number of additional educational and professional conferences and meetings. With the aim to address the public with the issue of autism.

### CHARITY BAKERY

In 2019, two bakery events were held, during which employees become bakers and other employees buy their goods for charity.

VIII. Charity bakery entitled „Bake for hope, for joy, for love...“ – **CZK 37,070** was collected for this worthy cause

IX. Charity bakery entitled “for Kačka and Jirka” – the total collected amount **CZK 48,456**, was contributed by the company's board of directors the amount of **CZK 30,000** and moreover by the auction of the Trabant, the car model, the amount **CZK 751**. In total, we donated **CZK 79,207** to Katka and Jirka Švihálkovi.





CHARITY BAKERY



BLUE DAY

### TRIP WITH TYFLOCENTRUM

As part of the long-term cooperation of ČSOB Pojišťovna with the TyfloCentrum in Pardubice, which provides social services for people with visual impairments in the Pardubice Region,

we made trips to beautiful places in our country in the spring and autumn.

### BIRD SONG IN THE FLOWERING GARDEN OF THE REGIONAL CHARITY PARDUBICE

On Saturday, April 6, 2019, the dawn of birds awoke us early in the morning. It was symbolic, in cooperation with the Regional Charity Pardubice we made birdhouses.

After getting familiar with the working environment, our volunteers started with building, sandpapering, painting and production of the flight openings. Gradually, 38 bird boxes were made, of which ČSOB Pojišťovna employees bought 18 to contribute by **CZK 9,000** to the Pardubice Regional Charity.

At that time, nine determined volunteers arrived at the charity's headquarters.

### WEEKEND WITH AUTISTIC PEOPLE

The fourth weekend of August 14 volunteers spent in Balda near Polička with twenty-one families, their children, assistants and staff of RIC (a family integration centre). Together 132 people arrived for the weekend.

all, the (age) structure of families. The idea of the weekend is to create a program for parents as well as a program and care for children that parents can enjoy and relax on the weekend. Parents and healthy siblings competed enthusiastically for the winning trophy, some parents enjoyed the already mentioned beautiful weather in their own way, while our volunteers and assistants of RIC took care of the children's program.

After four very action seasons, the fifth season was a little different. We wondered about it, it didn't take long and we found out the reasons why it was different this year. The reasons were both, the beautiful weather which encouraged bathing, and also the fact that mushrooms grew and, above

And that is exactly the point of the action. Relieve everyday

worries and never-ending care and let the parents rest and breathe for a moment at least. For this reason, there

is a huge interest in the weekend for families with children suffering from SPA.

## VOLUNTEERING FOR SUNFLOWER DAYCARE CENTER

In May, we took seniors and mobile users of the stationary for a trip to the Museum of Crafts in Letohrad. A total of 8 volunteers and 30 participants from the stationary took part in the trip and as we wanted to make happy a blind friend who is in a wheelchair and cannot participate in all events with Tyflocentrum, we took him with us and we think he enjoyed it tremendously.

The museum in Letohrad was opened in 2000 and is located in the renovated New Court from 1750, historically protected. There we can see examples of crafts from the period 1840

to 1930, e.g. work of joiner, carving, wheelworker, but also less known work of metal makers, shinglers and others. The most interesting exhibits include the wooden carved model of museum of crafts, mechanical workshops and an old school class with examples of national costumes. We were given a tour of two routes on which we could see the exhibition of crafts and mechanical workshops.

It was lovely to see the happy faces of all the participants and listen to the stories of the elders who encountered a lot of exhibited pieces in their lives.

## ČSOB POJIŠŤOVNA DISTRIBUTES MONEY FROM THE CHARITY FUND

Even smaller amounts can help a lot. Many of us have people around who fate has not been kind to, and it would be great to help them, for example by contributing to the purchase of compensation aids. In 2019, we were able to collectively "distribute" **CZK 410,000**. Employees nominated individuals,

associations and clubs to receive financial assistance from this fund. A total of 32 associations and individuals were nominated. The commission carefully considered each nomination and finally decided to provide help to **23 of them**.

## ECOLOGY

The cooperation between ČSOB Pojišťovna and the Krajina Association, a non-profit organisation whose mission is to actively contribute to improving the state of nature,

landscape and the environment in the Czech Republic, has existed now for several years.



WEEKEND WITH AUTISTIC PEOPLE

In September, two ecological activities took place, the Division of CEO took part in the first volunteer challenge, and the team of usual volunteers interested in ecology, which are never be frightened by the work, took over the second challenge on its shoulders.

### ADVENT WITH REGIONAL CHARITAS

Or making wreaths for charity. The event took place in November 2019 and an incredible 100 wreaths were made in 7 hours. We supported a hospice care with the amount of **CZK 57,000**.

### SUPPORT FOR NEPAL

We supported the non-profit organization Namasté Nepal, which has been supporting Nepal for a very long time and in recent years has focused mainly on the construction of schools that will be able to withstand earthquakes by the amount of **CZK 11,750** collected by selling 47 calendars.

### ADVENT CHARITY COLLECTION

Together we managed to collect **CZK 45,258**, which was distributed to our colleague, who found themselves in a difficult situation in life.

We brought 5 large bags full of beautiful and valuable Christmas gifts to the Asylum House for Mothers with Children in Pardubice.



TRIP WITH TYFLOCENTRUM



BIRDBOUSES



VOLUNTEERING FOR SUNFLOWER DAYCARE CENTER



TRIP WITH TYFLOCENTRUM



# FINANCIAL PART

## REPORT OF THE SUPERVISORY BOARD OF ČSOB POJISTOVNA, A. S.,

člen holdingu ČSOB for the Annual General Meeting of ČSOB Pojišťovny, a. s., člen holdingu ČSOB (also "CSOB Pojistovna" or "the Company")

### IN 2019, THE SUPERVISORY BOARD OF ČSOB POJISTOVNA CONSISTED OF:

- Jan Sadil, Chairman
- Johan Daemen, Vice-Chairman
- Premysl Dolan (member as of January 1, 2019)

In 2019, the Supervisory Board members organized four meetings. The Board's meetings were also attended by members of the Board of Directors of ČSOB Pojistovna and other invited guests. Two decisions were made in a written form, so-called per rollam.

### The Supervisory Board discussed especially the following crucial issues during its meetings:

- Supervision of the Company's management activities and efficiency
- Regular evaluation of the Company's business results, trends in the fulfilment of its business and financial plans and decisions that should lead to strengthen dynamics of sales
- Multi Year Plan for the years 2019 - 2023
- Co-operation with other Company Noteies (Board of Directors, key functions - Actuarial Function Holder, Compliance Officer, Risk Management Function Holder, director of Audit department)
- Monitoring of the changes in organizational structure of the Company, personal changes at managerial positions
- Information of the Audit Committee meetings, which supervises the efficiency of the Company's internal control system, accounting and the audit of the Company's financial statements
- Implementation of Motor Strategy and Tied agent network strategy
- Project Portfolio 2019 and Business architecture

The Supervisory Board familiarised itself with the Company's financial results for 2019 and with the external auditor's opinion.

The Supervisory Board recommends the General Meeting to approve the Company's economic results and financial statements for the year 2019 and to accept the Board of Directors' proposal for the profit allocation.



**Ing. Jan Sadil**

Chairman of the Supervisory Board



## Independent auditor's report

to the shareholders of ČSOB Pojišťovna, a.s., člen holdingu ČSOB

### Report on the audit of the separate financial statements

---

#### Our Opinion

In our opinion, the accompanying separate financial statements give a true and fair view of the financial position of ČSOB Pojišťovna, a.s., člen holdingu ČSOB, with its registered office at Masarykovo náměstí 1458, Zelené Předměstí, Pardubice ("the Company") as at 31 December 2019, and of its financial performance and its cash flows for the year ended 31 December 2019 in accordance with International Financial Reporting Standards as adopted by the European Union ("EU").

#### What we have audited

The Company's separate financial statements ("financial statements") comprise:

- the separate income statement for the year ended 31 December 2019;
- the separate statement of other comprehensive income for the year ended 31 December 2019;
- the separate statement of financial position as at 31 December 2019;
- the separate statement of changes in equity for the year ended 31 December 2019;
- the separate statement of cash flows for the year ended 31 December 2019; and
- the notes to the separate financial statements, which include significant accounting policies and other explanatory information.

#### Basis for opinion

We conducted our audit in accordance with the Act on Auditors, Regulation (EU) No. 537/2014 of the European Parliament and of the Council ("the EU Regulation") and Standards on Auditing of the Chamber of Auditors of the Czech Republic (together "Audit regulations"). These standards consist of International Standards on Auditing (ISAs) as supplemented and modified by the related application guidance. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Independence

We are independent of the Company in accordance with the Act on Auditors, the EU Regulation and International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants accepted by the Chamber of Auditors of the Czech Republic (together "Ethic regulations"), and we fulfilled our other ethical responsibilities in accordance with the Ethic regulations.

---

PricewaterhouseCoopers Audit, s.r.o., Hvězdova 1734/2c, 140 00 Prague 4, Czech Republic  
T: +420 251 151 111, F: +420 251 156 111, www.pwc.com/cz

PricewaterhouseCoopers Audit, s.r.o., registered seat Hvězdova 1734/2c, 140 00 Prague 4, Czech Republic, Identification Number: 40765521, registered with the Commercial Register kept by the Municipal Court in Prague, Section C, Insert 3637, and in the Register of Audit Companies with the Chamber of Auditors of the Czech Republic under Licence No. 021.



The shareholders of company ČSOB Pojišťovna, a.s., člen holdingu ČSOB  
Independent auditor's report

## Our audit approach

### Overview



Overall materiality represents 1 % of the Company's gross underwritten premium and has been estimated at CZK 134 million.

Assumptions used in valuation of insurance liabilities from life insurance contracts.

As part of designing our audit, we determined the materiality and assessed the risks of material misstatement in the financial statements. In particular, we considered where management made subjective judgements; for example, in respect of significant accounting estimates that involved making assumptions and considering future events that are inherently uncertain.

We also addressed the risk of management override of internal controls, including among other matters, consideration of whether there was evidence of bias that represented a risk of material misstatement due to fraud.

### Materiality

The scope of our audit was influenced by our application of materiality. An audit is designed to obtain reasonable assurance as to whether the financial statements are free from material misstatement. Misstatements may arise due to fraud or error. They are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

Based on our professional judgement, we determined certain quantitative thresholds for materiality, including the overall materiality for the financial statements as a whole as set out in the table below. These, together with qualitative considerations, helped us to determine the scope of our audit and the nature, timing and extent of our audit procedures and to evaluate the effect of misstatements, both individually and in aggregate, on the financial statements.

<b>Overall materiality for the Company</b>	CZK 134 million (2018: CZK 134 million)
<b>How we determined it</b>	Overall materiality was determined as 1 % of the Company's gross underwritten premium
<b>Rationale for the materiality benchmark applied</b>	We have chosen the gross underwritten premium as a benchmark for estimating materiality as it represents the industry standard as well as the key focus of the Company's management and stakeholders. Based on market practice, performance of insurance companies is measured based on revenue and gross underwritten premium is one of the main indicators monitored by external users of the financial statements.



The shareholders of company ČSOB Pojišťovna, a.s., člen holdingu ČSOB  
Independent auditor's report

**Key audit matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

<b>Key audit matter</b>	<b>How our audit addressed the key audit matter</b>
<b>Assumptions used in valuation of insurance liabilities from life insurance contracts</b>	
<p>Liabilities from insurance contracts are complex, require application of professional judgement and are estimated based on assumptions, which are affected by future economic or political conditions.</p> <p>The process used by management to determine assumptions that have the greatest effect on the measurement of liabilities from life insurance contracts is disclosed in Note 31 and related other explanatory information in Note 24 to the financial statements.</p> <p>The Company's life insurance liability for Incurred But Not Reported claims ("IBNR") for the risk of death and other insurance riders was historically created and carried forward as prudent.</p> <p>The overall approach to the prudence levels is regularly discussed at the Company's Reserving and Parameter Committee, where significant judgments and estimates and any significant changes in these are analysed and concluded on.</p> <p>While the level of prudence has been in accordance with the past and current risk profile and risk appetite of management, the risk appetite as well as the target level of prudence of the life claim provisions have been changing and consequently the prudence has been decreasing gradually to the targeted lower level. The financial effect of a release of respective components of IBNR improved net result of the period, by a decrease in Net benefits and claims from insurance and investment contracts.</p>	<p>We obtained an understanding of the Company's methodologies and procedures to determine the key assumptions, either based on market observable data or management's own experience and estimates. We have involved our actuarial specialists in our audit procedures.</p> <p>We discussed the key assumptions with the Company's actuaries and management and, where appropriate, challenged the assumptions. The assumptions used by management were not materially different from our expectations.</p> <p>Further, we performed sample tests on life insurance premium provision, claim liabilities, including annuities, inspections, analysis and assessment of historical adequacy of claim liabilities as well as tests of liability adequacy.</p> <p>We analysed the Company's approach to setting prudence level for IBNR liabilities and accepted the accounting treatment applied based on the following aspects: the applicable accounting standards (IFRS 4 <i>Insurance contracts</i>, in particular the prohibition of introducing additional prudence where sufficient prudence has already been applied) and alignment with the Company's risk appetite, market benchmarks and regulatory requirements.</p>





**The shareholders of company ČSOB Pojišťovna, a.s., člen holdingu ČSOB  
Independent auditor's report**

**How we tailored our audit scope**

We tailored the scope of our audit in order to perform sufficient work to enable us to provide an opinion on the financial statements as a whole, taking into account the structure of the Company, the accounting processes and controls, and specifics of the regulation and the industry in which the Company operates.

---

**Other information**

In compliance with Section 2(b) of the Act on Auditors, the other information comprises the Annual Report but it does not include the financial statements and our auditor's report thereon. The Board of Directors of the Company is responsible for the other information.

Our opinion on the financial statements does not cover the other information. In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge about the Company obtained in the audit or otherwise appears to be materially misstated. In addition, we assessed whether the other information has been prepared, in all material respects, in accordance with applicable law and regulation, in particular, whether the other information complies with law and regulation in terms of formal requirements and procedure for preparing the other information in the context of materiality, i.e. whether any non-compliance with these requirements could influence judgments made on the basis of the other information.

Based on the procedures performed, to the extent we are able to assess it, in our opinion:

- the other information describing the facts that are also presented in the financial statements is, in all material respects, consistent with the financial statements; and
- the other information is prepared in compliance with the applicable law and regulation.

In addition, our responsibility is to report, based on the knowledge and understanding of the Company obtained in the audit, on whether the other information contains any material misstatement of fact. Based on the procedures we have performed on the other information obtained, we have not identified any material misstatement of fact.

---

**Responsibilities of the Board of Directors, Supervisory Board and Audit Committee of the Company for the financial statements**

The Board of Directors of the Company is responsible for the preparation of the financial statements that give a true and fair view in accordance with International Financial Reporting Standards as adopted by the EU and for such internal control as the Board of Directors determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Board of Directors is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Supervisory Board of the Company is responsible for overseeing the financial reporting process.

The Audit Committee of the Company is responsible for monitoring of the financial statements preparation process.



**The shareholders of company ČSOB Pojišťovna, a.s., člen holdingu ČSOB  
Independent auditor's report**

**Auditor's responsibilities for the audit of the financial statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Audit regulations will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with the above-stated requirements, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal controls.
- obtain an understanding of internal controls relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal controls.
- evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- evaluate the overall presentation, structure and content of the financial statements, including the notes, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Board of Directors, Supervisory Board and Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal controls that we identify during our audit.

We also provide the Audit Committee with a statement showing that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Supervisory Board and the Audit Committee, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.



The shareholders of company ČSOB Pojišťovna, a.s., člen holdingu ČSOB  
Independent auditor's report

### Report on other legal and regulatory requirements

In compliance with Article 10(2) of the EU Regulation, we provide the following information, which is required in addition to the requirements of International Standards on Auditing:

#### Consistency of the audit opinion with the additional report to the Audit Committee

We confirm that the audit opinion expressed herein is consistent with the additional report to the Audit Committee of the Company, which we issued on 19 March 2020 in accordance with Article 11 of the EU Regulation.

#### Appointment of auditor and period of engagement

We were appointed as the auditors of the Company for year 2019 by the General Meeting of Shareholders of the Company on 29 April 2019. Our uninterrupted engagement as auditors of the Company has lasted for four years.

#### Provided non-audit services

In addition to the statutory audit, no other services were provided by us to the Company.

PwC Network did not provide to the Company any prohibited services referred to in the Article 5 of the EU Regulation.

26 March 2020

*Pracovní úhonný podpis Audit, s.r.o.*  
Represented by Partner

*Marek Richter*  
Marek Richter

Statutory Auditor, Licence No. 1800

#### Note

Our report has been prepared in the Czech language and in English. In all matters of interpretation of information, views or opinions, the Czech version of our report takes precedence over the English version.

## SEPARATE INCOME STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2019

(CZK'000)	Note	2019	2018
Net earned premium	3	<b>12,611,288</b>	12,606,428
Gross earned premiums		<b>13,072,244</b>	13,035,066
Earned premium ceded to reinsurers		<b>(460,956)</b>	(428,638)
Net interest income	4	<b>779,886</b>	742,912
Dividend income		<b>11,255</b>	3,935
Net (un)realized gains (losses) from financial instruments at fair value through profit or loss	5	<b>925,180</b>	(670,977)
Of which reclassified to other comprehensive income due to overlay approach	18	<b>(81,470)</b>	20,922
Net gains from financial instruments at fair value through other comprehensive income	6	<b>3,478</b>	172
Impairment of financial assets	6	<b>9</b>	1,176
Fee and commission income	7	<b>137,561</b>	109,874
Other income	8	<b>122,860</b>	106,170
<b>TOTAL INCOME</b>		<b>14,591,517</b>	<b>12,899,690</b>
Net benefits and claims from insurance and investment contracts	9	<b>(9,213,910)</b>	(8,025,569)
Gross benefits and claims paid		<b>(7,169,649)</b>	(6,431,014)
Claims ceded to reinsurers		<b>184,228</b>	135,767
Gross change in insurance liabilities and liabilities for investment contracts with DPF		<b>(2,304,120)</b>	(1,761,009)
Change in contract liabilities ceded to reinsurers		<b>75,631</b>	30,687
Fee and commission expense	10	<b>(2,700,521)</b>	(2,471,191)
Operating expenses	11	<b>(978,723)</b>	(1,044,991)
Other operating expenses	13	<b>(248,093)</b>	(232,811)
<b>TOTAL EXPENSES</b>		<b>(13,141,247)</b>	<b>(11,774,562)</b>
<b>PROFIT BEFORE TAX</b>		<b>1,450,270</b>	<b>1,125,128</b>
Income tax expense	14	<b>(252,651)</b>	(220,877)
<b>PROFIT AFTER TAX</b>		<b>1,197,619</b>	<b>904,251</b>

SEPARATE STATEMENT OF OTHER COMPREHENSIVE INCOME  
FOR THE YEAR ENDED 31 DECEMBER 2019

(CZK'000)	Note	2019	2018
<b>PROFIT AFTER TAX</b>		<b>1,197,619</b>	<b>904,251</b>
<b>Items that cannot be subsequently reclassified into profit or loss</b>			
Net change in participation in subsidiaries		13,541	(14,419)
<b>Items that can be subsequently reclassified into profit or loss</b>			
Net change in revaluation reserve for shares - overlay approach		81,470	(20,922)
Net change in revaluation reserve for bonds		169,244	(104,374)
Revaluation of hedging derivatives		(4,625)	(5,062)
<b>OTHER COMPREHENSIVE INCOME</b>	14	<b>259,630</b>	<b>(144,777)</b>
<b>TOTAL COMPREHENSIVE INCOME</b>		<b>1,457,249</b>	<b>759,474</b>

## SEPARATE STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2019

(CZK'000)	Note	2019	2018
Intangible assets	15	161,934	94,737
Property and equipment	16	389,008	377,244
Prepaid acquisition commissions	20	836,065	656,790
Other assets	21	174,983	171,093
Reinsurance assets	24	582,992	507,079
Investments in subsidiaries	17	217,400	203,859
Net deferred tax assets	25	114,794	138,048
Receivables	19	951,675	799,265
Insurance receivables		687,273	618,472
Reinsurance receivables		207,570	123,610
Other receivables		56,832	57,183
Financial assets	18	45,912,781	42,912,774
At amortized cost		9,482,983	9,709,782
At fair value through other comprehensive income		17,707,764	16,037,528
of which reclassified from FVTPL - overlay approach		579,702	290,133
At fair value through profit or loss		18,705,123	17,142,190
Hedging derivatives with positive fair value		16,911	23,274
Assets held for sale	16	6,528	-
Cash and cash equivalents		435,556	334,199
<b>TOTAL ASSETS</b>		<b>49,783,716</b>	<b>46,195,088</b>

(CZK'000)	Note	2019	2018
Share capital	23	2,796,248	2,796,248
Share premium		3,600	3,600
Other funds and revaluation differences		712,999	453,369
Retained earnings		1,197,619	904,251
<b>TOTAL EQUITY</b>		<b>4,710,466</b>	<b>4,157,468</b>
Insurance contracts provisions	24	41,779,421	39,146,053
Investment contracts with DPF	24	709,629	728,044
Current tax liabilities	25	137,070	93,776
Other liabilities	28	561,323	685,434
Payables	26	1,432,916	1,226,665
Insurance payables		1,319,966	1,151,266
Reinsurance payables		112,950	75,399
Liabilities from lease contracts	27	289,095	-
Other liabilities	18	163,796	157,648
<b>TOTAL LIABILITIES</b>		<b>45,073,250</b>	<b>42,037,620</b>
<b>TOTAL LIABILITIES AND EQUITY</b>		<b>49,783,716</b>	<b>46,195,088</b>

These financial statements were approved for issue by the Board of Directors on 24 March 2020 and signed on its behalf by:



**Mgr. Jiří Střelický, M.A., Ph.D.**  
Chairman of the Board of Director



**Ing. Tomáš Lain**  
Member of the Board of Directors

## SEPARATE STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2019

2019 (CZK'000)	Share capital	Share premium	Revaluation differences for participation in subsidiaries	Revaluation differences for to assets that are measured at fair value through other comprehensive income	of which reclassified from FVTPL - overlay approach	Revaluation of hedging derivatives	Other funds	Total funds and revaluation differences	Retained earnings	Total equity
<b>At 1 January</b>	<b>2,796,248</b>	<b>3,600</b>	<b>(13,541)</b>	<b>63,305</b>	<b>(18,089)</b>	<b>(6,641)</b>	<b>410,246</b>	<b>453,369</b>	<b>904,251</b>	<b>4,157,468</b>
Profit for the year	-	-	-	-	-	-	-	-	1,197,619	1,197,619
Other comprehensive income	-	-	13,541	250,714	81,470	(4,625)	-	259,630	-	259,630
<b>Total comprehensive income</b>	<b>-</b>	<b>-</b>	<b>13,541</b>	<b>250,714</b>	<b>81,470</b>	<b>(4,625)</b>	<b>-</b>	<b>259,630</b>	<b>1,197,619</b>	<b>1,457,249</b>
Dividends paid	-	-	-	-	-	-	-	-	(904,251)	(904,251)
<b>At 31 December</b>	<b>2,796,248</b>	<b>3,600</b>	<b>-</b>	<b>314,019</b>	<b>63,381</b>	<b>(11,266)</b>	<b>410,246</b>	<b>712,999</b>	<b>1,197,619</b>	<b>4,710,466</b>
2018 (CZK'000)	Share capital	Share premium	Revaluation differences for participation in subsidiaries	Revaluation differences for to assets that are measured at fair value through other comprehensive income	of which reclassified from FVTPL - overlay approach	Revaluation of hedging derivatives	Other funds	Total funds and revaluation differences	Retained earnings	Total equity
<b>At 1 January</b>	<b>2,796,248</b>	<b>3,600</b>	<b>878</b>	<b>188,601</b>	<b>2,833</b>	<b>(1,579)</b>	<b>410,246</b>	<b>598,146</b>	<b>855,183</b>	<b>4,253,177</b>
Profit for the year	-	-	-	-	-	-	-	-	904,251	904,251
Other comprehensive income	-	-	(14,419)	(125,296)	(20,922)	(5,062)	-	(144,777)	-	(144,777)
<b>Total comprehensive income</b>	<b>-</b>	<b>-</b>	<b>(14,419)</b>	<b>(125,296)</b>	<b>(20,922)</b>	<b>(5,062)</b>	<b>-</b>	<b>(144,777)</b>	<b>904,251</b>	<b>759,474</b>
Dividends paid	-	-	-	-	-	-	-	-	(855,183)	(855,183)
<b>At 31 December</b>	<b>2,796,248</b>	<b>3,600</b>	<b>(13,541)</b>	<b>63,305</b>	<b>(18,089)</b>	<b>(6,641)</b>	<b>410,246</b>	<b>453,369</b>	<b>904,251</b>	<b>4,157,468</b>

## SEPARATE STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2019

(CZK'000)	Note	2019	2018
Profit before taxation		1,450,270	1,125,128
adjustments for:		-	-
Change in reserves for insurance and investment contracts <sup>1</sup>	9	2,304,120	1,761,009
Change in contract liabilities ceded to reinsurers	9	(75,631)	(30,687)
Depreciation and amortization	16	90,212	65,809
Profit / (loss) on the disposal of property and equipment	8	(43,978)	-
Net lease change		9,026	-
Impairment on financial instruments	6	(9)	(1,176)
Amortization of financial instruments		(85,549)	(71,197)
Net unrealized gain/ (loss) from FVTPL	5	(919,697)	635,075
Net realized gain/ (loss) from FVOCI	6	(3,478)	(172)
Net interest income	4	(779,886)	(742,912)
Impairment on other assets		22,676	103,722
Other		(60,999)	(20,261)
Net change in operating assets	22	(42,739)	(142,522)
Net change in operating liabilities	29	464,450	470,950
Interest received		688,805	655,979
(Purchase)/disposal of financial instruments	18	(5,873,055)	(6,534,399)
Maturity of financial instruments	18	3,956,522	3,898,448
Net income tax (paid) received		(243,828)	(65,283)
<b>NET CASH FLOW FROM OPERATING ACTIVITIES</b>		<b>857,261</b>	<b>1,107,511</b>
Purchase of property, equipment and intangible assets	15, 16	(107,110)	(67,325)
Disposal of property, equipment and intangible assets	15, 16	304,996	1,372
<b>NET CASH FLOW FROM INVESTING ACTIVITIES</b>		<b>197,886</b>	<b>(65,953)</b>
Dividends paid	23	(904,251)	(855,183)
Repayment of lease liability	16	(49,540)	-
<b>NET CASH FLOW FROM FINANCING ACTIVITIES</b>		<b>953,791</b>	<b>(855,183)</b>
<b>Net increase/(decrease) in cash and equivalents</b>		<b>101,357</b>	<b>186,375</b>
<b>Cash and cash equivalents as at 1 January</b>		<b>334,199</b>	<b>147,825</b>
<b>Net increase/ (decrease) in cash and cash equivalents</b>		<b>101,357</b>	<b>186,374</b>
<b>CASH AND CASH EQUIVALENTS AS AT 31 DECEMBER</b>		<b>435,557</b>	<b>334,199</b>

<sup>1</sup> Change in reserves for insurance and investment contracts is adjusted by Net change in premium and claims (cash) which is present-ed in Net change in operating liabilities (note 29)





## NOTES TO THE SEPARATE FINANCIAL STATEMENTS

1. CORPORATE INFORMATION	35
2. ACCOUNTING POLICIES	36
3. EARNED PREMIUMS, NET OF REINSURER'S SHARE	57
4. NET INTEREST INCOME	59
5. NET GAINS/(LOSSES) FROM FINANCIAL INVESTMENTS AT FAIR VALUE THROUGH PROFIT AND LOSS	59
6. NET GAINS/(LOSSES) FROM FINANCIAL INVESTMENTS AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME	59
7. FEE AND COMMISSION INCOME	60
8. OTHER INCOME	60
9. NET BENEFITS AND CLAIMS FROM INSURANCE AND INVESTMENT CONTRACTS	61
10. ACQUISITION COSTS, FEES AND COMMISSION EXPENSES	62
11. OPERATING EXPENSES	62
12. EMPLOYEE INFORMATION	63
13. OTHER EXPENSES	64
14. INCOME TAX EXPENSE	64
15. INTANGIBLE ASSETS	66
16. PROPERTY AND EQUIPMENT	66
17. INVESTMENTS IN SUBSIDIARIES	68
18. FINANCIAL INSTRUMENTS	69
19. RECEIVABLES	84
20. PREPAID ACQUISITION COMMISSIONS	85
21. OTHER ASSETS	85
22. NET CHANGE IN OPERATING ASSETS	85
23. ISSUED SHARE CAPITAL	86
24. PROVISIONS FOR INSURANCE CONTRACTS AND INVESTMENT CONTRACTS WITH DISCRETIONARY PARTICIPATION FEATURES (DPF)	87
25. TAXATION	90
26. PAYABLES	90
27. LIABILITIES FROM LEASE CONTRACTS	91
28. OTHER PAYABLES	91
29. NET CHANGE IN OPERATING LIABILITIES	91
30. RISK MANAGEMENT FRAMEWORK	92
31. INSURANCE AND FINANCIAL RISK	93
32. CONTINGENT LIABILITIES	111
33. RELATED PARTIES	112
34. RELATED-PARTY TRANSACTIONS	112
35. SUBSEQUENT EVENTS	113

## 1. CORPORATE INFORMATION

ČSOB Pojišťovna, a.s., člen holdingu ČSOB ("the Company") is an insurance company incorporated and domiciled in the Czech Republic. The principal activities of the Company are life and non-life insurance. The Company was incorporated on 17 April 1992 (business registration number 45534306). The Company obtained a license to carry out life insurance

activities on 22 April 1992. The Company obtained a license to carry out non-life insurance activities on 13 April 1994.

The registered office of the Company is Masarykovo náměstí 1458, Zelené Předměstí, 530 02, Pardubice.

### THE SHAREHOLDERS OF THE COMPANY AS AT 31 DECEMBER 2019:

Československá obchodní banka, a. s., Radlická 333/150, 150 57 Prague 5	0,245 %
KBC Verzekeringen NV, Professor Roger Van Overstraetenplein 2, B-3000 Lovaň, Belgium	99,755 %

### SHARE ON THE COMPANY'S VOTING RIGHTS AS AT 31 DECEMBER 2019:

Československá obchodní banka, a. s., Radlická 333/150, 150 57 Prague 5	40,000 %
KBC Verzekeringen NV, Professor Roger Van Overstraetenplein 2, B-3000 Lovaň, Belgium	60,000 %

### MEMBERS OF THE BOARD OF DIRECTORS AND OF THE SUPERVISORY BOARD AS AT 31 DECEMBER 2019:

CHAIRMAN	Jiří Střelický, M.A., Ph.D., Prague 6, Za Strahovem 432/28, postal code 169 00
VICE-CHAIRMAN	Stanislav Uma, Prague 9, Újezd nad Lesy, Čelkovická 2187, postal code 190 16
MEMBERS	Tomáš Lain, Praha 9, Satalice, Dany Medřické, postal code 190 15
	Marek Cach, Pardubice, Pardubičky, Za Kopečkem 499, postal code 530 03
	Michal Brothánek, Prague 4, Chodov, Kloboukova 1264/71, postal code 148 00

The Board of Directors acts on behalf of the Company in a way that it should always be represented jointly by any two Board members. Act on behalf of the Company involves two

members of the Board of Directors who affix their signatures to the business name of the Company.

### MEMBERS OF THE SUPERVISORY BOARD

CHAIRMAN	Jan Sadil, Prague 10, Strašnice, Pod strašnickou vinicí 3200/40, postal code 100 00
MEMBERS	Johan Basilius Paul Daemen, 2820 Bonheiden, Oude Baan 110, Belgium
	Přemysl Dolan, Němčice 106, postal code 566 52

#### Following changes to the Board of Directors and the Supervisory Board were made during 2019:

Effective from 28 February 2019, Marek Nezveda resigned from his role of member and vice-chairman of the Board of Directors. Effective from 1 March 2019, Marek Cach was appointed in the function of Member of the Board

of Directors. Effective from 1 August 2019, Tomáš Lain was appointed in the function of Member of the Board of Directors.

Effective from 1 January 2019, Přemysl Dolan was appointed in the function of Member of the Supervisory Board.

## 2. ACCOUNTING POLICIES

### 2.1 BASIS OF PREPARATION

The financial statements have been prepared and approved by the Board of Directors of the Company and are subject to approval at the general meeting of shareholders.

The statement of financial position has been prepared on a historic cost basis except for those financial assets and financial liabilities that have been measured at fair value (financial derivatives, financial instruments at fair value through profit and loss, financial instruments at fair value through other comprehensive income, financial instruments held for trading etc.).

Assets held for sale are measured at fair value less costs of sell, if this value is lower their carrying amount (for example, cost less depreciation and impairment losses).

The financial statements are presented in Czech crowns (CZK) rounded to the nearest thousand (CZK'000), which is both the Company's functional and presentation currency. CZK is the

currency of the primary economic environment in which the Company operates.

The Company's financial data are included in the consolidated financial statements of the parent company KBC Verzekeringen N.V., Leuven, the Kingdom of Belgium. These financial statements are separate and are further included in the consolidated financial statements of the ultimate parent company KBC Company N.V. with its registered seat in Brussels, the Kingdom of Belgium. The financial statements of the two consolidating entities KBC Verzekeringen N.V. and KBC Company N.V. are compiled in accordance with the International Financial Reporting Standards as adopted by the EU and are submitted to the Belgian National Bank and are publicly available at the Company's seat. Therefore, in compliance with IFRS 10, section 4 (a) requirements, the Company does not prepare consolidated financial statements.

### STATEMENT OF COMPLIANCE

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as adopted by the European Union.

The Company presents financial statements broadly in order of liquidity. An analysis regarding the recovery or settlement within twelve months after the reporting date (current) and more than 12 months after the reporting date (non-current) is presented in the notes.

Financial assets and financial liabilities are offset and the net amount reported in the statement of financial position only when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis (see further Note 18 Offsetting financial instruments). Income and expense will not be offset in the income statement unless required or permitted by any accounting standard or interpretation, as specifically disclosed in the accounting policies of the Company.

### 2.2 CHANGES IN ACCOUNTING POLICIES

#### EFFECTIVE FROM 1 JANUARY 2019

The accounting policies adopted are consistent with those used in the previous financial year except for the adoption of the following standards, amendments and interpretations. The adoption of other standards, amendments and interpretations did not have a significant effect, unless explicitly stated.

**PREPAYMENT FEATURES WITH NEGATIVE COMPENSATION (IFRS 9)** is effective for accounting periods beginning on or after 1 January 2019. The amendment clarifies that financial assets whose cash flows correspond to principal and interest payments and prepayment features that may result in reasonable negative compensation for the early termination of the contract are eligible to be measured at amortized cost

or at fair value through other comprehensive income.

**IFRS 16 LEASES** is effective for accounting periods beginning on or after 1 January 2019. IFRS 16 sets out the principles for the recognition, measurement, presentation and disclosure of lease contracts for both parties of such contracts, i.e. the customer ('lessee') and the supplier ('lessor'). The new standard requires lessees to recognize most leases in their statement of financial position. Lessees will have a single accounting model for all lease contracts, with certain exemptions. Lessor accounting is substantially unchanged. Refer to note 16 for the impact of the implementation of IFRS 16.

**LONG-TERM TERM INTERESTS IN ASSOCIATES AND JOINT VENTURES (AMENDMENTS TO IAS 28)** is effective for accounting periods beginning on or after 1 January 2019. The amendment clarifies that any long-term interests in an associate or joint venture that in substance form a part of the entity's net investments and which are not consolidated using the equity method are in scope of IFRS 9.

#### **PLAN AMENDMENT, CURTAILMENT OR SETTLEMENT (AMENDMENTS TO IAS 19)**

is effective for accounting periods beginning on or after 1 January 2019. The amendment requires the use of updated assumptions to determine the cost of current services and net investments after a change, restriction or settlement plan.

#### **IFRIC 23 — UNCERTAINTY OVER INCOME TAX**

**TREATMENTS** is effective for accounting periods beginning on or after 1 January 2019. The interpretation clarifies how to apply the recognition and measurement requirements in IAS 12 when there is uncertainty over income tax treatment.

**IMPROVEMENTS TO INTERNATIONAL FINANCIAL REPORTING STANDARDS (2015-2017)**, issued in December 2017 to with a view to remove inconsistencies and clarify their wording. Separate transitional provisions apply to individual standards. All amendments are effective from 1 January 2019.

### **EFFECTIVE AFTER 1 JANUARY 2019**

The following standards, amendments and interpretations have been issued and are effective after 1 January 2019. The Company did not adopt earlier these standards. Unless explicitly stated, new standards, amendments and interpretations will not have a material impact on the Company's financial statements.

**IFRS 17 INSURANCE CONTRACTS** is effective for accounting periods beginning on or after 1 January 2023 and has not yet been endorsed by the EU. IFRS 17 replaces IFRS 4 after 1 January 2021. The Standard establishes principles for the recognition, measurement, presentation and disclosure of insurance and reinsurance contracts, both life and non-life. Similar principles also apply to investment contracts with discretionary participation features. The overall intention of IFRS 17 is to introduce a single accounting model for insurance contracts that is more useful and consistent for insurance companies. The main pricing principle of IFRS 17 is the so-called general model, complemented by a model for investment contracts with variable fee approach and a simplified model for short-term contracts (premium allocation approach). The Company assesses the impact of IFRS 17 on its financial statements under the IFRS 17 implementation project that is currently underway in the Company. The impact is expected to be significant.

**DEFINITION OF A BUSINESS (AMENDMENT TO IFRS 3)** is effective for accounting periods beginning on or after 1 January 2020. The amendment provides guidance on how to determine whether a transaction has to be accounted for as a business combination or asset acquisition. An enterprise is defined as an integrated Company of activities and assets that can be controlled and managed to provide goods or services to customers, generate income from investments (such as dividends or interest) or generate.

**THE REFERENCE INTEREST RATE REFORM (AMENDMENTS TO IFRS 9, IAS 39 AND IFRS 7)** is effective for periods beginning on or after 1 January 2020 and has not yet been approved for use in the EU. The amendment clarifies that certain hedge accounting requirements can still be applied where it is assumed that the reference interest rate on which the hedged cash flows and cash flows from the hedging instrument are based will not change as a result of the reform.

**DEFINITION OF MATERIAL (AMENDMENTS TO IAS 1 AND IAS 8)** is effective for accounting periods beginning on or after 1 January 2020. The amendment clarifies that information is material if its omission, misstatement or concealment could influence decisions that the users of financial statements

make on the basis of financial statements. Materiality depends on the nature or magnitude of information, or both.

**AN AMENDMENT TO THE CONCEPTUAL FRAMEWORK FOR IFRS STANDARDS** is effective for accounting periods beginning on or after 1 January 2020.

## 2.3 SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of the Company's financial statements requires management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities and the disclosure of contingent liabilities, at the reporting date. The estimates

and associated assumptions are continually evaluated and are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates. The most frequently used significant judgments and estimates are as follows:

### 1. VALUATION OF RESERVES FOR INSURANCE CONTRACTS AND INVESTMENT CONTRACTS WITH DPF

#### RESERVES FOR LIFE INSURANCE CONTRACTS AND INVESTMENT CONTRACTS WITH DPF

The liability for life insurance contracts and investment contracts with a discretionary participation feature (DPF) is based on assumptions established at the inception of the contract. Most contracts (99% of all contracts) are subject to a liability adequacy test, which reflects management's best current estimate of future cash flows.

The main assumptions used relate to mortality, morbidity, longevity, annulment rate, investment returns, expenses, and discount rates. All assumptions used are on the level of best estimation adjusted by risk margins. Values of risk margins (including margin in discount rate regarding the time value of future embedded options and guarantees) are stated in line with the recommendation of the Czech Society of Actuaries. Discount rates are based on risk free rates recommended and provided by the Czech Society of Actuaries.

#### RESERVES FOR NON-LIFE INSURANCE CONTRACTS

For non-life insurance contracts, estimates have to be made both for the expected ultimate cost of claims reported at the reporting date (RBNS) and for the expected ultimate cost of claims incurred but not yet reported at the reporting date (IBNR). It can take a significant period of time before the ultimate claims cost can be established with certainty. The ultimate cost of outstanding claims is estimated by using a range of standard actuarial claims projection techniques.

The main assumption underlying these techniques is that the Company's past claims development experience can be used to project future claims development and hence ultimate claims costs. (For more details see Note 31).

Information about sensitivity is a part of the Note 31.

### 2. FINANCIAL INSTRUMENTS FAIR VALUE

Where the fair values of financial assets and financial liabilities recorded in the statement of financial position cannot be derived from active markets, they are determined using a variety of valuation techniques which include the application of mathematical models. If possible, the input to these models is taken from observable markets; if not, a degree of judgment

is required to establish the fair values. The judgments include considerations of credit and liquidity and model inputs, such as correlation and volatility for longer dated financial instruments.

For more details see Note 18.

### 3. IMPAIRMENT LOSSES ON FINANCIAL INSTRUMENTS

Calculation of Expected Credit Loss (ECL) requires significant judgments in various aspects, for example, but not solely, the financial situation of the debtors/issuers and their possibility to repay, and future macroeconomic information. The Company applies a neutral and unbiased approach while evaluating uncertainties and making important judgments. The value of expected credit losses is calculated in a manner that reflects:

- unbiased, probable weighted amount;
- time value of money; and
- information about past and actual events and expected economic conditions.

For more details see Note 18.

## 2.4 SIGNIFICANT ACCOUNTING POLICIES

### 1. FOREIGN CURRENCY TRANSLATION

Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency rate of exchange prevailing at the reporting date.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates prevailing at the dates of the initial transactions.

Transactions in foreign currencies are initially recorded at the functional currency rate of exchange prevailing at the date of transaction.

Foreign exchange gains and losses are taken to the income statement.

### 2. PRODUCT CLASSIFICATION

Insurance contracts are those contracts for which the Company (the insurer) has accepted significant insurance risk from another party (the policyholders) by agreeing to compensate the policyholders if a specified uncertain future event (the insured event) adversely affects the policyholders. As a general guideline, the Company determines whether it has significant insurance risk, by comparing benefits paid with benefits payable if the insured event did not occur. Insurance contracts can also transfer financial risk.

Investment contracts are those contracts that transfer significant financial risk with no significant insurance risk. Financial risk is the risk of a possible future change in one or more of a specified interest rate, financial instrument price or other financial variable.

Investment contracts are those that are not classified as insurance contracts.

Once a contract has been classified as an insurance contract, it remains an insurance contract for the remainder of its lifetime, even if the insurance risk reduces significantly during this period, unless all rights and obligations are extinguished or expire. Investment contracts can, however, be reclassified as insurance contracts after inception if the insurance risk becomes significant.

Both investment and insurance contracts may contain a DPF. A DPF is a contractual right to receive, as a supplement to guaranteed benefits, additional benefits:

- that are likely to be a significant portion of the total contractual benefits
- whose amount or timing is contractually at the discretion of the issuer; and

- that are contractually based on:
  - the performance of a specified pool of contracts or a specified type of contract;
  - realized and/or unrealized investment returns on a specified pool of assets held by the issuer; or
  - the profit or loss of the company, fund or other entity that issues the contract.

In terms of the Company, discretionary profit features DPF represent profit share allocated to the life insurance policy holders.

All contracts for traditional products are classified as

insurance contracts as they represent transfer of significant insurance risk.

Universal Life and unitlinked types of products are classified as insurance contracts or as investments with a DPF according to a contracted risk that is monitored contract/by/contract.

The guaranteed element of an insurance or investment DPF contract is recognized as a liability.

The Company's accounting policy is to treat all DPF features, both guaranteed and discretionary, as liabilities and to include them within insurance or investment contract liabilities as appropriate in the statement of financial position.

### 3. INTANGIBLE ASSETS

Intangible fixed assets include mainly software and licenses and at initial recognition are recorded at acquisition cost. After initial recognition intangible assets are carried at the amount of acquisition cost less accumulated amortization and impairment.

Long term intangible assets with a cost exceeding CZK 60 thousand are amortized based on their useful economic lives.

The amortization of software and other intangibles is calculated linearly over their expected useful economic lives::

Software	5 years
Other intangible assets	5 years

#### INTANGIBLE ASSETS WITH FINITE LIVES

Intangible assets with finite lives are amortized over their useful economic lives. The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period. The amortization expense on intangible assets with finite lives is recognized in the income statement.

Gains or losses arising from the derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognized in the income statement when the asset is derecognized.

### 4. PROPERTY AND EQUIPMENT

Property and equipment is stated at cost less accumulated depreciation and accumulated impairment losses.

Land is not depreciated.

Tangible fixed assets include assets with a cost exceeding CZK 7 thousand (CZK 40 thousand for furniture) on an individual basis and an estimated useful life greater than one year. Such assets are depreciated over their useful economic lives. Tangible assets with a cost not exceeding CZK 7 thousand (CZK 40 thousand for furniture) are expensed as

incurred.

Depreciation is provided on a straight line basis over the useful lives of the following classes of assets:

<b>Buildings</b>	
Own buildings	30 years
Technical installation (pipeline, water supply, sewerage)	20 years
Rented premises	10 years



<b>It assets</b>	
Hardware	3 years
<b>Other</b>	
Motor vehicles	5 years
Other	3 - 10 years

The assets' residual values and useful lives are reviewed and adjusted if appropriate at each financial year end.

An item of property and equipment is derecognized upon

disposal or when no further future economic benefits are expected from its use or disposal. Any gain or loss arising on the derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the income statement in the year the asset is derecognized.

If it is highly probable that an asset will be sold, the asset is classified as held for sale and is measured at the lower of its carrying amount and fair value less costs of sell.

## 5. INVESTMENTS IN SUBSIDIARIES, ASSOCIATES AND JOINT VENTURES

A subsidiary is an entity that is controlled by another entity (parent). The Company has control over the company it invested in when it is exposed to, or is entitled to, variable profits on the basis of its investments in that company. The Company is then able to influence these revenues through its control.

Associates' companies are all entities in which the Company has significant influence, but not a control. Significant influence is determined by ownership of a share of voting rights between 20% and 50%.

A joint venture is a type of joint concord in which parties which have joint control have also the right for the net assets of the joint venture. Joint control is the contractual sharing of control over the joint venture. It exists only when the controlling parties reach a single decision on the joint venture's activities.

The Company recognizes investments in subsidiaries and associates in accordance with IFRS 9 „Financial Instruments“. Investments in subsidiaries and associates are measured at fair value through other comprehensive income (FVOCI).

To classify a capital instrument into the FVOCI category is possible only for instruments of long-term and strategic importance. During initial recognition this option is irrevocable and can be done at the level of an individual instrument. The capital instrument included in the FVOCI category is subsequently measured at fair value recognized in other comprehensive income. If the instrument is sold, the result cannot be recognized in the income statement. The only exception is income from dividends, which are always recognized in the income statement.

## 6. FINANCIAL INSTRUMENTS

### RECOGNITION AND DERECOGNITION

Financial assets and liabilities are recognized in the statement of financial position when the Company becomes a party to the contractual provisions of the financial instrument. A financial asset is derecognized from the statement of financial position when the contractual rights to the cash flows from the financial asset expire or are transferred and the transfer qualifies for derecognition. A transfer requires that the Company either: (a) transfers the contractual rights to receive the asset's cash flows; or (b) retains the right to the asset's cash flows but assumes a contractual obligation to pay those cash flows to a third party. When the Company transfers a financial asset, it assesses the extent to which it has retained the risks and rewards of ownership of the transferred asset. If substantially all the risks and rewards have been transferred, the asset is derecognized. If substantially all the risks and rewards have been neither retained nor transferred, the Company assesses whether or not it has retained control of the asset. If it has not retained control, the asset is derecognized. Where the Company has retained control of the asset, it continues to recognize the asset to the extent of its continuing involvement.

A financial liability is derecognized from the statement of financial position when the obligation specified in the contract is discharged, cancelled or expires.

For all categories of financial assets the Company recognizes "regular way" purchases and sales using common settlement date accounting. Under settlement date accounting, a financial asset is recognized or derecognized in the statement of financial position on the day it is physically transferred to or from the Company ("settlement date"). The date on which the Company becomes a party to the contractual provisions of a financial asset purchase or the Company loses control of the contractual rights from a financial asset sale is commonly referred to as the "trade date". For financial assets at fair value through profit or loss and financial assets at fair value through other comprehensive income any change in fair value that occurs between the reporting date and the settlement date of the trade shall be recognized in the income statement in case of financial instruments at fair value through profit or loss, and in case of FVOCI instruments in total comprehensive income.

### INITIAL RECOGNITION AND SUBSEQUENT MEASUREMENT

The classification of financial assets depends on the purpose for which the financial instruments were acquired and their cash flow characteristics. All financial instruments are measured initially at their fair value plus, in the case of financial assets and financial liabilities not at fair value through profit or loss, any directly attributable incremental costs of acquisition.

### CLASSIFICATION AND VALUATION - DEBT INSTRUMENTS

**Debt instruments can be allocated into one of the following categories:**

- Financial assets at amortized cost (AC);
- Financial assets at fair value recognized in other comprehensive income (FVOCI);
- Financial assets at fair value through profit or loss (FVTPL).

#### **Financial assets at amortized cost (AC)**

A debt instrument is measured at AC only if it meets both of the following conditions and is not designated as at FVO:

- the asset is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

After initial measurement, financial assets at amortised cost are measured at amortised cost using the effective interest rate method, except in the case of a fair value hedge of items in this category, which have to be fair valued to the extent of the hedged risk.

The effective interest method is the method of calculating the net book value of financial asset or financial liability and the allocation of interest income or interest expense over the period. The effective interest rate is the rate that exactly discounts estimated future cash payments, or the revenue over the expected duration of the financial instrument, or after a shorter period, to the net carrying amount of

the financial asset or financial liability. Amortised cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the effective interest rate. The amortisation is included in Interest income. The losses arising from the impairment of such investments are recognised in the statement of income in Impairment losses.

### Financial assets at fair value through other comprehensive income (FVOCI)

A debt instrument is measured at FVOCI only if it meets both of the following conditions and is not designated as at FVO:

- the asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets;
- and the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

After initial measurement, financial assets at fair value through other comprehensive income are measured at fair value. Unrealised gains and losses are recognised directly in equity in the OCI reserve on an aftertax basis, until the financial asset is derecognised. When these assets are disposed of, the unrealised gain or loss recorded in the OCI reserve is reclassified to Net realised gains/losses on FVOCI financial assets. Interest income arising from FVOCI assets, calculated using the effective interest rate method, is recorded separately in Net interest income. The losses arising from the impairment of such investments are recognised in the statement of income in Impairment losses.

### Overlay approach

In accordance with IFRS 4 applied in September 2016, the Company uses the „overlay approach“ to overcome the temporary effects of the different effective dates of IFRS 9 and IFRS 17 (replacing IFRS 4). This is why the Company uses an overlapping approach that reclassifies the volatility related to implementation of IFRS 9 from the income statement to the other comprehensive income (OCI). Overlay approach is used for financial assets related to the Company's insurance business.

The overlay approach is used for financial assets that are

equity securities. These equity instruments, previously classified as AFS under IAS 39, would be measured at fair value through profit or loss in accordance with IFRS 9. The Company eliminates the volatility associated with the adoption of IFRS 9 using the overlay approach until the IFRS 17 will be implemented.

### Business model

The business model assessment is relevant for debt instruments to assess whether they are allowed to be measured at AC and FVOCI. In performing the assessment, the Company reviews the objective of a business model in which an asset is held at a portfolio level because this best reflects the way the business is managed and information is provided to management. The information considered includes:

- the stated policies and objectives for the portfolio and the operation of those policies in practice. In particular, whether management's strategy focuses on earning contractual interest revenue, maintaining a particular interest rate profile, matching the duration of the financial assets to the duration of the liabilities that are funding those assets or realising cash flows through the sale of the assets;
- how the performance of the portfolio is evaluated and reported the Board of Directors;
- the risks that affect the performance of the business model (and the financial assets held within that business model) and how those risks are managed;
- how managers of the business are compensated – e.g. whether compensation is based on the fair value of the assets managed or the contractual cash flows collected; and
- the frequency, volume and timing of sales in prior periods, the reasons for such sales and its expectations about future sales activity. However, information about sales activity is not considered in isolation, but as part of an overall assessment of how the Company's stated objective for managing the financial assets is achieved and how cash flows are realised.

### **Contractual cash flows are solely payments of principal and interest (SPPI)**

For the purposes of this assessment, 'principal' is defined as the fair value of the financial asset on initial recognition. 'Interest' is defined as consideration for the time value of money and for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs (e.g. liquidity risk and administrative costs), as well as profit margin.

In assessing whether the contractual cash flows are solely payments of principal and interest, the Company considers the contractual terms of the instrument at initial recognition. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition. In making the assessment, the Company considers:

- contingent events that would change the amount and timing of cash flows;
- leverage features;
- prepayment and extension terms;
- terms that limit the Company's claim to cash flows from specified assets; and
- features that modify consideration of the time value of money.

### **Reclassification**

Financial assets are not reclassified subsequent to their initial recognition, except in the period after the Company changes its business model for managing financial assets which could occur when the Group begins or ceases to perform an activity that is significant to its operations (e.g.: when the Company acquires, disposes of, or terminates a business line). The reclassification takes place from the start of the first reporting period following the change.

### **Financial assets and financial liabilities at fair value through profit or loss (FVTPL)**

This category of financial assets and financial liabilities is further divided into two groups: financial assets and liabilities

held for trading and financial assets and liabilities not designated for trading that were initially classified as assets and liabilities at fair value through profit or loss. Investments made primarily for the purpose of their sale in the near future are classified as held for trading. Investments measured at fair value through profit or loss designated as at FVTPL on initial recognition and irrevocably, must meet the following criteria:

- the designation eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise from measuring the assets or liabilities or recognizing gains or losses on them on a different basis (applied for financial instruments that relates to unit-linked life insurance contracts liabilities measured at fair value).

These investments are initially recorded at fair value. Subsequent to initial recognition, these investments are remeasured at fair value. Fair value adjustments and realized gains and losses are recognized in the income statement.

### **Derivatives held for trading**

Derivative financial instruments are classified as held for trading unless they are designated and effective hedging instruments. Derivatives are recorded at fair value and carried as assets when the fair value is positive and as liabilities when the fair value is negative. Changes in the fair value and realized gains and losses are recognized in the income statement. Derivatives include currency forwards, interest rate and cross currency swaps.

Changes in the fair value of derivatives used as economic hedges are recognised in Net gains/losses from financial instruments at fair value through profit or loss.

The derivatives used as economic hedges are derivatives, which do not meet the IFRS requirements for applying hedge accounting. These derivatives are used for hedging purposes for lowering net interest income volatility, i.e. for hedging purposes from an economic point of view.

The Company occasionally purchases financial assets containing embedded derivatives. The entire hybrid asset is assessed whether its cash flows fulfil the definition of principal and interest from principal outstanding. If the criterion is met, the hybrid financial asset is not classified as at fair value through profit or loss.

In the case when the stand alone derivative does not qualify as a hedging derivative, it is considered to be a trading derivative.

## Hedging

In accordance with IAS 39, the Company has decided to use the option to continue with current hedge accounting and to await further developments in portfolio hedge accounting.

The Company uses instruments designated as hedging instruments in terms of cash flow hedges to manage the interest rate risk or foreign currency risk. Hedge accounting is used for derivatives designated in this way provided certain criteria are met. The following criteria for a derivative instrument to be accounted for as a hedge include:

- at the inception of the hedge there is formal designation and documentation of the hedging instrument, hedged item, risk management objective and strategy, hedge relationship and how the Company will assess the hedge effectiveness, which must be reliably measurable;
- the hedge is documented at inception showing that it is expected to be highly effective
- the hedge is highly effective on an ongoing basis. The hedge is considered to be highly effective if the Company achieves offsetting changes in cash flows between 80% and 125% for the risk being hedged;
- the forecast transaction that is the subject of the hedge must be highly probable and should ultimately affect the income statement.

## Cash flow hedges

Such derivative hedging instruments are initially recognized at fair value on the date on which the derivative contract is entered into. The effective portion of the gain or loss on the hedging instrument is recognized in the other comprehensive income, while the ineffective portion is recognized in the income statement. Amounts taken to equity are transferred to the income statement (net (un)realized gains (losses) from financial instruments at fair value through profit or loss) when the hedged transaction affects the income statement. If a cash flow hedge is terminated or the hedge designation removed the related remaining amounts in equity are reclassified into the income statement in the same period

during which the hedged item affects income. If the hedged anti-cipated transaction is no longer expected to occur the related remaining amounts in equity are recognized immediately in the income statement.

## Fair value hedges

The Company employs fair value hedging to hedge interest rate and currency risks with certain fixed income investments, using interest rate and currency swaps as hedging instruments. It also hedges the currency risk for equity investments.

For designated and qualifying fair value hedges, the change in the fair value of a hedging derivative instrument is recognized in the income statement. The change in the fair value of the hedged item attributable to the hedged risk adjusts the carrying amount of the hedged item and is also recognized in the income statement.

Hedge accounting is discontinued if the hedging instrument expires, is sold, terminated or exercised, when the hedge no longer meets the criteria for hedge accounting or when the Company cancels or withdraws the hedging relationship. For hedged items measured at amortized cost, the difference between the carrying amount of the hedged item when the hedge is discontinued and the nominal amount is amortized until the maturity of the original hedging relationship, using the effective interest rate.

## Determination of fair value

The fair value of a financial instrument is the amount which would be received from the sale of an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (called exit price). Financial instruments classified as financial assets or financial liabilities at fair value through profit or loss or, trading instruments, or financial assets at fair value recognized in other comprehensive income, are measured at fair value using listed market prices if listed in an active public market. For financial instruments that are not traded in active public markets, fair values are estimated using valuation models, listed prices of instruments with similar characteristics, discounted cash flows or other methods.

These methods of fair value estimation are significantly influenced by the assumptions used by the Company, including discount rates, liquidity, credit indicators and estimates of future cash flows.

## General model of expected credit losses (ECL)

The model of impairment of financial assets is called the Expected Credit Loss model (ECL).

ECL modelling is based on the classification of financial assets and is used for the following financial assets:

- Financial assets at amortized cost;
- Debt instruments at fair value recognized in other comprehensive income;
- Trade receivables and other receivables.

No expected credit losses are calculated for equity instruments.

If the credit risk has increased significantly since initial recognition, financial assets classified in the above categories provision equal to lifetime credit losses is created. If the credit risk has not increased significantly since the initial recognition, the provision is equal to the 12-month expected credit losses (see the reference to a significant increase in credit risk).

12-month expected credit losses are defined as a portion of the lifetime expected credit losses that result from default events on a financial instrument that are possible within 12 months after the reporting period.

Lifetime expected credit losses are defined as expected credit losses arising from all possible defaults over the remaining lifetime of the financial asset.

To differentiate between individual levels regarding to ECL, the Company uses commonly used terminology Stage 1, 2 and 3.

All financial assets are initially recognized, if they are not already impaired, classified in Stage 1 and carry allowance of 12-months expected credit losses. Once there is a significant increase in credit risk since the initial recognition, the asset is transferred to Stage 2 and the provision is equal to the lifetime expected credit losses. Once an asset meets the definition of default, it transfer to Stage 3.

The Company uses the same definition of financial assets in default as for the use of internal risk management, which is in compliance with instructions and standards of regulatory

bodies.

The Company assesses regularly whether a financial asset or group of financial assets is impaired. Objective evidence that a financial asset or group of assets is impaired includes observable data that comes to the attention of the Bank about the following loss events:

- (a) significant financial difficulty of the issuer or obligor, worsening of his credit rating;
- (b) a breach of contract, such as a default or delinquency in interest or principal payments;
- (c) granting to the borrower, for economic or legal reasons relating to the borrower's financial difficulty, a concession that the lender would not otherwise consider;
- (d) it is becoming probable that the borrower will enter bankruptcy or other financial reorganization;
- (e) the disappearance of an active market for that financial asset because of financial difficulties; or observable data indicating that there is a measurable decrease in the estimated future cash flows from a group of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the group, including:
  - i) unfavourable changes in payment conditions of debtors in the group ; or
  - ii) economic conditions that correlate with defaults on the assets in the group.

ECL for trade receivables and other receivables is recognized in the amount of lifetime expected credit losses.

Gains and losses on impairment of financial assets are recognized in profit or loss in the impairment loss.

Financial assets that are measured at amortized cost are recognized in the balance sheet at carrying value being the gross carrying amount less credit loss allowance. Debt instruments measured at fair value recognized in other comprehensive income are recognized in the balance sheet as book value, which is their fair value. ECL is recognized as a reclassification adjustment between the income statement and other comprehensive income.

### Significant increase in credit risk since initial recognition

In accordance with ECL model, lifetime expected credit loss is recognized if credit risk significantly increased since initial recognition. Key indicators of a significant increase in credit risk are as follows:

- credit rating
- information on overdue amounts
- changes in business, economic and financial area
- market indicators of credit risk
- regulatory, macroeconomic and technologic environment

### ECL calculation

The ECL is calculated as a multiple of:

- probability of default (PD). PD reflects the probability of debtor's default over the next 12 months (12m PD) or over the lifetime of the asset (lifetime PD)
- exposure of default (EAD). It is an estimate of a future default date within the next 12 months (12m EAD) or within lifetime of the asset (lifetime EAD), and
- loss given default (LGD). LGD is expressed EAD. 12M LGD reflects the percentage of loss if the default occurs within 12 months. A lifetime LGD is the percentage of loss if the default occurs in the remaining life of the asset.

The ECL is measured in a way that reflects:

- unbiased, probability weighted value;
- time value of money; and
- information about past and current events and expected economic conditions.

Lifetime ECL represents sum of expected credit losses during the life of the financial asset discounted at the original effective interest rate. Lifetime ECLs are adjusted

for expected prepayments if any. The possibility of early repayments limits the expected life of assets and also the probability of default during the expected life. Early repayments are modelled on the type of loan because different products have different repayment rates.

12-month long ECLs represent part of the lifetime expected credit losses that arise from default within 12 months after reporting date.

### Impairment of non-financial assets

At each reporting date the Company assesses whether there are indications for impairment of an asset. If any such indication exists, or when annual impairment testing takes place, the Company estimates the asset's recoverable amount.

An asset's recoverable amount or cash generating unit is the higher of:

- an asset's fair value or cash-generating unit less costs to sell and
- its value in use or the value of cash-generating unit

The recoverable amount is determined for an individual asset. The impairment loss is recorded in the income statement.

If it is not possible to estimate the recoverable amount of the individual asset, the Company determines the recoverable amount of the cash-generating unit to which the asset belongs. A cash-generating unit is the smallest identifiable group of assets that generates cash inflows that are largely independent of the cash inflows from other assets or groups of assets. This represents the segments of the Company.

An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the Company makes an estimate of the recoverable amount. A previous impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of

depreciation, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the income statement unless the asset is carried at revalued amount, in which case the reversal is treated as a revaluation increase

## 7. REINSURANCE

Reinsurance is insurance of the risk accepted by the Company. It enables the insurer to accept large risks and transfer part of the risk to another subject – a reinsurer. A reinsurer protects the insurer based on the other methods and techniques that are used for the original insurance of the client, without entering the contractual obligation with the original client.

The Company reinsures all major risks; for several products or insurance contracts the whole risk is reinsured.

The majority of the insurance portfolio is reinsured non-proportionally (i.e. the reinsurers covers only claim expense that exceeds stated limit – priority). However, the Company uses also proportional reinsurance (claim expenses are covered by the reinsurer with the same portion as the pre-

mium is ceded). The reinsurance premium is accounted based on the valid contracts either monthly (non-proportional reinsurance) or on the regular bases (proportional reinsurance).

Reinsurance assets are reviewed for impairment at each reporting date or more frequently when an indication of impairment arises during the reporting year. An impairment occurs when there is objective evidence as a result of an event that occurred after initial recognition of the reinsurance asset that the Company may not receive all outstanding amounts due under the terms of the contract and the event has a reliably measurable impact on the amounts that the Company will receive from the reinsurer. The impairment loss is recorded in the income statement.

## 8. TAXES

### CURRENT INCOME TAX

Current income tax asset, or liability for the current accounting period is measured at the amount expected to be recovered from or paid to the tax authority. The current income tax amount is calculated in accordance with the Act no. 586/1992 Coll., on income taxes as amended.

### DEFERRED INCOME TAX

Deferred income tax is provided using the liability method on temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred income tax liabilities are recognized for all taxable temporary differences. Deferred in-come tax assets are recognized for all deductible temporary differences, the carry forward of unused tax credits and unused tax losses, but only to the extent that it is probable that taxable profit will be available against the deductible temporary differences.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply to the year when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been approved at the reporting date.



## 9. INSURANCE RECEIVABLES

Insurance receivables are initially measured at cost. All past due insurance receivables are impaired – the value of impairment is determined on the basis of the age structure

of receivables. Insurance receivables are derecognized when the derecognition criteria for financial assets have been met.

## 10. PREPAID ACQUISITION COMMISSIONS

Acquisition costs incurred during the financial period arising from the writing or renewing of insurance contracts and/or investment contracts with DPF are generally recognized as an expense when incurred.

total deferred acquisition costs correspond to the portion of commissions related to future reporting periods.

### **Life insurance and investment contracts with DPF**

Normally paid products with commissions paid in advance are deferred using the 'pro rata tempo-ris' method, where the

### **Non-life insurance**

Commissions for negotiating non-life insurance are deferred using the 'pro rata temporis' method, while the period they refer to is determined by the respective amount of premium written according to the respective insurance policy.

## 11. CASH AND CASH EQUIVALENTS

Cash and cash equivalents comprise cash at bank and in hand and short-term deposits with an original maturity of three months or less in the statement of financial position.

The carrying value of cash and cash equivalents approximates their fair value.

## 12. SHARE CAPITAL

Ordinary shares are classified as equity. The share capital is the nominal amount approved by a shareholders' resolution.

Contributions in excess of basic capital are recorded as share premium.

## 13. RETAINED EARNINGS AND RESERVES

Retained earnings include retained earnings or losses arising in previous years and profit or loss for the period.

Other funds represent a reserve fund the Company established in compliance with statutory requirements.

Reserve for unrealized gains and losses includes gains or losses arising from changes in the fair value on financial assets FVOCI and hedging instruments.

## 14. INSURANCE CONTRACT PROVISIONS

### PROVISION FOR UNEARNED PREMIUMS

The provision for unearned premiums is created as the aggregate sum of the premiums written that relate to future accounting periods. It is determined as the sum of the provisions calculated according to individual insurance policies using the 'pro rata temporis' method. The provision for unearned premiums is created for both life and non-life insurance.

### PROVISIONS FOR OUTSTANDING CLAIMS

The provision for outstanding claims in both life assurance and non-life insurance comprise the expected claims cost in the following groups:

- reported but not settled within the current accounting period (RBNS)
- incurred but not reported within the current accounting period (IBNR).

The provision for outstanding claims reported during the accounting period represents the aggregate sum of the provisions calculated for individual claims.

The provision for outstanding claims incurred but not reported in the period is determined using mathematical and statistical methods. For the products of non-life insurance the Company uses chain-ladder-based methods. For products of life insurance the Company uses the 'Chain Ladder Method' for the major part of risks portfolio (Daily allowance, Death and Dread Diseases), in other cases the Expected Loss Ratio Method is used. The provision for outstanding claims also includes the value of all the estimated external and internal

expenditures on claims handling. The provision is reduced by the estimated value of salvage and subrogation recoveries enforced or to be enforced against debtors (the persons who caused the loss) or against other insurance companies on account of loss liability insurance.

Within the calculation of the provision for outstanding claims paid out in the form of annuity (particularly from motor third-party liability insurance) discounting is applied. In case of outstanding claims are assumed to be paid in foreign currency, the provision for foreign exchange claims is calculated, which reflects the risk of exchange rate fluctuations.

### PROVISION FOR BONUSES AND REBATES

The provision for bonuses and rebates in non-life insurance is created in accordance with insurance policies. The provision is created primarily in those cases when the Company is liable to refund policyholders a part of the premium relating to the current accounting period due to favourable loss experience.

In life insurance, a provision for bonuses and rebates includes an estimate of a profit share provision (i.e. an estimate of profit for the period not yet allocated to life insurance provision) and a loyalty bonus provision that is also not yet allocated to the life insurance provision.

### LIFE ASSURANCE PROVISIONS

The size of the life assurance premium provision is the aggregate sum of the provisions calculated for the individual life assurance policies. The life assurance premium provision represents the amount of the Company's future liabilities calculated by actuarial methods, including the profit shares

already allocated and credited and provisions for expenses related to the administration of policies, after deducting the value of future premiums.

The Company accounts for the 'zillmerised' provision in compliance with the calculation of individual rates. As a result of using the 'zillmerising' method, the acquisition costs related to life assurance policies are deferred. These costs are calculated by actuarial methods and included in the life assurance provision. The provision is adjusted for temporarily negative balances, which are capitalized and posted as deferred costs. As for this capitalization, the Company observes the principle of prudence and provides for the risk of premature termination of the insurance policy.

These coefficients were established so as to ensure a return on the capitalized acquisition costs in the event of the respective cancellation of an insurance policy. The coefficient oscillates (depending on particular product) from 0% to 75% of negative provision. Activation is calculated individually for each policy.

The life provision is initially measured using the assumptions used for calculating the corresponding premiums.

#### **LIABILITY ADEQUACY TEST (LAT)**

#### **LIFE INSURANCE AND INVESTMENT CONTRACTS WITH DPF**

In accordance with IFRS 4 the Company assesses at the end of each reporting period whether its recognized insurance liabilities are adequate, using current estimates of future cash flows under its insurance contracts and investment contracts with DPF. If that assessment shows that the carrying amount of its insurance liabilities is inadequate in the light of the current estimated future cash flows, the entire deficiency shall be recognized in profit or loss.

A liability adequacy test (LAT) is carried out and a deficiency reserve is created in order to cover the expected changes of parameters (e.g. market interest rates, costs, mortality, morbidity) which in many cases can cause that all standard (statutory) life reserves calculated using the original statistical data and interest rates (locked-in assumptions) are not sufficient).

The calculation of this reserve is based on cash flows of individual policies which are in force at the date of calculation.

#### **NON-LIFE INSURANCE CONTRACTS**

The LAT of non-life insurance is performed together for all types of non-life product (Industrial, Property and liability, Motor third party liability, CASCO (Casualty and Collision – own damage), Houses and households, Health and travel insurance).

The liability adequacy test of unearned premium reserve is performed annually as at 31 December by the calculation of the Unexpired Risk Reserve (URR) and by a run-off analysis. The unexpired risk reserve is reported within the Deficiency reserve in the statement of financial position.

The calculation takes into account the best estimate of future payouts including a security markup;

it also takes into account overall risk that stems from concluded contracts regardless of accounting method for premium. Result of the test is assessed together with all risks from non-life insurance.

For more details see Note 31.

#### **LIFE ASSURANCE PROVISION WHERE THE POLICY HOLDER BEARS THE INVESTMENT RISK**

The life assurance provision where the policy holder bears the investment risk is intended to cover

the Company's liabilities towards the insured persons arising from those life assurance classes where the policy holder bears the investment risk on the basis of an insurance policy.

The amount of the provision is the sum of liabilities towards the insured persons, amounting to the value of their share in the financial placements of premiums as specified by individual assurance policies, according to the principles included in the relevant insurance policies.

## 15. INVESTMENT CONTRACT LIABILITIES WITH DPF

The accounting policies for investment contract liabilities with DPF are the same as those for life insurance contract liabilities (Note 24).

If contracts contain both a financial risk component and

a significant insurance risk component, and at the same time the cash flows from the two components cannot be measured separately, they are not unbundled and are entirely considered to be the insurance contracts.

## 16. OTHER FINANCIAL LIABILITIES AND INSURANCE PAYABLES

Other financial liabilities are recognized when the Company becomes a party to the contractual provisions of the instrument. On initial recognition the financial liability is measured at fair value plus, in the case of a financial liability not at fair value through profit or loss, directly attributable transaction costs. Subsequent to initial recognition, those financial liabilities are measured at amortized cost using the effective interest rate method.

Financial liabilities and insurance payables are derecognized when the obligation under the liability is discharged, cancelled or expired.

When the existing liability is replaced by another from the same lender on substantially different terms, or the terms

of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the income statement.

Insurance and reinsurance liabilities are recognized at the date of the accounting event realization, i.e. recognition of a claim amount related to the registered claim event. Other liabilities are such liabilities arising from relations between the Company and insurance agents or to reinsurance brokers, and liabilities from provisions related to terminated contracts. Also, liabilities from realized guarantees of the Czech Insurers' Bureau are recognized in this way.

## 17. PROVISIONS (EXCEPT FOR TECHNICAL PROVISIONS)

Provisions are recognized when the Company has a present obligation (legal or constructive) as a result of a past event, and it is probable that an outflow of resources embodying

economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

## 18. LEASE

Determining whether an arrangement is, or contains, a lease shall be based on the substance of the arrangement and requires an assessment of whether fulfilment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset. The lessee has the right to control the use of the asset and obtain significant economic benefits from its use. The Company has used the exemption from the scope of the standard for:

- Short-term leases - for lease contracts shorter than one year
- Leases of low-value assets - for individual assets with values below EUR 5000
- Intangible asset leases - when the Company acts as a lessee.

### THE COMPANY AS A LESSEE

At the commencement of the lease, the lessee (i.e. the Company) recognizes the right to use the asset and the lease liability.

The lease liability is initially recognized at the present value of future lease payments and is subsequently increased by the relevant interest calculated on the basis of the implicit interest rate of the lease or incremental interest rate and reduced by the lease payments. Interest is recognized as interest expense in the income statement.

The right to use the asset is initially measured at cost. The right to use an asset is measured at cost and is included in Property and equipment. The depreciation period

corresponds to the useful life of the asset or the useful life of the right of use. The residual value of the right of use is tested for impairment.

Leases for an indefinite period of time are limited to the earliest date on which the contract can be terminated by the lessee or the lessor, or are limited to 10 years in advance. For fixed-term contracts lifetime corresponds to the duration of the contract. If a fixed-term contract includes options, then the lifetime, after taking into account options, is limited to 10 years.

Total payments made for operating leases subject to exceptions (short-term lease, low-value assets lease and intangible assets lease) are recognized in the income statement on a straight-line basis over the term of the lease.

In 2018, the operating lease payments were recognized as administrative expense as incurred.

### THE COMPANY AS A LESSOR

Leases, in which the Company does not transfer substantially all the risks and benefits of ownership of the asset, are classified as operating leases. Therefore, the Company leases its assets under operating lease, thus generating rental income. Initial direct costs incurred in negotiating an operating lease increase the carrying amount of the leased asset and are recognized as an expense over the lease term, on the same basis as rental income. Contingent rents are accounted as income in the period in which they are earned.

Rental income and depreciation of leased assets under operating leases are reordered in other income / operating expenses in the income statement.

## 19. REVENUE RECOGNITION

### PREMIUMS EARNED

Premiums earned are those proportions of premiums under an insurance contract that relate to the current period, regardless of whether the premium has been paid or is outstanding.

Gross premiums written on life and investment contracts with DPF are recognized as revenue when due from the policyholder. Gross non-life insurance premiums written comprise the total premiums receivable for the whole period of cover provided by contracts entered into during the accounting period and are recognized on the date on which the policy inception. Premiums for contracts which have inception, but have not yet been notified by the year end, are assessed based on estimates from underwriting or past experience and are included in premiums written.

Unearned premiums are those proportions of premiums written in a year that relate to periods of risk after the reporting date. Unearned premiums are calculated on a daily pro rata basis. The proportion attributable to subsequent periods is deferred as a provision for unearned premiums.

### REINSURANCE PREMIUMS

Reinsurance premium represents a share in gross insurance premiums ceded to reinsurers and is determined on the basis of contracts entered into between an insurer and reinsurers.

Unearned reinsurance premiums are those proportions of premiums written in a year that relate to periods of risk after the reporting date. Only in case of non-proportionate obligatory reinsurance, as it is recognized monthly up to the amount of the earned premium, unearned reinsurance premium is not recognized.

### INTEREST INCOME

Interest income is recognized in the income statement as it accrues and is calculated by using the effective interest rate method. Fees and commissions that are an integral part of the effective yield of the financial asset or liability are recognized as an adjustment to the effective interest rate of the instrument.

### DIVIDEND INCOME

Dividend income is recognized when the right to receive payment is established. For listed securities this is the date the security is listed as ex-dividend.

### NET (UN)REALIZED GAINS (LOSSES) FROM FINANCIAL INSTRUMENTS AT FAIR VALUE THROUGH PROFIT OR LOSS

Net gains or losses from financial instruments at fair value through profit or loss include all gains and losses from changes in the fair value of financial assets and financial liabilities held for trading and those designated at fair value through profit or loss. These include also any ineffectiveness recorded in hedging transactions.

### FEE AND COMMISSION INCOME

#### Reinsurance commissions

Reinsurance commissions include commissions received from reinsurers based on reinsurance contracts to cover internal costs of the Company relating to reinsurance contracts.

In life and injury insurance, only profit commission on the basis of earned reinsurance is invoiced at the year end.

## 20. EXPENSE RECOGNITION

### GROSS BENEFITS AND CLAIMS FROM INSURANCE AND INVESTMENT CONTRACTS (DPF)

Gross liabilities for life insurance contracts and for investment contracts with DPF include the cost of all claims arising during the year, including external claim handling costs that are directly related to the processing and settlement of claims and policyholder bonuses declared on DPF contracts, as well as changes in the gross valuation of insurance and investment contract liabilities with DPF. Death claims and surrenders are recorded on the basis of notifications received. Maturities and annuity payments are recorded when due.

General insurance and health claims include all claims occurring during the year, whether reported or not, related external claims handling costs that are directly related to the processing and settlement of claims, a reduction for the value of salvage and other recoveries, and any adjustments to claims outstanding from previous years.

### BENEFITS AND CLAIMS FROM INSURANCE AND INVESTMENT CONTRACTS CEDED TO REINSURERS

Reinsurance claims are recognized when the related gross insurance claim is recognized according to the terms of the relevant contract.

In case of subrogation of rights or other recoveries a reinsurer's share on claim is lowered by the referred subrogation.

### FEE AND COMMISSION EXPENSE

Fee and commission expense include acquisition cost arising from the conclusion of insurance and investment contracts with DPF, custody costs and similar items.

### OPERATING EXPENSES

Operating expenses include expenses relating to administration of the Company and internal costs relating to claims settlement. This includes personnel costs, IT expenses, office space and office equipment, depreciation, etc.

## 21. RELATED PARTIES

The Company's related parties are as follows:

- members of the Company's body corporate, key management personnel and close members of their families;
- entities that directly or indirectly control the Company and their key management personnel;
- entities directly or indirectly controlled or jointly controlled by those entities, which directly or indirectly control the Company;
- entities with significant influence over the Company;
- subsidiaries of the Company.

Other related parties as defined in IAS 24 are not relevant for the Company. The following related party balances and transactions are disclosed in Notes 7, 10, 12, 19, 20, 21, 22, 23, 26, 28, 33 and 34:

- the total amount of loans provided by the Company to members of the Board of Directors, Supervisory Board, Audit Committee, other key management personnel of the Company and other related parties;
- receivables from and liabilities to entities controlling the Company directly or indirectly;
- receivables from and liabilities to entities directly or indirectly controlled or jointly controlled by those entities, which directly or indirectly control the Company;

- interest income and interest expense incurred in respect of related parties;
- other income and expenses incurred in respect of related parties;
- staff costs incurred in respect of related parties.

Related parties' transactions are subject to substantially the same terms as comparable transactions with third party counterparties.

## 22. SUBSEQUENT EVENTS

The effects of events, which occurred between the balance sheet date and the date of preparation of the financial statements, are recognized in the financial statements in the case that these events provide further evidence of conditions that existed as at the balance sheet date.

Where significant events occur subsequent to the balance sheet date but prior to the preparation of the financial statements, which are indicative of conditions that arose subsequent to the balance sheet date, the effects of these events are quantified and disclosed, but are not themselves recognized in the financial statements.



### 3. EARNED PREMIUMS, NET OF REINSURER'S SHARE

#### GROSS EARNED PREMIUMS ON INSURANCE AND INVESTMENT CONTRACTS WITH DPF

(CZK'000)	2019	2018
<b>GROSS PREMIUM WRITTEN</b>	<b>13,413,481</b>	<b>13,357,222</b>
Life insurance	5,849,861	6,672,292
Life insurance contracts	5,795,928	6,613,806
Investment contracts with DPF	53,933	58,486
Non-life insurance contracts	7,563,619	6,684,930
<b>CHANGE IN UNEARNED PREMIUM PROVISION</b>	<b>(341,236)</b>	<b>(322,156)</b>
Life insurance	306	577
Life insurance contracts	306	577
Investment contracts with DPF	-	-
Non-life insurance contracts	(341,542)	(322,733)
Life premium	5,850,167	6,672,869
Non-life premium	7,222,077	6,362,197
<b>TOTAL GROSS EARNED PREMIUM</b>	<b>13,072,244</b>	<b>13,035,066</b>

#### PREMIUMS CEDED TO REINSURERS ON INSURANCE CONTRACTS AND INVESTMENT CONTRACTS WITH DPF

(CZK'000)	2019	2018
Premium ceded to reinsurers	(464,368)	(429,638)
Life insurance	(5,344)	(5,357)
Non-life insurance	(459,024)	(424,281)
Change in unearned premiums provision	3,412	1,000
Non-life insurance	3,412	1,000
<b>TOTAL PREMIUM CEDED TO REINSURERS</b>	<b>(460,956)</b>	<b>(428,638)</b>
<b>TOTAL NET EARNED PREMIUMS</b>	<b>12,611,288</b>	<b>12,606,428</b>

#### GROSS PREMIUMS – LIFE INSURANCE

(CZK'000)	2019	2018
Individual versus group insurance		
Individual insurances, including unit-linked insurance	5,849,861	6,672,292
Group insurance	-	-
<b>TOTAL</b>	<b>5,849,861</b>	<b>6,672,292</b>
Profit sharing versus without profit sharing		
Premiums from contracts with profit sharing	753,400	814,043
Premiums from contracts without profit sharing	601,124	555,671
Unit-linked	4,495,337	5,302,578
<b>TOTAL</b>	<b>5,849,861</b>	<b>6,672,292</b>

## OVERVIEW OF NON-LIFE INSURANCE PER LINE OF BUSINESS

<b>2019</b> (CZK'000)	Gross earned premiums	Gross claims incurred	Gross operating expenses	Net result from reinsurance
Accident & health	342,079	(78,560)	(128,760)	(724)
Industrial accidents	17,699	9	(3,831)	(4,426)
Motor, third-party liability	2,291,806	(1,713,854)	(685,770)	(36,400)
Motor, other classes	1,612,009	(1,213,875)	(507,647)	6,711
Shipping, aviation, transport	65,133	(34,668)	(19,012)	(4,320)
Fire and other damage to property	1,813,638	(738,598)	(777,711)	(76,406)
General third-party liability	1,023,303	(537,902)	(255,504)	7,993
Loan and guarantees	363	(290)	(154)	(203)
Miscellaneous pecuniary losses	56,047	(16,633)	(25,417)	(8,995)
<b>Total</b>	<b>7,222,077</b>	<b>(4,334,372)</b>	<b>(2,403,806)</b>	<b>(116,770)</b>

<b>2018</b> (CZK'000)	Gross earned premiums	Gross claims incurred	Gross operating expenses	Net result from reinsurance
Accident & health	306,578	(82,355)	(124,542)	(1,796)
Industrial accidents	17,530	6,838	(4,148)	(9,313)
Motor, third-party liability	2,077,092	(1,550,158)	(661,186)	(53,409)
Motor, other classes	1,324,985	(938,236)	(432,103)	(8,747)
Shipping, aviation, transport	57,456	(39,528)	(17,785)	(510)
Fire and other damage to property	1,616,816	(726,256)	(703,526)	(143,015)
General third-party liability	915,481	(403,597)	(239,071)	22,880
Loan and guarantees	2	(36)	(4)	(1)
Miscellaneous pecuniary losses	46,257	(28,366)	(17,345)	(7,515)
<b>Total</b>	<b>6,362,197</b>	<b>(3,761,696)</b>	<b>(2,199,710)</b>	<b>(201,425)</b>

#### 4. NET INTEREST INCOME

(CZK'000)	2019	2018
Interest income from financial assets other than financial assets measured at fair value through profit or loss	690,264	730,049
Financial assets at fair value through other comprehensive income	279,732	235,514
Financial assets at amortized cost	410,832	494,535
Hedging derivatives	243	(12,431)
Other financial assets at fair value through profit or loss	300	280
Current accounts	95,313	25,014
Interest expense from financial liabilities - leases	(6,234)	-
<b>TOTAL</b>	<b>779,886</b>	<b>742,912</b>

#### 5. NET GAINS/(LOSSES) FROM FINANCIAL INVESTMENTS AT FAIR VALUE THROUGH PROFIT AND LOSS

(CZK'000)	2019	2018
Instruments held for trading (including changes in fair value of derivatives held for trading)	8,731	(6,369)
Realized gains/ (losses)	(2,148)	(29,533)
Other financial instruments initially recognized at fair value through profit or loss	21,317	16,021
Foreign exchange gains (+) and losses (-)	(5,483)	22,052
(Losses)/ gains on unit-linked instruments	902,763	(673,148)
<b>TOTAL</b>	<b>925,180</b>	<b>(670,977)</b>

#### 6. NET GAINS/(LOSSES) FROM FINANCIAL INVESTMENTS AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME

(CZK'000)	2019	2018
Realized gains	3,710	800
Fixed-income securities	3,710	800
Realized losses	(232)	(628)
Fixed-income securities	(232)	(628)
<b>TOTAL</b>	<b>3,478</b>	<b>(172)</b>

#### ALLOWANCES FOR CREDIT LOSSES ON FINANCIAL ASSETS

(CZK'000)	2019	2018
Financial assets at amortized cost	95	266
Financial assets at fair value through other comprehensive income	(86)	910
<b>TOTAL</b>	<b>9</b>	<b>1,176</b>

## 7. FEE AND COMMISSION INCOME

(CZK'000)	2019	2018
Bank fee for investing into financial instruments	54,976	42,836
Commissions and profit-sharing received from reinsurers	78,161	62,526
Other commission income	4,424	4,512
<b>TOTAL</b>	<b>137,561</b>	<b>109,874</b>

## 8. OTHER INCOME

(CZK'000)	2019	2018
Gain from the sale of property and equipment	43,978	-
Rental income	2,786	7,872
FX gains	48,686	56,418
Other operating income	27,410	41,880
<b>TOTAL</b>	<b>122,860</b>	<b>106,170</b>

## 9. NET BENEFITS AND CLAIMS FROM INSURANCE AND INVESTMENT CONTRACTS

2019 (CZK'000)	Non-life insurance contracts	Life insurance contracts	Investment contracts with DPF	Total
<b>Gross benefits and claims from insurance and investment contracts</b>	<b>(4,107,306)</b>	<b>(5,303,322)</b>	<b>(63,141)</b>	<b>(9,473,769)</b>
Benefits and claims paid	(3,528,284)	(3,559,809)	(81,556)	(7,169,649)
Change in provision for outstanding claims (note 24)	(685,231)	43,399	-	(641,832)
Change in life insurance provision where policyholder bears investment risk (note 24)	-	(1,504,882)	-	(1,504,882)
Change in provision to cover the Company's share in liabilities of the Czech Insurers' Bureau (note 24)	134,960	-	-	134,960
Bonuses and rebates	(28,750)	(31,791)	-	(60,541)
Change in life insurance provision (note 24)	-	(250,240)	-	(250,240)
Change in provision for investment contract with DPF (note 24)	-	-	18,415	18,415
<b>Reinsurer's share</b>	<b>261,087</b>	<b>(1,227)</b>	<b>-</b>	<b>259,859</b>
Benefits and claims paid	177,842	6,386	-	184,228
Change in provision for outstanding claims (note 24)	80,127	(7,613)	-	72,514
Bonuses and rebates	3,117	-	-	3,117
<b>Total net benefits and claims from insurance and investment contracts</b>	<b>(3,846,219)</b>	<b>(5,304,549)</b>	<b>(63,141)</b>	<b>(9,213,910)</b>

2018 (CZK'000)	Non-life insurance contracts	Life insurance contracts	Investment contracts with DPF	Total
<b>Gross benefits and claims from insurance and investment contracts</b>	<b>(3,669,475)</b>	<b>(4,444,938)</b>	<b>(77,609)</b>	<b>(8,192,022)</b>
Benefits and claims paid	(3,089,636)	(3,252,998)	(88,380)	(6,431,014)
Change in provision for outstanding claims (note 24)	(555,062)	184,651	-	(370,411)
Change in life insurance provision where policyholder bears investment risk (note 24)	-	(1,089,141)	-	(1,089,141)
Change in provision to cover the Company's share in liabilities of the Czech Insurers' Bureau (note 24)	15,001	-	-	15,001
Bonuses and rebates	(39,778)	(34,818)	-	(74,596)
Change in life insurance provision (note 24)	-	(252,632)	-	(252,632)
Change in provision for investment contract with DPF (note 24)	-	-	10,771	10,771
<b>Reinsurer's share</b>	<b>161,491</b>	<b>4,962</b>	<b>-</b>	<b>166,454</b>
Benefits and claims paid	136,367	(600)	-	135,767
Change in provision for outstanding claims (note 24)	21,799	5,562	-	27,361
Bonuses and rebates	3,325	-	-	3,325
<b>Total net benefits and claims from insurance and investment contracts</b>	<b>(3,507,984)</b>	<b>(4,439,976)</b>	<b>(77,609)</b>	<b>(8,025,569)</b>

## 10. ACQUISITION COSTS, FEES AND COMMISSION EXPENSES

(CZK'000)	2019	2018
Acquisition costs	<b>(2,644,518)</b>	(2,423,526)
Commission expenses	<b>(2,157,173)</b>	(2,028,518)
Other acquisition costs	<b>(652,513)</b>	(560,850)
from which: personal expenses	<b>(206,194)</b>	(192,205)
Pro-rata deferral of commissions*	<b>179,275</b>	178,725
Financial placement bonus	<b>(14,107)</b>	(12,883)
Custody costs	<b>(38,761)</b>	(30,092)
Bank fees	<b>(17,242)</b>	(17,573)
<b>TOTAL</b>	<b>(2,700,521)</b>	<b>(2,471,191)</b>

\* Pro rata deferral of commissions corresponds to a change in deferred commissions in the statement of financial position – see Note 20.

## 11. OPERATING EXPENSES

As a part of general administrative expenses, auditor's remuneration represents CZK 3,302 thousand in 2019 and CZK 3,141 thousand in 2018 (statutory financial statements audit and group reporting audit; auditor did not provide any other services).

2019 (CZK'000)	Administration costs	Internal claim settlement costs	Total
Employee related expenses	(331,239)	(100,614)	(431,853)
General administrative expenses	(455,335)	(52,511)	(507,846)
Depreciation and amortization of fixed assets	(9,958)	(1,146)	(11,104)
Depreciation of the right-of-use asset*	(27,920)	-	(27,920)
<b>Total operating expenses</b>	<b>(824,452)</b>	<b>(154,271)</b>	<b>(978,723)</b>

\* Impact of IFRS 16 implementation - see Note 16.

2018 (CZK'000)	Administration costs	Internal claim settlement costs	Total
Employee related expenses	(340,055)	(94,663)	(434,718)
General administrative expenses	(506,939)	(51,594)	(558,533)
Depreciation and amortization of fixed assets	(47,012)	(4,728)	(51,740)
<b>Total operating expenses</b>	<b>(894,006)</b>	<b>(150,985)</b>	<b>(1,044,991)</b>

## 12. EMPLOYEE INFORMATION

2019 (CZK'000)	Average number of employees	Wages and salaries	Health insurance	Social insurance	Other costs	Total
Employees	635	(369 327)	(33 115)	(92 686)	(37 968)	(533 096)
Executives	31	(59 554)	(7 260)	(14 517)	(23 620)	(104 951)
<b>Total</b>	<b>666</b>	<b>(428 881)</b>	<b>(40 375)</b>	<b>(107 203)</b>	<b>(61 588)</b>	<b>(638 047)</b>

2018 (CZK'000)	Average number of employees	Wages and salaries	Health insurance	Social insurance	Other costs	Total
Employees	684	(363,051)	(32,876)	(91,978)	(32,404)	(520,309)
Executives	31	(59,382)	(7,591)	(12,488)	(27,153)	(106,614)
<b>Total</b>	<b>715</b>	<b>(422,433)</b>	<b>(40,466)</b>	<b>(104,466)</b>	<b>(59,557)</b>	<b>(626,923)</b>

Acquisition costs include Staff costs of CZK 206,194 thousand in 2019 and CZK 192,205 thousand in 2018 and Operating expenses of CZK 431,853 thousand in 2019 and CZK 434,718 thousand in 2018.

### REMUNERATION OF MEMBERS OF STATUTORY BODIES

Remuneration of the members of statutory bodies is subject to the approval of the Remuneration Committee appointed by the shareholders. The remuneration costs represents CZK 21,219 thousand in 2019 and CZK 24,773 thousand in 2018, respectively.

### RETIREMENT BENEFITS

The Company provides its employees (including senior management) with a voluntary contribution defined retirement scheme. Participating employees can contribute at least CZK 300 of their salaries each month to a pension fund approved by the Czech Ministry of Finance, with a contribution of CZK 500 – 1,000 from the Company.

### LIFE INSURANCE BENEFITS

The Company provides its employees (including senior management) with a contribution on life insurance policies concluded by employees deliberately at the Company. Participating employees can contribute at least CZK 200 of their salaries monthly on their maximum of two policies at the Company, with a contribution of CZK 400 – 2,500 from the Company. The Company's contribution is provided only for the payment of premiums which are exempt from the employee's personal income tax in accordance with the effective wording of the Income Tax Act.

### SEVERANCE

Employees dismissed by their employer according to the Czech employment law. Employees who terminated employment agreement pursuant to § 52 paragraph 1 point. a) to c) of the Labour Code, are entitled to a payment up to two average monthly earnings depending on the date of employment termination. Additional termination benefits are granted to employees who were employed between 10 - 15 years (two average monthly salaries), 15 and more years (two and half of the average monthly salary) and simultaneously terminated employment agreement in pursuant to § 52 paragraph 1 point. a) to c) of the Labour Code.

### 13. OTHER OPERATING EXPENSES

2019 (CZK'000)	Non-life insurance contracts	Life insurance contracts	Non-technical	Total
Write-offs and allowances to insurance receivables	(19,136)	(3,600)	-	(22,736)
Mandatory contributions	(176,359)	-	-	(176,359)
Other expenses	(35,300)	(13,698)	-	(48,998)
Property allowances	-	-	-	-
<b>Total</b>	<b>(230,795)</b>	<b>(17,299)</b>	<b>-</b>	<b>(248,093)</b>

2018 (CZK'000)	Non-life insurance contracts	Life insurance contracts	Non-technical	Total
Write-offs and allowances to insurance receivables	(23,449)	193	-	(23,256)
Mandatory contributions	(63,658)	-	-	(63,658)
Other expenses	(40,030)	(25,293)	-	(65,322)
Property allowances	-	-	(80,574)	(80,574)
<b>Total</b>	<b>(127,137)</b>	<b>(25,100)</b>	<b>(80,574)</b>	<b>(232,811)</b>

Mandatory contributions represent obligatory contributions to the guarantee fund of Czech Insurer's Bureau and Loss Prevention Fund.

The property allowance (recognized in 2018) was utilised when building was sold in 2019 (see Note 8).

### 14. INCOME TAX EXPENSE

The components of income tax expense for the years ended 31 December 2019 and 31 December 2018 are as follows:

(CZK'000)	2019	2018
Current year tax expense	<b>(297,362)</b>	(237,570)
Previous year (over) / under payment	<b>10,240</b>	(10,060)
Deferred tax (benefit) / expense relating to the origination and reversal of temporary differences	<b>34,471</b>	26,753
<b>TOTAL</b>	<b>(252,651)</b>	<b>(220,877)</b>

Reconciliation between the tax expense and the accounting profit multiplied by the domestic tax rate for the years ended 31 December 2019 and 31 December 2018 is as follows

(CZK'000)	2019	2018
Profit before taxation	<b>1,450,270</b>	1,125,128
Applicable tax rates	<b>19%</b>	19%
Taxation at applicable tax rates	<b>(275,551)</b>	(213,774)
Previous year (over) / under accrual	<b>10,240</b>	(10,060)
Tax effect of non-taxable income	<b>15,840</b>	46,303
Tax effect of non-deductible expenses	<b>(3,526)</b>	(43,027)
Other	<b>346</b>	(319)
<b>TOTAL</b>	<b>(252,651)</b>	<b>(220,877)</b>

The applicable tax rate for 2019 and 2018 was 19%.



Deferred tax is based on all temporary differences and is calculated using the liability method using the tax rate of 19%.

The deferred tax expense in the income statement comprises of the following temporary differences:

(CZK'000)	2019	2018
Provision for receivables due to policyholders	1,029	1,678
Employee benefits	2,383	(661)
Tangible and intangible assets	42,875	8,074
Lease	2,970	-
Financial instruments	246	1,929
Other	(15,032)	15,733
<b>TOTAL</b>	<b>34,471</b>	<b>26,753</b>

#### DEFERRED TAX EFFECT RELATING TO OTHER COMPREHENSIVE INCOME

2019 (CZK'000)	Before tax amount	Deferred tax	Net of tax amount
In respect of financial assets FVOCI	320,747	(58,369)	262,378
Shares	114,121	(19,110)	95,011
Bonds	212,335	(40,344)	171,991
Other assets	-	-	-
Hedging derivatives	(5,709)	1,085	(4,625)
In respect of financial assets FVOCI	(3,392)	644	(2,748)
Shares	-	-	-
Bonds	(3,392)	644	(2,748)
Impairment	86	(16)	70
Realized gains / (losses)	(3,478)	661	(2,817)
Hedging derivatives	-	-	-
<b>Total</b>	<b>317,355</b>	<b>(57,725)</b>	<b>259,630</b>

2018 (CZK'000)	Before tax amount	Deferred tax	Net of tax amount
In respect of financial assets FVOCI	(175,072)	30,524	(144,548)
Shares	(40,249)	4,908	(35,341)
Bonds	(127,774)	24,277	(103,498)
Other assets	-	-	-
Hedging derivatives	(7,049)	1,339	(5,710)
In respect of financial assets FVOCI	(282)	54	(228)
Shares	-	-	-
Bonds	(1,082)	206	(876)
Impairment	(910)	173	(737)
Realized gains / (losses)	(172)	33	(139)
Hedging derivatives	800	(152)	648
<b>Total</b>	<b>(175,354)</b>	<b>30,578</b>	<b>(144,777)</b>

## 15. INTANGIBLE ASSETS

2019 (CZK'000)	Externally developed software	Goodwill	Total
Opening balance – acquisition costs	425,362	-	425,362
Opening balance – depreciation and impairment	(330,625)	-	(330,625)
<b>Opening balance – carrying amount</b>	<b>94,737</b>	<b>-</b>	<b>94,737</b>
Acquisition	94,900	-	94,900
Disposals	-	-	-
Amortisation	(27,703)	-	(27,703)
Disposal of accumulated amortisation	-	-	-
Closing balance – acquisition costs	520,263	-	520,263
Closing balance – depreciation and impairment	(358,328)	-	(358,328)
<b>Closing balance – carrying amount</b>	<b>161,934</b>	<b>-</b>	<b>161,934</b>

2018 (CZK'000)	Externally developed software	Goodwill	Total
Opening balance – acquisition costs	376,159	100,108	476,267
Opening balance – depreciation and impairment	(309,860)	(100,108)	(409,968)
<b>Opening balance – carrying amount</b>	<b>66,299</b>	<b>-</b>	<b>66,299</b>
Acquisition	49,203	-	49,203
Disposals	-	(100,108)	(100,108)
Amortisation	(20,765)	-	(20,765)
Disposal of accumulated amortisation	-	100,108	100,108
Closing balance – acquisition costs	425,362	-	425,362
Closing balance – depreciation and impairment	(330,625)	-	(330,625)
<b>Closing balance – carrying amount</b>	<b>94,737</b>	<b>-</b>	<b>94,737</b>

The amortization of intangible assets is presented in “Operating expenses” in the income statement.

## 16. PROPERTY AND EQUIPMENT

2019 (CZK'000)	Land and buildings	of which right-of-use asset	Other equipment	Total
Opening balance – acquisition costs	1,075,882	-	88,192	1,164,074
Opening balance – depreciation and impairment	(728,542)	-	(58,288)	(786,830)
Impact of IFRS 16 implementation	179,547	179,547	-	179,547
<b>Opening balance – carrying amount</b>	<b>526,887</b>	<b>179,547</b>	<b>29,904</b>	<b>556,791</b>
Acquisition	137,678	136,761	11,293	148,971
Disposals	(834,774)	(234)	(24,183)	(858,957)
Depreciation	(52,613)	(42,142)	(9,896)	(62,510)
Transfer of acquisition costs	(17,227)	-	-	(17,227)
Transfer of accumulated depreciation	10,699	-	-	10,699
Disposal of accumulated depreciation	508,207	193	22,460	530,667
Property allowance	80,574	-	-	80,574
Closing balance – acquisition costs	541,107	316,074	75,302	616,409
Closing balance – depreciation and impairment	(181,676)	(41,949)	(45,725)	(227,401)
<b>Closing balance – carrying amount</b>	<b>359,431</b>	<b>274,125</b>	<b>29,577</b>	<b>389,008</b>

2018 (CZK'000)	Land and buildings	of which right-of-use asset	Other equipment	Total
Opening balance – acquisition costs	1,071,263	-	106,374	1,177,638
Opening balance – depreciation and impairment	(615,289)	-	(76,236)	(691,525)
<b>Opening balance – carrying amount</b>	<b>455,974</b>	<b>-</b>	<b>30,138</b>	<b>486,112</b>
Acquisition	6,769	-	11,353	18,122
Disposals	-	-	(1,372)	(1,372)
Depreciation	(34,829)	-	(10,215)	(45,044)
Disposal of accumulated depreciation	-	-	-	-
Property allowance	(80,574)	-	-	(80,574)
Closing balance – acquisition costs	1,075,882	-	88,192	1,164,074
Closing balance – depreciation and impairment	(728,542)	-	(58,288)	(786,630)
<b>Closing balance – carrying amount</b>	<b>347,340</b>	<b>-</b>	<b>29,904</b>	<b>377,244</b>

### IMPACT OF IFRS 16 IMPLEMENTATION

Implementation of IFRS 16 from 1 January 2019 has significant impact on the Financial Statements of the Company.

As at 1 January 2019, the statement of financial position included the right-of-use asset and the corresponding lease liabilities.

Impact of operating leases on selected items of the statement of financial position as at 1 January 2019 and the balance as at 31 December 2019:

(CZK'000)	1 January 2019	31 December 2019
<b>Right-of-use asset</b>		
Property and equipment	<b>179,547</b>	<b>274,125</b>
<b>Lease liabilities</b>		
Financial liabilities at amortized cost	<b>179,547</b>	<b>289,095</b>

### ASSETS HELD FOR SALE

As at 31 December 2019, based on the fulfilment of the conditions for the classification of the assets held for sale, the Company recognized this asset in the statement of financial position. The asset represents the building and land that the Company has decided to sell. Both the building and the land were stated at the lower of their carrying amount and fair value less costs of sale.

As at 31 December 2019, the carrying amount of these assets was CZK 6,528 thousand. For the purposes of the assessment, the fair value of the asset was determined at the level of the expected selling prices of assets. As the carrying amount was lower than the fair value, the Company recognized this asset at the carrying amount. As at 31 December 2018, the Company did not recognise any assets held for sale.

## 17. INVESTMENTS IN SUBSIDIARIES

(CZK'000)	2019	2018
Investments in subsidiaries measured at FVOCI	217,400	203,859
<b>TOTAL INVESTMENTS IN EQUITY SECURITIES</b>	<b>217,400</b>	<b>203,859</b>

(CZK'000)	Fair value 31 December 2019	Revenues from dividends recognized for 2019
Investments in ordinary shares of Pardubická Rozvojová, a.s.	217,000	-
Investments in ordinary shares of ČSOB Pojišťovací servis, s.r.o.	400	-
<b>TOTAL</b>	<b>217,400</b>	<b>-</b>

(CZK'000)	Fair value 31 December 2018	Revenues from dividends recognized for 2018
Investments in ordinary shares of Pardubická Rozvojová, a.s.	201,949	-
Investments in ordinary shares of ČSOB Pojišťovací servis, s.r.o.	1,910	-
<b>TOTAL</b>	<b>203,859</b>	<b>-</b>

As at 31 December 2019, investments in subsidiaries ČSOB Pojišťovací servis, s.r.o. and Pardubická Rozvojová, a.s. were reclassified to fair value Level 3, as the valuation of these companies is not based on sufficiently observable market inputs. As at 31 December 2018, these investments were classified as fair value Level 2.

The Company's management considered all the risks associated with estimation and determination of the fair value

of subsidiaries' interests and concluded that the transaction, i.e. the acquisition cost of the participating interests in subsidiaries as at 31 December 2019 in the Company's accounts are considered to be the best estimation of the fair value of these interests in subsidiaries.

## 18. FINANCIAL INSTRUMENTS

### FINANCIAL INSTRUMENTS – ASSETS

2019 (CZK'000)	Derivatives held for trading	Financial assets at fair value through profit and loss	Financial assets at fair value through other comprehensive income	Of which reclassified from FVTPL - overlay approach	Financial assets measured at amortized cost	Derivative held for cash flow hedges	Derivatives held for fair value hedges	Total
Loans and advances	-	6,857	-	-	482,217	-	-	489,074
Term loans	-	6,857	-	-	482,217	-	-	489,074
Equity instruments	-	53,891	579,702	579,702	-	-	-	633,593
Investment contracts (insurance)	-	18,471,890	-	-	-	-	-	18,471,890
Mutual fund units	-	18,471,890	-	-	-	-	-	18,471,890
Debt instruments issued by:	-	170,124	17,128,061	-	9,000,767	-	-	26,298,952
Public bodies	-	-	13,701,037	-	8,011,204	-	-	21,712,241
Credit institutions and investment firms	-	94,991	2,004,737	-	989,563	-	-	3,089,292
Corporates	-	75,133	1,422,287	-	-	-	-	1,497,420
Derivatives	2,360	-	-	-	-	-	16,911	19,271
<b>Carrying value including accrued interest income</b>	<b>2,360</b>	<b>18,702,763</b>	<b>17,707,764</b>	<b>579,702</b>	<b>9,482,983</b>	<b>-</b>	<b>16,911</b>	<b>45,912,781</b>

2018 (CZK'000)	Derivatives held for trading	Financial assets at fair value through profit and loss	Financial assets at fair value through other comprehensive income	Of which reclassified from FVTPL - overlay approach	Financial assets measured at amortized cost	Derivative held for cash flow hedges	Derivatives held for fair value hedges	Total
Loans and advances	-	2,605	-	-	978,590	-	-	981,195
Term loans	-	2,605	-	-	978,590	-	-	981,195
Equity instruments	-	55,423	290,133	290,133	-	-	-	345,556
Investment contracts (insurance)	-	16,965,692	-	-	-	-	-	16,965,692
Mutual fund units	-	16,965,692	-	-	-	-	-	16,965,692
Debt instruments issued by	-	115,277	15,747,395	-	8,731,192	-	-	24,593,864
Public bodies	-	-	11,480,823	-	7,409,989	-	-	18,890,812
Credit institutions and investment firms	-	83,407	2,696,199	-	1,321,203	-	-	4,100,809
Corporates	-	31,870	1,570,373	-	-	-	-	1,602,243
Derivatives	3,193	-	-	-	-	-	23,274	26,467
<b>Carrying value including accrued interest income</b>	<b>3,193</b>	<b>17,138,998</b>	<b>16,037,528</b>	<b>290,133</b>	<b>9,709,782</b>	<b>-</b>	<b>23,274</b>	<b>42,912,774</b>

For short and long-term breakdown of assets see note 31.

### Cash and cash equivalents

All classes of cash and cash equivalents are measured at amortized cost. The ECLs for cash and cash equivalents balances were considered insignificant by the Company.

### Due from banks

All classes of due from banks balances are measured at amortized cost.

### Investment in debt securities

### Investments in debt securities at FVTPL

Debt securities mandatorily classified as at FVTPL by the Company represent securities held for trading and securities in a 'held to sell' business model. On initial recognition, the Company has irrevocably designated some of its securities at FVTPL.

Debt securities at FVTPL are carried at fair value, which also reflects any credit risk related writedowns and best represents Company's maximum exposure to credit risk.

The debt securities at FVTPL are not collateralised.

(CZK'000)	2019	2018
Debt securities mandatorily measured at FVTPL – HFT	170,124	115,278
Debt securities at FVTPL - UL clients risk	11,080,709	9,577,963
Debt securities at FVOCI	17,128,061	15,747,395
Debt securities at AC	9,000,767	8,731,341
<b>TOTAL INVESTMENTS IN DEBT SECURITIES</b>	<b>37,379,661</b>	<b>34,171,977</b>

**Investments in debt securities at FVOCI**

The table below contains an analysis of the credit risk exposure of debt securities measured at FVOCI at 31 December 2019 and 31 December 2018, respectively, based on credit risk grades and discloses balances at three levels

for the purpose of ECL measurement.

The carrying amount of the debt securities in AC as at 31 December 2018 and 2019 below also represents the Company's maximum exposure to credit risk for the following assets:

(CZK'000)	2019		2018	
	Stage 1 (12 months ECL)	Total	Stage 1 (12 months ECL)	Total
<b>Czech government bonds</b>				
- Excellent	12,816,268	12,816,268	10,442,257	10,442,257
- Good	-	-	-	-
- Satisfactory	-	-	-	-
Total gross carrying amount	12,816,268	12,816,268	10,442,257	10,442,257
Less credit loss allowance	(121)	(121)	(126)	(126)
<b>Net carrying value</b>	<b>12,816,148</b>	<b>12,816,148</b>	<b>10,442,131</b>	<b>10,442,131</b>
<b>Municipal bonds</b>				
- Excellent	884,984	884,984	1,038,802	1,038,802
- Good	-	-	-	-
- Satisfactory	-	-	-	-
- Special monitoring	-	-	-	-
- Default	-	-	-	-
<b>Total gross carrying amount</b>	<b>884,984</b>	<b>884,984</b>	<b>1,038,802</b>	<b>1,038,802</b>
Less credit loss allowance	(94)	(94)	(110)	(110)
<b>Net carrying value</b>	<b>884,890</b>	<b>884,890</b>	<b>1,038,692</b>	<b>1,038,692</b>
<b>Corporate bonds</b>				
- Excellent	3,382,154	3,382,154	4,222,048	4,222,048
- Good	-	-	-	-
- Satisfactory	48,547	48,547	48,094	48,094
- Special monitoring	-	-	-	-
- Default	-	-	-	-
<b>Total gross carrying amount</b>	<b>3,430,701</b>	<b>3,430,701</b>	<b>4,270,142</b>	<b>4,270,142</b>
Less credit loss allowance	(3,677)	(3,677)	(3,570)	(3,570)
<b>Net carrying value</b>	<b>3,427,024</b>	<b>3,427,024</b>	<b>4,266,572</b>	<b>4,266,572</b>
<b>Total investments in debt securities measured at FVOCI</b>	<b>17,128,061</b>	<b>17,128,061</b>	<b>15,747,395</b>	<b>15,747,395</b>

The debt securities at FVOCI are not collateralised.

Movements in the credit loss allowance of bonds at FVOCI were insignificant.

## INVESTMENTS IN DEBT SECURITIES AT AC

The following table contains an analysis of debt securities at AC by credit quality at 31 December 2019 and 31 December 2018, respectively, based on credit risk grades and discloses

the balances by three stages for the purpose of ECL measurement. The carrying amount of debt securities at AC at 31 December 2019 and 2018 below also represents the Company's maximum exposure to credit risk on these assets:

(CZK'000)	2019		2018	
	Stage 1 (12 months ECL)	Total	Stage 1 (12 months ECL)	Total
<b>Czech government bonds</b>				
- Excellent	8,011,271	8,011,271	7,410,048	7,410,048
- Good	-	-	-	-
- Satisfactory	-	-	-	-
<b>Gross carrying amount</b>	<b>8,011,271</b>	<b>8,011,271</b>	<b>7,410,048</b>	<b>7,410,048</b>
Credit loss allowance	(67)	(67)	(59)	(59)
<b>Net carrying amount</b>	<b>8,011,204</b>	<b>8,011,204</b>	<b>7,409,989</b>	<b>7,409,989</b>
<b>Corporate bonds</b>				
- Excellent	989,649	989,649	1,321,515	1,321,515
- Good	-	-	-	-
- Satisfactory	-	-	-	-
- Special monitoring	-	-	-	-
- Default	-	-	-	-
<b>Gross carrying amount</b>	<b>989,649</b>	<b>989,649</b>	<b>1,321,515</b>	<b>1,321,515</b>
Credit loss allowance	(86)	(86)	(163)	(163)
<b>Net carrying amount</b>	<b>989,563</b>	<b>989,563</b>	<b>1,321,353</b>	<b>1,321,353</b>
<b>Total investments in debt securities measured at AC</b>	<b>9,000,767</b>	<b>9,000,767</b>	<b>8,731,341</b>	<b>8,731,341</b>

At 31 December 2019 and 31 December 2018, respectively debt securities at AC with a carrying value of CZK 99,928 thousand, CZK 95,419 resp. thousand have been pledged to third parties as collateral with respect to the mutual balance of closed derivative transactions. The counterparty is not allowed to sell further or re-pledge the investments.

Movements in the credit loss allowance and in the gross amortised cost amount of bonds carried at AC were insignificant.



**INVESTMENT IN EQUITY SECURITIES**

(CZK'000)	2019	2018
Equity securities at FVTPL - HFT	53,891	55,423
Equity securities - overlay approach	579,702	290,133
Equity securities at FVTPL - UL clients	7,276,850	7,068,938
<b>Total investments in equity securities</b>	<b>7,910,444</b>	<b>7,414,494</b>

The table below discloses investments in equity securities:

(CZK'000)	2019		2018	
	Equity securities at FVTPL	Total	Equity securities at FVTPL	Total
Investments in mutual funds	7,910,444	7,910,444	7,414,494	7,414,494
<b>Total investments in equity securities</b>	<b>7,910,444</b>	<b>7,910,444</b>	<b>7,414,494</b>	<b>7,414,494</b>

**Investments in equity securities**

The Company owns strategic investments in a portfolio of non-trading equity securities as at FVOCI. The changes in fair value of such investments are not reclassified to profit or loss, if impaired or disposed of. All other equity investments are classified at FVTPL.

**Investments in equity securities at FVTPL**

Investments in equity securities at FVTPL Equity securities at FVTPL represent securities held for trading and other equity securities for which FVOCI election was not made on initial recognition.

**Investments in equity securities at FVTPL with reclassification to OCI – overlay approach**

Volatility resulting from IFRS 9 reclassified from the net result of financial instruments valued at fair value through profit or loss to valuation differences within the OCI relates to unrealized movements in fair value of CZK 81,470 thousand. The tax impact of this reclassification would be CZK (19,110) thousand. By using the overlay approach, the Company eliminates the volatility associated with the adoption of IFRS 9, until the implementation of IFRS 17.

(CZK'000)	2019	2018
Equity securities at overlay approach	579,702	290,133
<b>Total investments in equity securities at overlay approach</b>	<b>579,702</b>	<b>290,133</b>

(CZK'000)	2019	2018
Valuation differences reclassified based on overlay approach from PL to OCI	81,470	(20,922)
<b>Total Valuation Differences from the overlay approach</b>	<b>81,470</b>	<b>(20,922)</b>

## COMPARISON OF THE FAIR VALUES OF THE FINANCIAL ASSETS TO THEIR CARRYING VALUE

2019 (CZK'000)	Carrying value	Fair value
Financial assets at fair value through profit or loss	18,702,763	18,702,763
Derivatives held for trading	2,360	2,360
Derivatives held for fair value hedges	16,911	16,911
Financial assets at fair value through other comprehensive income	17,707,764	17,707,764
Of which reclassified from FVTPL - overlay approach	579,702	579,702
Financial assets measured at amortized cost	9,482,983	11,174,960
<b>Total financial assets</b>	<b>45,912,781</b>	<b>47,604,758</b>

2018 (CZK'000)	Carrying value	Fair value
Financial assets at fair value through profit or loss	17,138,997	17,138,997
Derivatives held for trading	3,193	3,193
Derivatives held for fair value hedges	23,274	23,274
Financial assets at fair value through other comprehensive income	16,037,528	16,037,528
Of which reclassified from FVTPL - overlay approach	290,133	290,133
Financial assets measured at amortized cost	9,709,782	11,233,010
<b>Total financial assets</b>	<b>42,912,774</b>	<b>44,436,002</b>

## FINANCIAL INSTRUMENTS – LIABILITIES

2019 (CZK'000)	Derivatives held for trading	Derivatives held as CF hedges	Derivatives held as fair value hedges	Total
Total carrying value without accrued interest income	3,230	46,311	118,834	168,375
Accrued interest income	431	1,448	(6,458)	(4,579)
<b>Carrying value including accrued interest income</b>	<b>3,661</b>	<b>47,760</b>	<b>112,376</b>	<b>163,796</b>

2018 (CZK'000)	Derivatives held for trading	Derivatives held as CF hedges	Derivatives held as fair value hedges	Total
Total carrying value without accrued interest income	(19)	41,882	122,209	164,072
Accrued interest income	78	1,474	(7,976)	(6,424)
<b>Carrying value including accrued interest income</b>	<b>59</b>	<b>43,356</b>	<b>114,233</b>	<b>157,648</b>

## COMPARISON OF THE FAIR VALUES OF THE FINANCIAL LIABILITIES TO THEIR CARRYING VALUES

2019 (CZK'000)	Carrying value	Fair value
Derivatives held for trading	3,661	3,661
Derivatives held for cash flow hedges	47,760	47,760
Derivatives held for fair value hedges	112,376	112,376
<b>Total financial liabilities</b>	<b>163,796</b>	<b>163,796</b>

2018 (CZK'000)	Carrying value	Fair value
Derivatives held for trading	59	59
Derivatives held for cash flow hedges	43,356	43,356
Derivatives held for fair value hedges	114,232	114,232
<b>Total financial liabilities</b>	<b>157,648</b>	<b>157,648</b>

## FAIR VALUE HIERARCHY

Financial assets and liabilities at fair value (financial assets FVOCI, financial assets and liabilities held for trading and designated as at fair value through profit or loss) are valued according to the valuation hierarchy provided in IFRS 9 and IFRS 13.

The fair value calculation of commonly used financial instruments can be summarized as follows:

- **Level 1**

If available, published price quotations of identical financial instruments in active markets are used to determine the fair value of financial assets or financial liabilities. Revaluation is obtained by comparing prices, which means that no model is involved in the process of revaluation. Financial instruments valued on this basis include government bonds.

Fair values of financial assets and financial liabilities that are traded in active markets are based on quoted market prices or dealer price quotations. For all other financial instruments, the Company determines fair values using valuation techniques.

- **Level 2**

Valuation techniques based on observable inputs, either directly (i.e. as prices) or indirectly (i.e. derived from prices). This category includes instruments valued using: quoted market prices in active markets for similar instruments; quoted prices for identical or similar instruments that are not actively traded; or other valuation techniques where all significant inputs are directly or indirectly observed from the market.

Debt instruments are measured by using the discounted cash flows method. Method is based on the estimated future cash flows and discount rate is based on the risk-free interest rates adjusted for credit margin. Margin is usually derived from an instrument with similar terms (same issuer, maturity, age etc.). Derivatives are measured by using the discounted cash flows method. Estimated future cash flows and market inputs (such as risk-free interest rates or foreign exchange rates) are used for measurement.

Financial instruments valued on this basis include interest rate swaps (IRS), FX forwards, deposits, mortgage

bonds, investment contracts (UL products) and other debt and equity instruments.

- **Level 3**

This level includes valuation techniques using significant inputs that are unobservable on the active market. This category includes all financial instruments where the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation. This category comprises financial instruments that are valued based on quoted prices for similar instruments where significant unobservable adjustments or assumptions are required to reflect differences between the instrument that is subject to valuation and a similar instrument.

Fair value of the investment funds is usually derived from the underlying assets value. The underlying assets measurement requires a professional judgment or estimation.

The fair value of bonds is determined using the discounted cash flow method for Level 2, additionally includes the professional judgement, which has a significant impact on the resulting value.

The financial instruments classified in this category are as follows: mortgage bonds with a maturity of more than one year, where the valuation model also uses market inputs that are not sufficiently observable, particularly a credit spread.

A valuation model is applied to determine the fair value of mortgage bonds. Input parameters of the model are adjusted on an annual basis to reflect actual inputs. Yield curves used in the model for discounting future cash flows are constructed from IRS rates and respective credit spreads. The credit spreads are derived from available market quotes of mortgage bonds and Czech government bonds. Yield curves for estimating future cash flows of mortgage bonds with variable coupon are still derived from IRS rates provided by KBC Bank.

An analysis of mortgage bonds was performed, taking into consideration the above facts, and market unobservable inputs were reassessed. The spread is derived from observed mortgage bond spread at five and ten years and the slope

of the Czech government yield curve. The management considers this a significant market unobservable input and, therefore, the mortgage bonds with a maturity of more than

one year were transferred to Level 3 since 2019.

## MOVEMENTS IN LEVEL 3 FINANCIAL INSTRUMENTS MEASURED AT FAIR VALUE

The following table shows the reconciliation of the opening and closing balances of financial assets, which are recorded at fair value using valuation techniques based on market unobservable inputs:

	Financial assets held for trading	Financial assets at fair value through profit or loss	Financial assets carried at fair value through other comprehensive income		Total
	Debt securities	Debt securities	Debt securities	Equity securities	Total
<b>2019 (CZK'000)</b>					
<b>At 1 January 2019</b>	-	-	<b>1,565,739</b>	-	<b>1,565,739</b>
Total gains / (losses) recorded in profit or loss	-	-	42,219	-	42,219
Total gains / (losses) recorded in other comprehensive income	-	-	(91,074)	-	(91,074)
Transfers to Level 3	-	-	301,432	-	301,432
Transfers from Level 3	-	-	-	-	-
Purchases	-	-	-	-	-
Settlement	-	-	(303,752)	-	(303,752)
Sale	-	-	-	-	-
<b>At 31 December 2019</b>	-	-	<b>1,514,565</b>	-	<b>1,514,565</b>
Total gains / (losses) recorded in profit or loss related to assets held at the end of the reporting period	-	-	42,219	-	42,219
	Financial assets held for trading	Financial assets at fair value through profit or loss	Financial assets carried at fair value through other comprehensive income		Total
	Debt securities	Debt securities	Debt securities	Equity securities	Total
<b>2018 (CZK'000)</b>					
<b>At 1 January 2018</b>	-	-	<b>1,883,933</b>	-	<b>1,883,933</b>
Total gains / (losses) recorded in profit or loss	-	-	34,688	-	34,688
Total gains / (losses) recorded in other comprehensive income	-	-	(51,269)	-	(51,269)
Transfers to Level 3	-	-	-	-	-
Transfers from Level 3	-	-	(301,613)	-	(301,613)
Purchases	-	-	-	-	-
Settlement	-	-	-	-	-
Sale	-	-	-	-	-
<b>At 31 December 2018</b>	-	-	<b>1,565,739</b>	-	<b>1,565,739</b>
Total gains / (losses) recorded in profit or loss related to assets held at the end of the reporting period	-	-	34,688	-	34,688

Total gains or losses recorded in profit or loss are included within the caption Net gains / (losses) on financial assets FVOCI.

#### **IMPACT OF CHANGES IN KEY ASSUMPTIONS ON FAIR VALUE OF LEVEL 3 FINANCIAL INSTRUMENTS MEASURED AT FAIR VALUE**

Management considers the value of the credit spread included in the discount factor applied on the estimated future cash flows from mortgage bonds as a key assumption not derived from observable market inputs, which is influencing the fair value of Level 3 financial instruments.

As at 31 December 2019, an increase / (decrease) of a credit spread by 50 basis points would (decrease) / increase the fair value of the mortgage bonds included in Level 3 by CZK 31,736 thousand (CZK 38,920 thousands as at 31 December 2018). Such a change of the credit spread is based on the variability of mortgage bond quotes that were observed by the management on the market.

The Company further concludes that the valuation of equity investments is not based on sufficiently observable market

inputs and investments in Pardubická rozvojová, a.s. and ČSOB Pojišťovací servis, s.r.o. were classified to Level 3.

Given that the Company considers the cost of the participating interests in subsidiaries to be the best estimate of the fair value of the participating interests, determining the impact of changes in market factors on the fair value of the participating interests is not relevant.

Reasonably possible changes in other unobservable market inputs in the valuation models used do not have a material impact on the fair values of financial instruments included in Level 3.

The following table shows an analysis of financial instruments recorded at fair value, between those for which the fair value is based on quoted market prices and those for which the fair

value is based on valuation techniques as at 31 December 2019:

2019 (CZK'000)	Level 1	Level 2	Level 3	Total
<b>Financial assets at fair value</b>				
Financial assets at fair value through profit or loss	7,864,295	10,840,828	-	18,705,123
Held for trading derivatives	-	2,360	-	2,360
Loans & advances to credit institutions	-	6,857	-	6,857
Equity Instruments	53,891	-	-	53,891
Mutual fund units	7,759,190	10,712,700	-	18,471,890
Debt instruments	51,214	118,911	-	170,124
Financial assets at fair value through other comprehensive income	13,572,280	2,620,919	1,514,565	17,707,764
Equity Instruments	579,702	-	-	579,702
of which overlay approach	579,702	-	-	579,702
Debt instruments	12,992,578	2,620,919	1,514,565	17,128,061
Derivatives	-	16,911	-	16,911
Derivatives held for fair value hedges	-	16,911	-	16,911
<b>Financial assets measured at amortized cost</b>				
Term deposits	-	482,217	-	482,217
Debt instruments	5,942,214	2,967,049	91,504	9,000,767
<b>Total</b>	<b>27,378,789</b>	<b>16,927,924</b>	<b>1,606,068</b>	<b>45,912,781</b>
<b>Financial liabilities at fair value</b>				
Derivatives held for trading	-	3,661	-	3,661
Derivatives held for cash flow hedges	-	47,760	-	47,760
Derivatives held for fair value hedges	-	112,377	-	112,377
<b>Total</b>	<b>-</b>	<b>163,796</b>	<b>-</b>	<b>163,796</b>

The following table shows an analysis of financial instruments recorded at fair value, between those for which the fair value is based on quoted market prices and those for which the fair value is based on valuation techniques as at 31 December 2018:

2018 (CZK'000)	Level 1	Level 2	Level 3	Total
<b>Financial assets at fair value</b>				
Financial assets at fair value through profit or loss	7,496,843	9,645,347	-	17,142,190
Held for trading derivatives	-	3,193	-	3,193
Loans & advances to credit institutions	-	2,605	-	2,605
Equity Instruments	55,423	-	-	55,423
Mutual fund units	7,430,546	9,553,146	-	16,965,693
Debt instruments	10,874	104,404	-	115,278
Financial assets at fair value through other comprehensive income	10,919,015	3,552,774	1,565,739	16,037,528
Equity Instruments	290,133	-	-	290,133
of which overlay approach	290,133	-	-	290,133
Debt instruments	10,628,882	3,552,774	1,565,739	15,747,395
Derivatives	-	23,274	-	23,274
Derivatives held for fair value hedges	-	23,274	-	23,274
<b>Financial assets measured at amortized cost</b>				
Term deposits	-	978,441	-	978,441
Debt instruments	5,434,343	3,189,573	107,425	8,731,341
<b>Total</b>	<b>23,850,201</b>	<b>17,389,409</b>	<b>1,673,164</b>	<b>42,912,774</b>
<b>Financial liabilities at fair value</b>				
Derivatives held for trading	-	59	-	59
Derivatives held for cash flow hedges	-	43,356	-	43,356
Derivatives held for fair value hedges	-	114,233	-	114,233
<b>Total</b>	<b>-</b>	<b>157,648</b>	<b>-</b>	<b>157,648</b>





## DERIVATIVE FINANCIAL INSTRUMENTS

2019 (CZK'000)	Assets	Liabilities	Nominal amount
Derivatives held for trading	2,360	3,661	71,628
Currency forwards	-	-	-
Currency swaps	648	3,595	46,249
Interest swaps	1,712	66	25,379
Derivatives held for cash flow hedges	-	47,760	426,919
Currency swaps	-	47,760	426,919
Derivatives held for fair value hedges	16,911	112,377	2,335,560
Currency forwards	8,774	-	502,386
Currency swaps	8,137	43,562	813,174
Interest swaps	-	68,815	1,020,000
<b>Total derivatives</b>	<b>19,271</b>	<b>163,796</b>	<b>2,834,106</b>

2018 (CZK'000)	Assets	Liabilities	Nominal amount
Derivatives held for trading	3,193	59	40,816
Currency forwards	-	-	-
Currency swaps	246	-	9,600
Interest swaps	2,947	59	31,216
Derivatives held for cash flow hedges	-	43,356	426,919
Currency swaps	-	43,356	426,919
Derivatives held for fair value hedges	23,274	114,233	1,671,578
Currency forwards	2,549	264	286,879
Currency swaps	20,725	49,194	964,699
Interest swaps	-	64,775	420,000
<b>Total derivatives</b>	<b>26,467</b>	<b>157,648</b>	<b>2,139,313</b>

## DERIVATIVES HELD FOR TRADING

This group involves a surplus of derivatives that are acquired in accordance with unit-linked provisions placement and are not covered by this provision. They are covered by the equity of the Company. The Company concludes interest rate swaps, which are acquired in order to secure cash flows (nominal amounts, payments of coupons) derived from a part of the bond portfolio. The bonds' portfolio is acquired in order to allocate unit-linked provisions.

Interest rate swaps are acquired to secure fixed interest rates and one-off payments of interest gains at the maturity of the underlying instrument.

The fair value of this instrument was CZK (1,301) thousand at 31 December 2019 and CZK 3,134 thousand at 31 December 2018.

For relations stated above hedging is not applied.

Negative fair value of all derivatives is recorded in liabilities.

## HEDGE ACCOUNTING

**Cash flow hedging**

The Company eliminates foreign currency and interest risk realization impacts to profit or loss and cash flows.

The Company has to maintain a stable cash flow resulting from the ownership of the hedged instrument (i.e. to hedge notional amount and the coupon payments) within its hedging strategy considering hedge relationship type. Hedging instruments are used by the Company to hedge cash flows from part of the government bond portfolio denominated in foreign currencies. The Company uses derivative (crosscurrency interest rate swap), the changes in its fair value partially or fully offset changes in fair value or cash flows of hedged items.

The negative fair value of the hedging instrument amounted to CZK 47,760 thousand as at 31 December 2019 and CZK 43,356 thousand as at 31 December 2018. The nature of the risks being hedged consists in the long-term of movements

in exchange and interest rates (foreign exchange and interest rate risks).

The information on the periods when the cash flows are expected to occur and when they are expected to affect profit or loss is described in the table below.

The negative gross amount reported in equity amounts to CZK 13,910 thousand as at 31 December 2019 (as at 31

December 2018: CZK 8,201 thousand), and the negative net amount, i.e. including deferred tax, amounts to CZK 11,266 thousand (in 2018: CZK 6,643 thousand).

The Company regularly (at least once a year) assesses the hedging relationship effectiveness; and also keeps hedging relationship documentation for the entire period of the application of the hedge accounting application.

<b>2019</b> (CZK'000)	Cash inflows	Cash outflows	Net cash inflows
Within one year	145,924	(152,375)	(6,451)
Within 1-2 years	155,326	(154,337)	988
Within 2-5 years	142,398	(151,439)	(9,042)
More than 5 years	-	-	-

<b>2018</b> (CZK'000)	Cash inflows	Cash outflows	Net cash inflows
Within one year	9,092	(15 116)	(6 024)
Within 1-2 years	145,910	(150 216)	(4 306)
Within 2-5 years	297,732	(294 200)	3 532
More than 5 years	-	-	-

## INCOME STATEMENT

(CZK'000)	<b>2019</b>	2018
Within one year	<b>(3,640)</b>	(4,003)
Within 1-2 years	<b>2,523</b>	(1,494)
Within 2-5 years	<b>(8,485)</b>	5,624
More than 5 years	-	-

## FAIR VALUE HEDGING

Interest and FX risk are hedged by specific investments with fixed interest rate using interest rate and cross currency swaps. The conditions of fair value hedges are exactly in line with conditions of the underlying hedged instruments.

Furthermore, the Company hedges currency risk associated with equity investments classified as financial assets FVOCI through currency forward transactions.

The negative fair value of the hedging instruments amounted to CZK 95 466 thousand and CZK 90,958 thousand as at 31 December 2019 and 2018, respectively.

The impact of revaluation of hedging swaps in the income statement was a loss of CZK 159 thousand as at 31 December 2019, and a loss of CZK 7,396 thousand as at 31 December 2018. The revaluation of the hedged bonds had an income statement effect of CZK 159 thousand as at 31 December 2019 and CZK 7,396 thousand as at 31 December 2018.

The impact of revaluation of currency forwards in the income statement was CZK 8,774 thousand as at 31 December 2019 and CZK 2,285 thousand as at 31 December 2018. The revaluation of hedged equity securities had an impact to the Company's result of CZK 1,225 thousand as at 31 December 2019 and loss of CZK 9,085 thousand as at 31 December 2018.

**OFFSETTING FINANCIAL INSTRUMENTS**

The following table shows an analysis of the financial assets and liabilities that have been set-off or that are subject to an enforceable master netting arrangement or similar agreement with relevant counterparties:

<b>2019</b> (CZK'000)	Net amounts of financial instrument presented in the balance sheet	Amount set-off in the balance sheet	Amount not set-off amount
<b>FINANCIAL ASSETS</b>			
Derivatives not set-off that are subject to an enforceable master netting arrangement	19,271	-	19,271
<b>Total carrying value</b>	<b>19,271</b>	<b>-</b>	<b>19,271</b>
<b>FINANCIAL LIABILITIES</b>			
Derivatives not set-off that are subject to an enforceable master netting arrangement	163,796	-	163,796
<b>Total carrying value</b>	<b>163,796</b>	<b>-</b>	<b>163 796</b>
<b>2018</b> (CZK'000)	Net amounts of financial instrument presented in the balance sheet	Amount set-off in the balance sheet	Amount not set-off amount
<b>FINANCIAL ASSETS</b>			
Derivatives not set-off that are subject to an enforceable master netting arrangement	26,467	-	26,467
<b>Total carrying value</b>	<b>26,467</b>	<b>-</b>	<b>26,467</b>
<b>FINANCIAL LIABILITIES</b>			
Derivatives not set-off that are subject to an enforceable master netting arrangement	157,648	-	157,648
<b>Total carrying value</b>	<b>157,648</b>	<b>-</b>	<b>157,648</b>

In the case of mutual compensation of financial assets and liabilities of a company, the overall financial situation would be following:

<b>2019</b> (CZK'000)	Net amounts of financial instrument presented in the balance sheet	Amount set-off in the balance sheet	Amount not set-off amount
<b>FINANCIAL ASSETS</b>			
Derivatives not set-off that are subject to an enforceable master netting arrangement	19,271	19,271	-
<b>Total carrying value</b>	<b>19,271</b>	<b>19,271</b>	<b>-</b>
<b>FINANCIAL LIABILITIES</b>			
Derivatives not set-off that are subject to an enforceable master netting arrangement	163,796	19,271	144,525
<b>Total carrying value</b>	<b>163,796</b>	<b>19,271</b>	<b>144,525</b>
<b>2018</b> (CZK'000)	Net amounts of financial instrument presented in the balance sheet	Amount set-off in the balance sheet	Amount not set-off amount
<b>FINANCIAL ASSETS</b>			
Derivatives not set-off that are subject to an enforceable master netting arrangement	26,467	26,467	-
<b>Total carrying value</b>	<b>26,467</b>	<b>26,467</b>	<b>-</b>
<b>FINANCIAL LIABILITIES</b>			
Derivatives not set-off that are subject to an enforceable master netting arrangement	157,648	26,467	131,181
<b>Total carrying value</b>	<b>157,648</b>	<b>26,467</b>	<b>131,181</b>

## FINANCIAL COLLATERAL

2019 (CZK'000)	Amount of guarantee/ collateral/commitments	Amount of collateral liabilities
<b>Collateral provided to derivatives</b>	<b>102,265</b>	<b>98,780</b>

2018 (CZK'000)	Amount of guarantee/ collateral/commitments	Amount of collateral liabilities
<b>Collateral provided to derivatives</b>	<b>100,720</b>	<b>61,467</b>

The Company provided financial collateral to compensate payables from financial derivatives. Collateral is provided in the form of financial instrument guarantee. As at 31 December 2019 the state bond CZECH GOVT PRIN STRIP 0

09/12/20, ISIN CZ0000700661 in the carrying amount of CZK 99,928 thousand was used as collateral. The same bond in the carrying amount of CZK 95,419 thousand was used as collateral as at 31 December 2018.

## 19. RECEIVABLES

2019 (CZK'000)	Gross	Allowance, impairment losses adjustment	Total
Insurance receivables	777,796	(90,522)	687,273
Amounts receivable from policyholders	757,957	(84,025)	673,933
Amounts receivable from intermediaries	6,427	(6,368)	59
Amounts receivable from direct ins. ops./other	13,411	(129)	13,282
Reinsurance receivables	207,570	-	207,570
Other receivables	56,832	-	56,832
<b>Total</b>	<b>1,042,198</b>	<b>(90,522)</b>	<b>951,675</b>

2018 (CZK'000)	Gross	Allowance, impairment losses adjustment	Total
Insurance receivables	719,763	(101,291)	618,472
Amounts receivable from policyholders	698,864	(89,378)	609,486
Amounts receivable from intermediaries	7,358	(7,221)	137
Amounts receivable from direct ins. ops./other	13,541	(4,692)	8,849
Reinsurance receivables	123,610	-	123,610
Other receivables	57,183	-	57,183
<b>Total</b>	<b>900,556</b>	<b>(101,291)</b>	<b>799,265</b>

All receivables are current.

Ageing of receivables and allowances is performed solely for the amounts receivable from policyholders and intermediaries. Allowances for other receivables are created on an individual basis.

2019	0 months	1-3 months	4 - 6 months	7 - 12 months	over 12 months	Total
Amounts receivable from policyholders	137,984	434,926	67,321	53,558	64,168	<b>757,957</b>
Allowances for amounts receivable from policyholders	-	3,679	4,976	22,192	53,177	<b>84,025</b>
Amounts receivable from intermediaries	-	-	146	252	6,029	<b>6,427</b>
Allowances for amounts receivable from intermediaries	-	-	145	250	5,973	<b>6,368</b>

The primary financial statements are an integral part of the financial statements.

<b>2018</b>	0 months	1-3 months	4 - 6 months	7 - 12 months	over 12 months	Celkem
Amounts receivable from policyholders	120,715	426,310	52,909	34,017	64,913	<b>698,864</b>
Allowances for amounts receivable from policyholders	-	3,158	4,298	17,009	64,913	<b>89,378</b>
Amounts receivable from intermediaries	-	-	168	289	6,901	<b>7,358</b>
Allowances for amounts receivable from intermediaries	-	-	85	235	6,901	<b>7,221</b>

The Company does not record significant financial assets overdue and without temporary or permanent impairment.

(CZK'000)	<b>2019</b> Allowance, impairment losses adjustment	2018 Allowance, impairment losses adjustment
<b>At 1 January</b>	<b>(101,291)</b>	<b>(93,491)</b>
Additions/ (disposals)	<b>10,769</b>	(7,800)
<b>At 31 December</b>	<b>(90,522)</b>	<b>(101,291)</b>

The Company reported the loss from impairment in Other expenses in the Income statement.

## 20. PREPAID ACQUISITION COMMISSIONS

<b>2019</b> (CZK'000)	Life insurance and investment contracts	Non-life insurance contracts	Total
<b>At 1 January</b>	<b>434,531</b>	<b>222,259</b>	<b>656,790</b>
Additions	321,211	3,303,847	3,625,058
Disposals	(197,470)	(3,248,313)	(3,445,783)
<b>At 31 December</b>	<b>558,271</b>	<b>277,793</b>	<b>836,065</b>

<b>2018</b> (CZK'000)	Life insurance and investment contracts	Non-life insurance contracts	Total
<b>At 1 January</b>	<b>324,456</b>	<b>153,609</b>	<b>478,065</b>
Additions	323,232	2,469,074	2,792,306
Disposals	(213,157)	(2,400,424)	(2,613,581)
<b>At 31 December</b>	<b>434,531</b>	<b>222,259</b>	<b>656,790</b>

## 21. OTHER ASSETS

(CZK'000)	<b>2019</b>	2018
Capitalized costs due to the nullification of negative provision	<b>96,959</b>	103,717
Accrued income	<b>32,719</b>	29,750
Prepaid expenses	<b>37,653</b>	33,845
Other assets	<b>7,652</b>	3,781
<b>TOTAL</b>	<b>174,983</b>	<b>171,093</b>

All other assets are current.

## 22. NET CHANGE IN OPERATING ASSETS

(CZK'000)	<b>2019</b>	2018
Net change in financial assets at fair value through profit or loss	<b>177,638</b>	(140,502)
Net change in securities measured at amortized cost	<b>44,150</b>	(311,708)
Net change in securities at fair value through other comprehensive income	<b>48,325</b>	282,952
Net change in hedging derivatives	<b>(34,921)</b>	26,245
Net change in other assets	<b>(277,650)</b>	(1,767)
Net change in reinsurer's share on claims and benefit payments	<b>(281)</b>	2,258
<b>NET CHANGE IN OPERATING ASSETS</b>	<b>(42,739)</b>	<b>(142,522)</b>

## 23. ISSUED SHARE CAPITAL

Issue (ISIN)	Type of security	Form	Nominal value (CZK'000)	Number of securities	Total amount (CZK'000)	Publicly tradable
CZ0008040516	Ordinary share	Registered	16,700	30	501,000	No
CZ0008040524	Ordinary share	Registered	8,350	40	334,000	No
CZ0008040532	Ordinary share	Registered	14,028	30	420,840	No
CZ0008040540	Ordinary share	Registered	7,014	40	280,560	No
CZ0008041159	Ordinary share	Registered	6,847	100	684,700	No
CZ0008041167	Ordinary share	Registered	5,751	100	575,148,	No
<b>Celkem</b>	-	-	-	<b>340</b>	<b>2,796,248</b>	-

As at 31 December 2019, 100% of registered capital was fully paid up. The volume of the Company's registered capital is in accordance with the requirements of the Insurance Act regarding the insurance activities that the Company has been licensed for.

### DIVIDENDS PAID

(CZK'000)	2019	2018
Total dividends paid in the year	<b>904,251</b>	855,183

### DIVIDEND AMOUNT PER 1 SHARE (AS AT DATE OF DIVIDEND PAYMENT AUTHORISATION)

Issue (ISIN)	Dividends per share (CZK'000)	
	2019	2018
CZ0008040516	<b>5,400</b>	5,107
CZ0008040524	<b>2,700</b>	2,554
CZ0008040532	<b>4,536</b>	4,290
CZ0008040540	<b>2,268</b>	2,145
CZ0008041159	<b>2,214</b>	2,094
CZ0008041167	<b>1,860</b>	1,759

## 24. PROVISIONS FOR INSURANCE CONTRACTS AND INVESTMENT CONTRACTS WITH DISCRETIONARY PARTICIPATION FEATURES (DPF)

2019 (CZK'000)	Non-life insurance contracts	Life insurance contracts	Investment contracts with DPF	Total
<b>Gross liabilities from insurance contracts and investment contracts with DPF</b>	<b>8,039,553</b>	<b>33,739,868</b>	<b>709,629</b>	<b>42,489,050</b>
Provisions for unearned premiums (note 9 – movement)	2,387,851	13,043	-	2,400,894
Life insurance provision	-	13,181,636	-	13,181,636
Provision for investment contracts with DPF (note 9 – movement)	-	-	709,629	709,629
Life insurance provision where policyholder bears investment risk (note 9 – movement)	-	18,455,508	-	18,455,508
Provision for claims outstanding (note 9 – movement)	5,613,745	1,860,326	-	7,474,071
Provision for bonuses and rebates	37,957	229,354	-	267,311
Provision to cover the Company's share in liabilities of the Czech Insurers' Bureau (note 9 – movement)	-	-	-	-
<b>Reinsurers' share</b>	<b>579,748</b>	<b>3,244</b>	<b>-</b>	<b>582,992</b>
Provision for unearned premiums	19,319	-	-	19,319
Provision for claims outstanding (note 9 – movement)	559,693	3,244	-	562,936
Provision for bonuses and rebates	736	-	-	736
<b>Net liabilities from insurance contracts and investment contracts with DPF</b>	<b>7,459,804</b>	<b>33,736,624</b>	<b>709,629</b>	<b>41,906,057</b>

2018 (CZK'000)	Non-life insurance contracts	Life insurance contracts	Investment contracts with DPF	Total
<b>Gross liabilities from insurance contracts and investment contracts with DPF</b>	<b>7,149,393</b>	<b>31,996,660</b>	<b>728,044</b>	<b>39,874,097</b>
Provisions for unearned premiums (note 9 – movement)	2,046,309	13,349	-	2,059,658
Life insurance provision	-	12,931,397	-	12,931,397
Provision for investment contracts with DPF (note 9 – movement)	-	-	728,044	728,044
Life insurance provision where policyholder bears investment risk (note 9 – movement)	-	16,950,626	-	16,950,626
Provision for claims outstanding (note 9 – movement)	4,928,514	1,903,726	-	6,832,239
Provision for bonuses and rebates	39,610	197,563	-	237,173
Provision to cover the Company's share in liabilities of the Czech Insurers' Bureau (note 9 – movement)	134,960	-	-	134,960
<b>the Czech Insurers' Bureau (note 9 – movement)</b>	<b>496,222</b>	<b>10,857</b>	<b>-</b>	<b>507,079</b>
Provision for unearned premiums	15,908	-	-	15,908
Provision for claims outstanding (note 9 – movement)	479,565	10,857	-	490,422
Provision for bonuses and rebates	749	-	-	749
<b>Net liabilities from insurance contracts and investment contracts with DPF</b>	<b>6,653,171</b>	<b>31,985,803</b>	<b>728,044</b>	<b>39,367,018</b>

Breakdown of provisions into short and long-term provisions is a part of the Note 31.

## LIFE INSURANCE AND INVESTMENT CONTRACTS LIABILITIES WITH DPF

The Company has only insurance contracts and investment contracts with DPF, there are no investment contracts liabilities without DPF. The table below shows movements on all life insurance and investment contracts liabilities.

2019 (CZK'000)	Insurance contracts	Investment contracts with DPF	Total
<b>At 1 January</b>	<b>31,996,660</b>	<b>728,044</b>	<b>32,724,704</b>
Premium allocation	5,725,690	51,779	5,777,468
Release of liabilities due to benefits paid surrenders, and other terminations	(2,948,286)	(82,100)	(3,030,386)
Variance from claim development	(1,544,986)	-	(1,544,986)
Fees deducted	(494,114)	(3,192)	(497,305)
Provision revaluation	1,399,407	17,548	1,416,955
Other movements	(394,503)	(2,450)	(396,954)
<b>At 31 December</b>	<b>33,739,868</b>	<b>709,629</b>	<b>34,449,496</b>

2018 (CZK'000)	Insurance contracts	Investment contracts with DPF	Total
<b>At 1 January</b>	<b>30,805,297</b>	<b>738,814</b>	<b>31,544,111</b>
Premium allocation	6,409,055	55,585	6,464,640
Release of liabilities due to benefits paid surrenders, and other terminations	(2,200,459)	(75,483)	(2,275,943)
Variance from claim development	(1,616,383)	-	(1,616,383)
Fees deducted	(480,991)	(3,544)	(484,535)
Provision revaluation	(183,282)	16,836	(166,446)
Other movements	(736,576)	(4,164)	(740,740)
<b>At 31 December</b>	<b>31,996,660</b>	<b>728,044</b>	<b>32,724,704</b>

## ZILLMERIZED PROVISION

(CZK'000)	2019	2018
Non-zillmerized provision	<b>13 892 039</b>	13 665 044
Zillmerization deduction	<b>(11 951)</b>	(14 068)
Nullification of negative provisions	<b>(6 818)</b>	(8 077)
<b>ZILLMERIZED PROVISION RECORDED IN BALANCE SHEET</b>	<b>13 873 270</b>	<b>13 642 899</b>

The Zillmerized provision is reported within the Insurance contracts provision of the statement of financial position.



**NON-LIFE INSURANCE CONTRACTS PROVISIONS**
**PROVISION FOR OUTSTANDING CLAIMS**

2019 (CZK'000)	Insurance contracts liabilities	Reinsurance of liabilities	Net
<b>At 1 January</b>	<b>4,928,514</b>	<b>479,565</b>	<b>4,448,949</b>
Claims incurred in the current accident year	4,632,582	244,695	4,387,887
Claims incurred in prior accident years	(298,209)	13,275	(311,484)
Payments made on claims incurred in the current year	(2,353,465)	(91,643)	(2,261,822)
Payments made on claims incurred in prior years	(1,295,676)	(86,199)	(1,209,477)
<b>At 31 December</b>	<b>5,613,745</b>	<b>559,693</b>	<b>5,054,052</b>
<b>2018 (CZK'000)</b>			
<b>At 1 January</b>	<b>4,373,452</b>	<b>457,767</b>	<b>3,915,685</b>
Claims incurred in the current accident year	3,909,463	177,815	3,731,648
Claims incurred in prior accident years	(147,767)	(19,649)	(128,118)
Payments made on claims incurred in the current year	(1,881,044)	(39,881)	(1,841,163)
Payments made on claims incurred in prior years	(1,325,590)	(96,487)	(1,229,103)
<b>At 31 December</b>	<b>4,928,514</b>	<b>479,565</b>	<b>4,448,949</b>
<b>2019 (CZK'000)</b>			
Provision for outstanding claims (RBNS)	4,543,054	442,138	4,100,916
Provision for outstanding claims (IBNR)	1,070,691	117,554	953,136
<b>Outstanding claims provision</b>	<b>5,613,745</b>	<b>559,693</b>	<b>5,054,052</b>
<b>2018 (CZK'000)</b>			
Provision for outstanding claims (RBNS)	4,041,205	384,255	3,656,950
Provision for outstanding claims (IBNR)	887,309	95,310	791,999
<b>Outstanding claims provision</b>	<b>4,928,514</b>	<b>479,565</b>	<b>4,448,949</b>

**PROVISION FOR UNEARNED PREMIUM**

2019 (CZK'000)	Insurance contracts liabilities	Reinsurance of liabilities	Net
<b>At 1 January</b>	<b>2,046,309</b>	<b>15,908</b>	<b>2,030,401</b>
Premiums written in the year	7,563,619	459,024	7,104,596
Premiums earned during the year	(7,222,077)	(455,612)	(6,766,465)
<b>At 31 December</b>	<b>2,387,851</b>	<b>19,319</b>	<b>2,368,531</b>
<b>2018 (CZK'000)</b>			
<b>At 1 January</b>	<b>1,723,575</b>	<b>14,908</b>	<b>1,708,667</b>
Premiums written in the year	6,684,930	424,281	6,260,649
Premiums earned during the year	(6,362,196)	(423,281)	(5,938,915)
<b>At 31 December</b>	<b>2,046,309</b>	<b>15,908</b>	<b>2,030,401</b>

**PROVISION TO COVER THE COMPANY'S SHARE IN LIABILITIES OF THE CZECH INSURERS' BUREAU**

(CZK'000)	2019	2018
<b>At 1 January</b>	<b>134,960</b>	<b>149,961</b>
Change in market share, liability settlement	(134,960)	(15,001)
<b>At 31 December</b>	<b>-</b>	<b>134,960</b>

In December 2019, the Company, based on a decision made by the assembly of member insurance companies (i.e. members of the Bureau) settled all its obligations under Section 18, Paragraph 6 of Act on Motor Third-Party Liability Insurance, for which the Czech Insurers Bureau had no corresponding assets and released the provision for liabilities for the Czech Insurers' Bureau, as the reasons for its creation ceased to exist.

## 25. TAXATION

(CZK'000)	2019	2018
Current tax assets	168,083	151,265
Current tax liabilities	305,153	245,041
<b>Total current tax asset/(liabilities)</b>	<b>(137,070)</b>	<b>(93,776)</b>

2019 (CZK'000)	Deferred tax asset	Deferred tax liability	Impact to the income statement	Impact to other comprehensive income
Provision for receivables due to policy holders	12,872	-	1,029	-
Employee benefits	12,478	-	2,659	-
Tangible and intangible assets	69,740	(1,963)	45,845	-
Tangible assets - lease	2,970	-	-	-
Financial instruments	106,133	(87,435)	246	(57,725)
Adjustments to property	-	-	(15,309)	-
<b>Total</b>	<b>204,192</b>	<b>(89,398)</b>	<b>34,471</b>	<b>(57,725)</b>

2018 (CZK'000)	Deferred tax asset	Deferred tax liability	Impact to the income statement	Impact to other comprehensive income
Provision for receivables due to policy holders	11,842	-	1,678	-
Employee benefits	9,819	-	(237)	-
Tangible and intangible assets	59,167	(34,266)	8,074	-
Tangible assets - lease	-	-	-	-
Financial instruments	161,502	(92,777)	1,929	30,578
Adjustments to property	15,309	-	15,309	-
<b>Total</b>	<b>257,639</b>	<b>(127,043)</b>	<b>26,753</b>	<b>30,578</b>

(CZK'000)	2019	2018
<b>At 1 January</b>	<b>138,048</b>	<b>31,827</b>
Deferred tax on transition to IFRS 9 recorded in equity	-	48,890
Deferred tax recorded in the income statement (-expense/ +income)	34,471	26,753
Deferred tax recorded in equity	(57,725)	30,578
<b>At 31 December</b>	<b>114,794</b>	<b>138,048</b>

## 26. PAYABLES

(CZK'000)	2019	2018
Insurance payables	1,319,966	1,151,266
Amounts payable in respect of policyholders	977,324	852,697
Amounts payable intermediaries	308,895	275,133
Amounts payable direct insurance – other	33,747	23,437
Reinsurance payables	112,950	75,399
<b>Total payables</b>	<b>1,432,916</b>	<b>1,226,665</b>

All payables are current. The carrying amounts disclosed above correspond with fair value at the reporting date.

## 27. LIABILITIES FROM LEASE CONTRACTS

The Company recognized liabilities from lease contracts in connection with the IFRS 16 implementation (see Note 16 for the impact of the implementation).

As at 31 December 2019, the amount of the finance lease liability was CZK 289,095 thousand (as at 1 January 2019: CZK 179,547 thousand).

The Company recognized in the income statement interest expense from these liabilities of CZK 6,234 thousand and in the cash flow statement maturity of lease contracts amounted to CZK 49,540 thousand.

(CZK'000)	2019	2018
Current	47,447	-
Long-term	241,648	-
<b>Total</b>	<b>289,095</b>	<b>-</b>

Maturity analysis on contractual undiscounted cash flows basis

(CZK'000)	2019	2018
Within one year	47,447	-
From 1 year to 5 years	163,607	-
More than 5 years	78,041	-
<b>Total</b>	<b>289,095</b>	<b>-</b>

## 28. OTHER PAYABLES

(CZK'000)	2019	2018
Deferred liabilities and income	14,886	10,709
Estimated salaries and other items	59,398	46,857
Estimated liabilities due to intermediaries	171,845	177,593
Accrued expenses related to financial placements	6,892	6,931
Employee benefits	44,303	48,492
Other payables related to financial placement	-	199,392
Estimated liabilities due to suppliers, policyholders	203,590	169,823
Other	60,407	25,638
<b>Total</b>	<b>561,323</b>	<b>685,434</b>

All other payables are current.

## 29. NET CHANGE IN OPERATING LIABILITIES

(CZK'000)	2019	2018
Net change in contract liabilities without reinsurance	409,525	383,774
Net change in other liabilities	54,925	87,176
<b>Total</b>	<b>464,450</b>	<b>470,950</b>

## 30. RISK MANAGEMENT FRAMEWORK

### GOVERNANCE FRAMEWORK

The main objective of the Company's risk management is maintaining financial stability and creating value for the clients, shareholders and other stakeholders. Key management recognizes the critical importance of having effective risk management systems in place and established a Risk Management Department to serve this purpose. Its main goal is to propose, maintain and assess the performance of the risk management framework in the Company. The risk management framework can be understood as a set of policies and procedures developed for managing specific risk types. Its implementation ensures a due process of risk identification, assessment of their significance and proposal of measures for their mitigation to an acceptable level including regular monitoring and reporting of the risks identified to senior management.

Integral part of the basic risk management framework is also a process of own risk and solvency assessment (i.e. ORSA). By doing this, the Risk Management Department meets the risk management function according to the Insurance Act (according to the regulation Solvency II).

In order to support proper functioning of the risk management process the Board of Directors has established several advisory committees; at least one Board of Directors member sits in each committee and is responsible for the consistency of the committee's activities and the Company policies. Approval of the individual policies for the management of risks and the risk position monitoring is done by the Risk and Capital management Committee.

### CAPITAL MANAGEMENT OBJECTIVES, POLICIES AND APPROACH

The Company's approach to managing capital involves managing assets, liabilities and risks in a coordinated way, assessing shortfalls between reported and required capital levels on a regular basis and taking appropriate actions to influence the capital position of the Company in the light of changes in economic conditions and risk characteristics.

The capital requirements are routinely forecast on a periodic basis, and assessed against the forecast available capital to maintain capital adequacy even in future periods.

Capital adequacy calculation is carried out using the Standard formula. The Company does not utilize any internal nor

partially internal model. The Company meets the criteria for capital adequacy. Further information on capital adequacy management will be published in the Report on solvency and financial situation.

The Company's primary capital management policy is to hold sufficient capital to cover the statutory requirements based on the Insurance Act. For the purpose of regulatory requirements the Company manages capital determined in accordance with the requirements of the directive as at 31 December 2019 in the amount of CZK 6,858,204 thousand (as at 31 December 2018: CZK 6,432,686 thousand).

### REGULATORY FRAMEWORK

Regulators are primarily interested in protecting the rights of policyholders and monitor them closely to ensure that the Company is satisfactorily managing affairs in agreement with their interests. At the same time, regulators are also interested in ensuring that the Company maintains an appropriate solvency position to meet unforeseen liabilities arising from economic shocks or natural disasters.

The operations of the Company are subject to regulatory requirements especially stated in the Insurance Act.

Such regulations not only prescribe approval and monitoring of activities, but also impose certain restrictive provisions (e.g., capital adequacy) to minimize the risk of default and insolvency on the part of insurance companies to meet unforeseen liabilities as these arise.

### ASSET LIABILITY MANAGEMENT (ALM) FRAMEWORK

Financial risks arise from open positions in interest rate, currency, property and equity products, all of which are exposed to general and specific market movements.

The Company manages these positions within an ALM framework that has been developed:

- to achieve sufficient long-term investment returns;
- to minimize the value mismatch between assets and liabilities in case of macroeconomic environment movements and;

- to ensure that in each period sufficient cash flow is available to meet liabilities arising from insurance and investment;
- for effective use of allocated capital.

The principal technique used by the Company to match assets to the liabilities is concluding transactions using the appropriate investment instruments in order to ensure consistency of assets and liabilities arising from the insurance and investment contracts and to optimize investment income, investment risk and capital efficiency.

## 31. INSURANCE AND FINANCIAL RISK

### INSURANCE RISK

The principal risk the Company faces under insurance contracts is that the actual claims and benefit payments or the timing thereof, differ from expectations. This is influenced by the frequency of claims, severity of claims, actual benefits paid and subsequent development of long-term claims. Therefore, the objective of the Company is to ensure that sufficient reserves are available to cover these liabilities.

The variability of risks is improved by careful selection and implementation of underwriting strategy guidelines, as well as the use of reinsurance arrangements.

The Company purchases reinsurance as part of its risks mitigation program. Reinsurance ceded is placed on both a proportional and non-proportional basis.

The Company diversifies credit risk from ceded reinsurance by placing reinsurance contracts with multiple reinsurance partners in accordance with the rules set out in the KBC CRF (Central Reinsurance Function) Security List.

There is no exposure from one reinsurer that exceeds 20% of total reinsurance assets at the reporting date, with the exception of KBC Group Re.

Liabilities for life insurance contracts and liabilities for investment contracts with DPF according to the type of insurance:

(CZK'000)	2019	2018
Whole-life life insurance	31,829,913	30,039,553
Temporary life insurance	9,048	9,012
Guaranteed annuity insurance	1,691	1,969
Endowment life insurance	38,889	42,400
Claim reserve	1,860,326	1,903,726
<b>Total life insurance</b>	<b>33,739,868</b>	<b>31,996,660</b>
<b>Total investment contracts with DPF</b>	<b>709,629</b>	<b>728,044</b>
<b>Total</b>	<b>34,449,496</b>	<b>32,724,704</b>

## Life insurance contracts (including investment contracts with DPF)

The following types of life insurance contracts and investment contracts with DPF are in the Company's portfolio:

- classic endowment policies where agreed sum assured is paid in case of death or maturity or critical illness;
- universal life type of contracts where agreed sum assured is paid in case of death or critical illness and the capital value is paid at maturity;
- unit-linked type of contracts;
- risk contracts (especially group business);

The majority of the products (all except the group business) allow policyholders to add other risk riders – typically accident or illness protection.

The majority of contracts, except for pure risk contracts, have a surrender option.

Typically in the case of universal life and unit-linked type of policies, an ad hoc premium may be paid and ad-hoc partial withdrawal may be allowed by the Company.

The main risks that the Company is exposed to in life insurance type of products are as follows:

- Mortality risk – risk of loss arising due to policyholder death experience being different than expected;
- Morbidity risk – risk of loss arising due to policyholder health experience being different than expected;
- Longevity risk – risk of loss arising due to the annuitant living longer than expected;

- Investment return risk – risk of loss arising from actual returns being different than expected;
- Expense risk – risk of loss arising from expense experience being different than expected;
- Policyholder decision risk – risk of loss arising due to policyholder experiences (lapses and surrenders) being different than expected.

The Company's underwriting strategy is designed to ensure that risks are well diversified in terms of the type of risk and the level of insured benefits. This is largely achieved through the use of medical screening in order to ensure that pricing takes account of current health conditions and family medical history, regular review of actual claims experience and product pricing, as well as detailed claims handling procedures. Underwriting limits are in place to enforce appropriate risk selection criteria.

For contracts where death or disability is the insured risk, the significant factors that could increase the overall frequency of claims are widespread changes in lifestyle and natural disasters, resulting in earlier or more claims than expected.

For contracts with DPF, the participating nature of these contracts results in a significant portion of the insurance risk being shared with the insured party.

The insurance risk described above is also affected by the contract holder's right to pay reduced premiums or no future premiums or to terminate the contract completely. As a result, the amount of insurance risk is also subject to contract holder behaviour.

The tables below show the mortality risk concentration (sum at risk terms) of life contracts.

<b>2019</b> Sum at risk	Sum at risk (CZK'000)	Sum at risk (%)
0 – 99 999	3,768,798	4.5%
100 000 – 199 999	10,469,589	12.5%
200 000 – 299 999	8,048,895	9.6%
300 000 – 599 999	15,919,501	19.0%
600 000 and more	45,401,934	54.3%
<b>TOTAL excl. Group business</b>	<b>83,608,716</b>	<b>100.0%</b>
Group business	132,228,665	-

<b>2018</b> Sum at risk	Sum at risk (CZK'000)	Sum at risk (%)
0 – 99 999	7,632,663	10.2%
100 000 – 199 999	10,696,250	14.3%
200 000 – 299 999	6,838,571	9.1%
300 000 – 599 999	13,474,467	18.0%
600 000 and more	36,097,872	48.3%
<b>TOTAL excl. Group business</b>	<b>74,739,823</b>	<b>100.0%</b>
Group business	127,355,957	-

The tables below show the concentration (in premium terms) of life contracts.

<b>2019</b> (CZK'000)	Insurance contracts	Investment contracts with DPF
Endowment	471,670	-
Universal life	239,785	51,636
Unit-linked	4,493,039	2,298
Group contracts	591,433	-
<b>Total</b>	<b>5,795,928</b>	<b>53,933</b>

<b>2018</b> (CZK'000)	Insurance contracts	Investment contracts with DPF
Endowment	504,083	-
Universal life	265,315	55,003
Unit-linked	5,299,097	3,483
Group contracts	545,311	-
<b>Total</b>	<b>6,613,806</b>	<b>58,486</b>

The geographical concentration of the Company's life insurance liabilities and investment contract liabilities with DPF is concentrated in the Czech Republic only.

## KEY ASSUMPTIONS

Material judgment is required in determining the value of liabilities and in the choice of assumptions. Assumptions in use are based on past experience, current internal data, external market indices and benchmarks which reflect current observable market prices and other published information. Assumptions and prudent estimates are determined at the date of valuation. Assumptions are further evaluated

on a continuous basis in order to ensure realistic and reasonable valuations.

The key assumptions to which the estimation of liabilities is particularly sensitive are as follows:

## MACROECONOMIC ASSUMPTIONS

### Risk free rates:

Government rates are used as an approximation of the risk

free rate (RFR).

### Investment return:

Investment revenues are assumed on the basis of expected future income from related asset portfolio, connected with life insurance. New future cash flows are reinvested with Czech government bond depending on the interest rate

taking into account the future expected cash flows purchased on par if positive, if negative for 1M swap interest rate.

### Discount rate:

The discount rate is assumed to be at the level of the risk free rates, for portfolio A, consisting of products with embedded guarantee of yield (positive technical interest rate), minus 25 bps margin (to estimate value of financial options and

guarantees included in contracts). For the life investment contracts (unit linked) the discount rate is assumed to be at the level of the risk free rates.

### Inflation:

The inflation assumption is applied to the expected development of future Company expenses.

development is assumed. The mix is based on the current expense analysis – part sensitive to CPI and part related to salaries.

A mix of the consumer price index and salary inflation

### Unrealized gains/losses (UCG/L):

In order to reflect unrealized gains/losses on the portfolio of assets at amortised cost covering technical reserve, the actual value of unrealized gains/losses on related portfolio of assets

at amortised cost covering accounting reserve should be deducted from fair value.

---

<sup>1</sup> The Company uses various methods – deterministic as well as stochastic to determine the value of its liabilities. The value of liabilities stated in this report was set using the deterministic method and was computed in accordance with the instructions of the Czech Society of Actuaries issued for the purpose of testing reserve adequacy.



## DEMOGRAPHIC ASSUMPTIONS

### Mortality and morbidity:

Expected mortality and morbidity the development are based on the Company's historical experience. The ratio between rates used in premium calculation and Company's experience

is analysed and applied in the projection. Assumptions usually are differentiated by age, sex, policy year and contract type.

### Lapses:

Expected lapse development is based on the Company's historical experience.

The lapse assumptions are estimated separately for product types, policy year, contract status (paid-up – yes x no), etc.

## OTHER ASSUMPTIONS

### Expenses:

Expenses are assumed on the historical experience level taking into account their future increase in line with the

expense inflation (see above – part Inflation).

### Investment margin:

It has been assumed that an investment return exceeding guaranteed interest rate plus investment margin is distributed among policyholders. Investment margins are

assumed to be according to policy types and it is agreed by the Board of Directors of the Company.

### Partial withdrawals:

Regular monthly withdrawals as a percentage of policyholder's cash value are based on the Company history.

All the assumptions described above are set on the best estimate level adjusted by a risk margin which is as follows:

Parameter	Risk margin
Mortality and morbidity	relative change of 10 %
Lapses	relative change of 10 % or 25%
Loss ratios	relative change of 10 %
Expenses	relative change of 10 %
Expenses inflation	relative change of 10 %
Partial withdrawals	relative change of 10 %
Super commissions	relative change of 10 %
Discount rate	absolute decrease by 25 bps
Investment margin	absolute decrease by 10 bps

## SENSITIVITIES

The analysis below is performed for reasonably possible movements in key assumptions with all other assumptions held constant, showing the impact on the liability value and profit before tax. The correlation of assumptions will have a significant effect in determining the ultimate claims liabilities, but to demonstrate the impact due to changes in assumptions, assumptions had to be changed on an individual basis. It should be noted that movements in these assumptions are non-linear. Sensitivity information will also

vary according to the current economic assumptions. Where options and guarantees exist they are the main reason for the asymmetry of sensitivities.

The Company tests life liability value if the following changes occur (the impact on profit/equity is limited only to the result of the change of liability in the case of its insufficiency in the worsened scenario):

<b>2019</b> Assumption	Change	Impact on profit before tax (CZK'000)	Impact on Equity (CZK'000)
Mortality and morbidity	10%	-	-
Mortality and morbidity	(10)%	-	-
Expenses	10%	-	-
Expenses	(10)%	-	-
Expense inflation	+1 % (absolutely)	-	-
Expense inflation	(1) % (absolutely)	-	-
Lapse and surrenders rate	+30%	-	-
Lapse and surrenders rate	(30)%	-	-
Risk free rate	+1 %	-	-
Risk free rate	(1) %	-	-
<b>2018</b> Assumption	Change	Impact on profit before tax (CZK'000)	Impact on Equity (CZK'000)
Mortality and morbidity	10%	-	-
Mortality and morbidity	(10)%	-	-
Expenses	10%	-	-
Expenses	(10)%	-	-
Expense inflation	+1 % (absolutely)	-	-
Expense inflation	(1) % (absolutely)	-	-
Lapse and surrenders rate	+30%	-	-
Lapse and surrenders rate	(30)%	-	-
Risk free rate	+1 %	-	-
Risk free rate	(1) %	-	-

No result of above stated scenarios lead to the insufficiency of technical provisions.

## Non-life insurance contracts

The Company principally issues most of the general insurance contracts including:

- Accident & health;
- Industrial accidents;
- Motor, third-party liability;
- Motor, other;
- Shipping, aviation, transport;
- Fire and other damage to property;
- General third-party liability;
- Miscellaneous pecuniary losses;
- Legal expenses insurance;
- Internet risks insurance.

Healthcare contracts provide medical expense and income protection cover to policyholders. For general insurance contracts the most significant risk arises from natural disasters. For longer tail claims such as MTPL that take some years to settle, there is also inflation and revision risk.

The above risk exposure is mitigated by diversification across a large portfolio of insurance contracts. The variability of risks is improved by careful selection and implementation of underwriting strategies, which are designed to ensure that risks are diversified in terms of type of risk and the level of insured benefits. Further, strict claim review policies to assess all new and ongoing claims, a regular detailed review of claims handling procedures and frequent investigation of possible fraudulent claims are all policies and procedures put in place to reduce the risk exposure of the Company. The Company further enforces a policy of actively managing and promptly pursuing claims, in order to reduce its exposure to unpredictable future developments that can negatively impact the business. Inflation risk is mitigated by taking expected inflation into account when estimating insurance contract liabilities.

The Company has also limited its exposure by imposing maximum claim amounts on certain risks (especially natural perils) as well as the use of reinsurance arrangements in order to limit exposure especially to catastrophic events (especially floods).

The purpose of this risk underwriting and reinsurance strategy is to limit the Company's exposure to risks arising from catastrophic events, according to its willingness to accept certain risks in accordance with the limits determined by the Company's management.

The Company uses professional risk management models (prepared by experts from third parties) to assess catastrophe exposure. However, there is always a risk that the assumptions and techniques used in these models are unreliable or that claims arising from an unmodelled event are greater than those arising from a modelled event.

As a further guide to the level of catastrophe exposure written by the Company, the tables below shows hypothetical claims arising for various realistic disaster scenarios based on the Company's average risk exposures in 2018.

To analyze the sensitivity of actuarial risk in 2019, as well as to assess the effectiveness of methods for reducing it, an aggregate stress scenario based on a combination of different natural catastrophic events occurring within one year was used. The estimated probability of a given scenario exceeds the probability of 1/200. Reducing the impact on the insurance company is implemented, among other things, by transferring risk to reinsurers using all relevant reinsurance arrangements. The Company's reinsurance program is regularly reviewed to best reflect the current risk appetite and profile of the insurance company. This scenario is chosen to reflect not only the risk of increasing frequency of natural catastrophic events, but also to verify the adequacy of reinsurance coverage (by applying extremely high flood damage). The amount of individual damages is based on the results of simulations of natural catastrophic events (using professional third party models) and among other things it reflects actual historical damages and current size of the company's portfolio.

<b>2019</b>		Stress scenario - natural catastrophic risks	
(CZK'000)	Event type	Gross damage	
Event 1	Flood	2,400,000	
Event 2	Flood	350,000	
Event 3	Whirlwind	450,000	
Event 4	Hail	102,150	
	<b>Gross impact to</b>	<b>Net impact to</b>	
Profit before tax	3,302,150	152,900	
Equity	2,674,742	123,849	

<b>2018</b>		Stress scenario - natural catastrophic risks	
(CZK'000)	Event type	Gross damage	
Event 1	Flood	2,000,000	
Event 2	Flood	400,000	
Event 3	Whirlwind	400,000	
Event 4	Hail	75,000	
	<b>Gross impact to</b>	<b>Net impact to</b>	
Profit before tax	2,875,000	140,000	
Equity	2,329,000	113,000	

The table below shows the concentration of non-life insurance contract liabilities by type of contract.

<b>2019</b> (CZK'000)	Gross liabilities	Reinsurance of liabilities	Net liabilities
Accident & health	212,325	7	212,318
Industrial accidents	15,846	7,567	8,279
Motor, third-party liability	4,003,820	210,646	3,793,174
Motor, other classes	901,826	10,217	891,609
Shipping, aviation, transport	60,379	40,087	20,292
Fire and other damage to property	1,576,408	143,041	1,433,367
General third-party liability	1,194,646	161,036	1,033,610
Miscellaneous pecuniary losses	74,303	7,148	67,155
<b>Total</b>	<b>8,039,553</b>	<b>579,748</b>	<b>7,459,804</b>

<b>2018</b> (CZK'000)	Gross liabilities	Reinsurance of liabilities	Net liabilities
Accident & health	192,962	82	192,880
Industrial accidents	15,778	7,489	8,289
Motor, third-party liability	3,687,891	199,093	3,488,799
Motor, other classes	716,777	(160)	716,937
Shipping, aviation, transport	48,873	30,760	18,113
Fire and other damage to property	1,475,099	119,969	1,355,130
General third-party liability	966,379	132,751	833,628
Miscellaneous pecuniary losses	45,634	6,239	39,395
<b>Total</b>	<b>7,149,393</b>	<b>496,222</b>	<b>6,653,171</b>

The geographical concentration of the Company's non-life insurance contract liabilities is mainly in the Czech Republic

except for some possible foreign claims from MTPL contracts.

### KEY ASSUMPTIONS

The principal assumption underlying the liability estimates is that the Company's future claims development will follow a similar pattern to past claims development experience. This includes assumptions in respect of average claim costs, claim handling costs, claim inflation factors and claim numbers for each accident year. Additional qualitative judgments are used to assess the extent to which past trends may not apply in the future. For example, one-off occurrences, changes in market factors such as public attitude to claiming, economic

conditions, as well as internal factors such as portfolio mix, policy conditions and claims handling procedures. Judgment is further used to assess the extent to which external factors such as judicial decisions and legislation affected the estimates.

Other key circumstances affecting the reliability of assumptions include variation in interest rates and delays in settlement.

### CLAIMS DEVELOPMENT TABLE

The following tables show the estimated cumulative incurred claims, including both claims notified and IBNR for each successive accident year at each reporting date, together with cumulative payments to date. The cumulative claims estimates and cumulative payments are in CZK.

In setting claims provisions the Company gives consideration to the probability and magnitude of future experience and exercises a degree of caution in setting reserves where there is considerable uncertainty. In general, the uncertainty associated with the ultimate claims experience in an accident year is greatest when the accident year is at an early stage of development and the margin necessary to provide the necessary confidence in the provisions adequacy is relatively at its highest. As claims develop, and the ultimate cost of claims becomes more certain, the relative level of margin maintained should decrease. However, due to the uncertainty inherited in the estimation process, the actual overall claim provision may not always be in surplus.

## GROSS NON-LIFE INSURANCE CONTRACTS PROVISIONS

Year of origin of an insured event (CZK'000)	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	Total
As at insured event year-end	1,587,769	1,629,598	2,161,243	2,330,365	2,639,828	2,589,594	2,764,092	2,359,928	2,894,634	3,328,111	2,834,781	2,957,263	3,229,064	3,597,639	3,771,088	4,347,618	
After 1 year	1,536,917	1,613,892	2,051,442	2,132,432	2,491,096	2,404,810	2,552,297	2,239,146	2,753,123	3,190,262	2,940,892	2,893,196	3,144,571	3,600,692	3,680,787		
After 2 years	1,490,171	1,613,320	1,975,909	2,076,893	2,288,745	2,340,326	2,495,224	2,187,289	2,774,509	3,017,145	2,889,693	2,856,272	3,147,523	3,636,584			
After 3 years	1,486,133	1,533,169	1,968,580	2,029,938	2,281,783	2,291,473	2,461,644	2,129,018	2,602,080	3,009,994	2,869,686	2,836,644	3,167,324				
After 4 years	1,485,429	1,418,828	1,875,901	1,970,881	2,203,540	2,179,185	2,343,614	2,047,589	2,552,257	2,918,853	2,675,038	2,783,236					
After 5 years	1,435,484	1,374,040	1,821,620	1,913,629	2,167,216	2,136,491	2,327,339	2,032,246	2,530,461	2,910,534	2,611,669						
After 6 years	1,351,226	1,378,977	1,782,111	1,894,735	2,159,391	2,117,672	2,318,604	2,029,652	2,513,085	2,888,362							
After 7 years	1,318,038	1,385,408	1,752,666	1,874,820	2,175,013	2,111,718	2,318,045	2,028,409	2,511,813								
After 8 years	1,292,343	1,378,835	1,735,410	1,865,110	2,168,841	2,101,205	2,316,091	2,025,541									
After 9 years	1,281,336	1,378,055	1,732,089	1,863,721	2,152,088	2,098,476	2,318,779										
After 10 years	1,278,604	1,362,454	1,720,872	1,859,004	2,151,593	2,083,729											
After 11 years	1,275,401	1,360,863	1,721,183	1,860,552	2,144,013												
After 12 years	1,274,144	1,364,905	1,722,806	1,854,656													
After 13 years	1,275,370	1,365,537	1,715,280														
After 14 years	1,272,508	1,362,266															
After 15 years	1,272,484																
<b>Current estimate of cumulative incurred claims</b>	<b>1,272,484</b>	<b>1,362,266</b>	<b>1,715,280</b>	<b>1,854,656</b>	<b>2,144,013</b>	<b>2,083,729</b>	<b>2,318,779</b>	<b>2,025,541</b>	<b>2,511,813</b>	<b>2,888,362</b>	<b>2,611,669</b>	<b>2,783,236</b>	<b>3,167,324</b>	<b>3,636,584</b>	<b>3,680,787</b>	<b>4,347,618</b>	<b>40,404,140</b>

The primary financial statements are an integral part of the financial statements.

**GROSS NON-LIFE INSURANCE CONTRACTS PROVISIONS**

Year of origin of an insured event (CZK'000)	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	Total
As at insured event year-end	745,247	678,680	1,039,998	1,107,172	1,319,010	1,306,779	1,444,730	1,201,403	1,520,360	1,797,419	1,398,455	1,429,020	1,518,636	1,671,140	1,746,727	2,162,428	
After 1 year	1,099,330	1,139,387	1,491,178	1,658,160	1,889,946	1,820,751	2,053,992	1,712,403	2,197,999	2,552,878	2,062,963	2,117,051	2,344,245	2,624,625	2,622,187		
After 2 years	1,150,092	1,206,313	1,577,458	1,736,361	1,980,531	1,949,816	2,201,917	1,853,967	2,304,940	2,718,518	2,247,352	2,250,486	2,482,118	2,848,226			
After 3 years	1,172,523	1,237,985	1,616,455	1,774,320	2,023,866	1,997,000	2,244,619	1,903,221	2,373,593	2,766,632	2,360,184	2,331,840	2,571,681				
After 4 years	1,198,603	1,259,258	1,634,866	1,789,307	2,051,472	2,023,109	2,264,431	1,929,548	2,402,907	2,799,072	2,403,622	2,359,845					
After 5 years	1,222,591	1,261,610	1,644,213	1,797,599	2,097,388	2,030,126	2,276,244	1,943,149	2,422,294	2,816,198	2,420,546						
After 6 years	1,233,041	1,277,739	1,655,153	1,803,527	2,103,514	2,049,133	2,283,631	1,952,509	2,430,359	2,821,021							
After 7 years	1,248,924	1,281,896	1,661,502	1,810,463	2,104,772	2,050,561	2,284,327	1,956,399	2,432,576								
After 8 years	1,257,559	1,283,466	1,694,666	1,819,268	2,108,663	2,053,506	2,289,085	1,960,006									
After 9 years	1,258,244	1,285,894	1,698,948	1,823,561	2,123,645	2,053,846	2,292,393										
After 10 years	1,258,754	1,308,112	1,704,768	1,823,843	2,124,068	2,059,312											
After 11 years	1,263,651	1,309,249	1,705,539	1,824,740	2,126,076												
After 12 years	1,264,160	1,309,369	1,707,025	1,832,331													
After 13 years	1,264,630	1,311,553	1,707,025														
After 14 years	1,266,526	1,311,741															
After 15 years	1,266,810																
<b>Cumulated insurance payments</b>	<b>1,266,810</b>	<b>1,311,741</b>	<b>1,707,025</b>	<b>1,832,331</b>	<b>2,126,076</b>	<b>2,059,312</b>	<b>2,292,393</b>	<b>1,960,006</b>	<b>2,432,576</b>	<b>2,821,021</b>	<b>2,420,546</b>	<b>2,359,845</b>	<b>2,571,681</b>	<b>2,848,226</b>	<b>2,622,187</b>	<b>2,162,428</b>	<b>34,794,204</b>
<b>Gross current estimate of claims provision incurred</b>	<b>5,674</b>	<b>50,525</b>	<b>8,255</b>	<b>22,325</b>	<b>17,936</b>	<b>24,416</b>	<b>26,386</b>	<b>65,535</b>	<b>79,237</b>	<b>67,340</b>	<b>191,123</b>	<b>423,391</b>	<b>595,643</b>	<b>788,357</b>	<b>1,058,599</b>	<b>2,185,190</b>	<b>5,609,995</b>
<b>Current estimate of surplus/(inadequacy)</b>	<b>4,838</b>	<b>840</b>	<b>-5,928</b>	<b>-917</b>	<b>6,194</b>	<b>13,969</b>	<b>6,380</b>	<b>3,530</b>	<b>11,866</b>	<b>15,083</b>	<b>55,868</b>	<b>127,613</b>	<b>212,678</b>	<b>243,379</b>	<b>318,494</b>	<b>634,013</b>	<b>1,647,900</b>
<b>% of surplus/(inadequacy) of the opening balance of provision, gross</b>	<b>32%</b>	<b>25%</b>	<b>-11%</b>	<b>-10%</b>	<b>25%</b>	<b>43%</b>	<b>33%</b>	<b>15%</b>	<b>17%</b>	<b>26%</b>	<b>38%</b>	<b>40%</b>	<b>41%</b>	<b>40%</b>	<b>32%</b>	<b>29%</b>	<b>32%</b>

The primary financial statements are an integral part of the financial statements.

## SENSITIVITY

The main risk to which value of non-life liabilities are sensitive – the most – relates to MTPL portfolio.

### Future development of the paid annuities – especially their obligatory indexation – affects the RBNS provision.

The table below shows the MTPL RBNS sensitivity to the change in indexation of MTPL annuities.

<b>2019</b> Relative change in the indexation	Impact to Profit before tax (CZK '000)	Impact to Equity (CZK '000)
20%	(11,472)	(9,293)
10%	(9,559)	(7,743)
(10)%	(676)	(547)
(20)%	2,226	1,803
<hr/>		
<b>2018</b> Relative change in the indexation	Impact to Profit before tax (CZK '000)	Impact to Equity (CZK '000)
20%	(8,157)	(6,607)
10%	(6,177)	(5,004)
(10)%	2,672	2,164
(20)%	5,577	4,517

### Financial risks

The risk management function within the Company is carried out with respect to financial risks, operational risks and legal risks. Financial risk comprises market risk (including currency risk, interest rate risk and other price risks), credit risk and liquidity risk. The primary function of financial risk

management is to establish risk limits and to ensure that any exposure to risk stays within these limits. The operational and legal risk management functions are intended to ensure the proper functioning of internal policies and procedures in order to minimise operational and legal risks.

#### Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss to the other party by failing to discharge an obligation.

Concentration of risk is limited by the policy guideline which is set each year by the Board of Directors and are subject to regular risk management reviews.

The following policies and procedures are in place to mitigate the Company's exposure to credit risk:

The Company diversifies credit risk from ceded reinsurance by placing reinsurance contracts with multiple reinsurance partners in accordance with the rules set out in the KBC CRF (Central Reinsurance Function) Security List.

The Company follows the limits defined in the Insurance Act (set according to industry, concentration, etc.) as well as internal limits.

The Company issues unit-linked investment policies in a number of its operations. In the unitlinked business the policy-holder bears the investment risk on the assets held in the unitlinked funds as the policy benefits are directly linked to the value of the assets in the fund. Therefore, the Company has no material credit risk on unitlinked financial assets.

A Company credit risk policy defined in the Investment strategy sets out the assessment and determination of what constitutes credit risk for the Company. Compliance with the policy is monitored and exposures and breaches are reported to the Company's Risk Management department. The Investment strategy is regularly reviewed for pertinence and for changes in the risk environment.



## Credit exposure

The table below shows the maximum exposure to credit risk for the components of the statement of financial position and items such as future commitments. The maximum exposure is shown gross, before the effect of mitigation through the use of master netting or collateral agreements and the use of credit derivatives.

### Credit exposure by credit rating

The table below provides information regarding the credit risk exposure of the Company by classifying assets according to

the Company's credit ratings of counterparties.

Sources of credit ratings are the agencies S&P and Moody's (the Company uses second best rating in the case of multiple ratings existence). If available, the Company considers the rating of particular issuer. In the case that particular issuer of the investment is not rated, the Company considers the rating as non-rated.

Credit exposure of receivables is assessed based on ageing (Note 19).

2019 (CZK'000)	AAA	AA	A	BBB	Not rated	Total
Financial assets	1,000,731	21,028,310	12,015,776	713,422	11,154,542	45,912,781
At amortized cost	898,059	8,011,204	482,216	-	91,504	9,482,983
At fair value through other comprehensive income	102,672	13,017,106	1,798,170	713,422	2,076,394	17,707,764
of which overlay approach	-	-	-	-	579,702	579,202
At fair value through profit or loss	-	-	97,351	-	135,881	233,233
At fair value through profit or loss (unit-linked)	-	-	9,621,128	-	8,850,762	18,471,890
Hedging derivatives with positive fair value	-	-	16,911	-	-	16,911
Reinsurance assets	-	239,781	313,064	30,147	-	582,992
Receivables	-	78,143	125,256	4,171	744,105	951,675
Insurance receivables	-	-	-	-	687,273	687,273
Reinsurance receivables	-	78,143	125,256	4,171	-	207,570
Other receivables	-	-	-	-	56,832	56,832
Cash and cash equivalents	-	-	435,556	-	-	435,556
<b>Total</b>	<b>1,000,731</b>	<b>21,346,234</b>	<b>12,889,652</b>	<b>747,740</b>	<b>11,898,647</b>	<b>47,883,004</b>

2018 (CZK'000)	AAA	AA	A	BBB	Not rated	Total
Financial assets	963,506	1,130,460	28,544,727	652,879	11,621,202	42,912,774
At amortized cost	860,846	-	8,388,429	-	460,507	9,709,782
At fair value through other comprehensive income	102,660	1,130,460	11,805,567	652,879	2,345,963	16,037,528
of which overlay approach	-	-	-	-	290,133	290,133
At fair value through profit or loss	-	-	86,600	-	89,898	176,498
At fair value through profit or loss (unit-linked)	-	-	8,240,857	-	8,724,835	16,965,692
Hedging derivatives with positive fair value	-	-	23,274	-	-	23,274
Reinsurance assets	-	227,706	266,471	12,902	-	507,079
Receivables	-	43,001	78,110	2,499	675,655	799,265
Insurance receivables	-	-	-	-	618,472	618,472
Reinsurance receivables	-	43,001	78,110	2,499	-	123,610
Other receivables	-	-	-	-	57,183	57,183
Cash and cash equivalents	-	-	334,199	-	-	334,199
<b>Total</b>	<b>963,506</b>	<b>1,401,167</b>	<b>29,223,507</b>	<b>668,280</b>	<b>12,296,857</b>	<b>44,553,317</b>

During the year, no credit exposure limits defined in the Insurance Act were exceeded.

The following table shows the largest asset concentrations:

Counterparty	% of financial assets portfolio	
	2019	2018
Czech state	<b>43.53%</b>	39.49%
KBC group	<b>40.75%</b>	40.16%
Erste group	<b>1.00%</b>	1.11%

There are no financial assets past due but not impaired.

### Liquidity risk

A liquidity risk is the risk that the Company may face difficulties with its ability to settle its insurance liabilities. In worst case scenario there is also a liquidity risk related to the time mismatch between gross cash outflow and estimated collateral claims.

percentage includes assets which are standardly liquid on the financial market regardless of the accounting classification, it means involvement of all liquid instruments including those classified at amortized cost (AC);

The liquidity risk of the Company's assets is very limited as:

- More than 100 % of the financial assets are placed to liquid assets (mainly government bonds). This

- repo facility is agreed with ČSOB bank in case it is needed.

### Maturity profiles

The table below summarizes the expected maturity profile of the non-derivative financial assets and financial liabilities and remaining contractual obligations of the Company. Individual amounts are in first case calculated on the basis of the undiscounted cash flow method.

For insurance contracts liabilities and reinsurance assets, maturity profiles are determined based on the estimated timing of net cash outflows from the recognized insurance liabilities. Unearned premiums and the reinsurers' share of

unearned premiums have been included in the 'up to one year' column.

The Company maintains a portfolio of highly liquid assets that could be realized in the case of unexpected cash flow fluctuations.

Maturity analysis on contractual basis – undiscounted future cash flow method:

2019 (CZK'000)	Carrying amount	Up to a year	1-5 years	5-15 years	Over 15 years	No maturity date	Total
Financial assets	45,912,781	11,261,659	21,238,680	12,412,790	4,567,521	1,887,083	51,367,734
At amortized cost	9,482,983	2,347,617	3,942,182	3,612,262	2,960,975	-	12,863,036
At fair value through other comprehensive income	17,707,764	5,522,979	4,959,150	7,114,286	1,606,547	-	19,202,961
of which overlay approach	579,702	-	-	-	-	579,702	579,702
At fair value through profit or loss	18,705,123	3,381,356	12,330,144	1,686,242	-	1,307,381	18,705,123
Hedging derivatives with positive fair value	16,911	8,774	8,137	-	-	-	16,911
Reinsurance assets*	582,992	370,045	166,836	30,776	15,335	-	582,991
Receivables	951,675	951,675	-	-	-	-	951,675
Cash and cash equivalents	435,556	435,556	-	-	-	-	435,556
<b>Total assets</b>	<b>47,883,004</b>	<b>13,018,935</b>	<b>21,405,516</b>	<b>12,443,566</b>	<b>4,582,856</b>	<b>1,887,083</b>	<b>53,337,957</b>
Liabilities from life insurance contracts *	33,739,868	5,851,491	16,147,871	4,869,122	6,871,383	-	33,739,868
Liabilities from investment contracts with DPF *	709,629	27,459	117,293	156,632	408,245	-	709,629
Liabilities from non-life insurance contract *	8,039,553	5,877,425	1,681,794	318,546	161,788	-	8,039,553
Financial liabilities	163,796	49,209	82,657	31,930	-	-	163,796
Payables	1,432,916	1,432,916	-	-	-	-	1,432,916
Other payables	561,323	-	-	-	-	561,323	561,323
Liabilities from lease contracts	289,095	47,447	163,607	78,041	-	-	289,095
<b>Total liabilities</b>	<b>44,936,180</b>	<b>13,238,500</b>	<b>18,029,615</b>	<b>5,376,230</b>	<b>7,441,416</b>	<b>561,323</b>	<b>44,647,085</b>

<b>2018</b> (CZK'000)	Carrying amount	Up to a year	1-5 years	5-15 years	Over 15 years	No maturity date	Total
Financial assets	42,912,774	4,846,349	24,841,196	13,042,659	4,821,949	1,250,824	48,802,977
At amortized cost	9,709,782	2,220,986	3,638,644	4,247,212	3,072,680	-	13,179,522
At fair value through other comprehensive income	16,037,528	1,382,127	8,819,252	6,217,209	1,749,268	-	18,167,857
of which overlay approach	290,133	-	-	-	-	290,133	290,133
At fair value through profit or loss	17,142,190	1,242,392	12,377,320	2,561,788	-	960,691	17,142,190
Hedging derivatives with positive fair value	23,274	844	5,979	16,450	-	-	23,274
Reinsurance assets*	507,079	277,566	158,754	46,905	23,856	-	507,079
Receivables	799,264	799,264	-	-	-	-	799,264
Cash and cash equivalents	334,199	334,199	-	-	-	-	334,199
<b>Total assets</b>	<b>44,553,316</b>	<b>6,256,534</b>	<b>24,993,970</b>	<b>13,073,114</b>	<b>4,845,805</b>	<b>1,250,824</b>	<b>50,443,521</b>
Liabilities from life insurance contracts *	31,996,660	3,858,553	15,941,533	5,421,610	6,774,965	-	31,996,660
Liabilities from investment contracts with DPF *	728,044	42,142	119,147	165,019	401,737	-	728,044
Liabilities from non-life insurance contract *	7,149,393	4,872,547	1,711,147	407,683	158,016	-	7,149,393
Financial liabilities	157,648	35,650	106,974	15,023	-	-	157,648
Payables	1,226,665	1,226,665	-	-	-	-	1,226,665
Other payables	685,434	-	-	-	-	685,434	685,434
<b>Total liabilities</b>	<b>41,943,843</b>	<b>10,035,557</b>	<b>17,878,800</b>	<b>6,009,334</b>	<b>7,334,718</b>	<b>685,434</b>	<b>41,943,844</b>

\* Technical provisions and the reinsurers' share on technical provisions are presented based on a remaining maturity.

## Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices.

Market risk comprises three types of risk:

- foreign exchange rates (currency risk);
- interest rate risk (changes in interest rates);
- market prices (price risk) other than currency and interest rate.

A Company's market risk policy setting out the assessment and determination of what constitutes market risk for the Company is in place. Compliance with the policy is monitored and exposures and breaches are reported to the Company's Risk committee on a monthly basis. The policy is reviewed regularly for relevance and for changes in the risk environment.

Asset allocation and portfolio limit structure are set to ensure that assets back specific policyholder's liabilities and that assets are held to:

- deliver income and gains for policyholders which are in line with expectations of the policyholders; and
- meet the risk limits.

The Company issues unit-linked investment policies in a number of its operations. In the unitlinked business, the policyholder bears the investment risk of the assets held in the unitlinked funds as the policy benefits are directly linked to the value of the assets in the fund. The Company's exposure to market risk on this business is limited to the extent that income arising from asset management charges is based on the value of assets in the fund.

## Currency risk

Currency risk is very limited as all assets held in other than CZK are hedged to CZK. Therefore, the sensitivity to currency

risk is not presented in the financial statements.

## Interest rate risk

Interest rate risk is the risk that the value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

The table below summarizes the sensitivity analysis of profit before tax and equity on changes of interest market rates (represent the adjustment of fair value of financial assets valued at fair value including the effect of hedges).

<b>2019</b> (CZK'000)	Change in variables	Impact on profit before tax	Impact on equity
CZK Yield curve	+100 basis points	(13,675)	(573,345)
CZK Yield curve	(100) basis points	42,479	680,360

<b>2018</b> (CZK'000)	Change in variables	Impact on profit before tax	Impact on equity
CZK Yield curve	+100 basis points	(35,121)	(575,570)
CZK Yield curve	(100) basis points	61,663	660,627

The method used for deriving data about sensitivity and significant variables has not changed this year.

The Company sets the interest rate risk limits based on a change in the fair value of assets and liabilities when a 10 bps yield curve increase is experienced. The Company also observes the VaR at the level of 99.9%.

## Other market risks

Price risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market.

The Company's equity and property price risk exposure relates to financial assets and liabilities whose values will fluctuate as a result of changes in market prices, principally investment securities not held for the account of unit-linked business.

The Company's price risk policy requires it to manage such risks by setting and monitoring objectives and constraints on investments, diversification plans and limits on investments. The Company sets VaRs which is used by company for measuring of risks and which is the assessment of poten-

tial loss based on 99.9% reliability. When calculating VaR percentile method is used with the assumptions that the value of portfolio is linear function of risk drivers and the composition of funds is unchanged during the period. The period considered is one year.

During 2019 and 2018 a breach of these limits was not identified.

The table below shows the sensitivity of profit before tax (due to changes in fair value of financial assets and liabilities whose fair values are recorded in the income statement) and equity (that reflects adjustments to profit before tax and changes in fair value of FVOCI financial assets), depending on changes in the market prices of shares and real estate funds.

<b>2019</b> (CZK'000)	Change in variables	Impact on profit before tax	Impact on equity
Shares	15%	25,497	58,107
Shares	(15%)	(25,497)	(58,107)

<b>2018</b> (CZK'000)	Change in variables	Impact on profit before tax	Impact on equity
Shares	15%	20,339	76,495
Shares	(15%)	(20,339)	(76,495)

The method used for deriving sensitivity information and significant variables did not change from the previous period.

### Operational risks

Operational risk is the risk of loss arising from system failure, human error, fraud or external events. When controls fail to perform, operational risks can cause damage to reputation, have legal or regulatory implications or can lead to financial loss. In practice it is not possible to expect that the Company could eliminate all potential operational risks, but the Company is trying to implement the effective control mechanisms to eliminate the biggest risks from which the other material financial losses, legal consequences or threat to the reputation can result. Controls include effective segregation of duties, access controls, authorization and reconciliation procedures, staff education and assessment processes, including the use of internal audit. Business risks such as changes in environment, technology and the industry are monitored through the Company's strategic planning and budgeting process.

The Line Management in cooperation with the Risk Management Department sets adequate control mechanisms to cover significant risks and the Risk Management Department evaluate the effectiveness of those controls. In case of identified deficiencies, it leads the process owners to define the action plans to strengthen the control mechanisms and thus improve the risk position of the Company. The risk management function together with the Compliance and Internal audit function prepares documents for the functioning and effectiveness of the internal control system annual evaluation for the Board of Directors.

## 32. CONTINGENT LIABILITIES

### A) LITIGATION

As at the date of these financial statements, no legal actions representing major risk had been brought against the

Company. The Company creates provisions for litigations.

### B) CO-INSURANCE

The Company considers it unlikely that a beneficiary would lodge a legal claim in its whole extent pursuant to Article 30 on Insurance Policy or Article 2817 of the Civil Code against

the Company as the main coinsurer and, therefore, has only created a provision for outstanding claims amounting to its share.

### C) MEMBERSHIP OF THE CZECH INSURERS' BUREAU

As the member of the Bureau, the Company undertook to guarantee the liabilities of the Bureau pursuant to Section 18, Paragraph 6 of the Act on Motor Third-Party Liability Insurance. For this purpose, the Company contributes to the guarantee fund. The amount of the contributions is determined based on the calculation of the Bureau.

In the event that some of the members of the Bureau fail to meet their obligations following from mandatory liability due to their insolvency, a duty may arise for the Company to deposit additional contributions to the guarantee fund.

### D) MEMBERSHIP OF THE CZECH NUCLEAR POOL

The Company is a member of the Czech Nuclear Pool. On the basis of joint liability, it undertook to take over, in the event that one or more members are unable to meet their liabilities, a part of the uncovered liability in proportion to its net own retention used for the given policy. The Company's potential liability, including joint and several liability, is contractually limited to the quadruple of its net retention, which is maximally usable for a specific insurance contract

and a double of its net own retention, which is maximally usable for a specific active reinsurance contract.

A determinant indicator for the definition of the maximum Company's net premium is the location of the insured risk:

	31 December 2019	31 December 2018
Czech republic (CZK'000)		
Third party liability	<b>40,000</b>	40,000
Property insurance	<b>60,000</b>	60,000
<b>Net own retention total</b>	<b>100,000</b>	<b>100,000</b>
EU + Switzerland (CZK'000)		
Third party liability	<b>10,000</b>	10,000
Property insurance	<b>43,128</b>	43,128
<b>Net own retention total</b>	<b>53,128</b>	<b>53,128</b>
Other countries except for EU and Switzerland (CZK'000)		
Third party liability	-	-
Property insurance	-	-
<b>Net own retention total</b>	<b>-</b>	<b>-</b>

KBC Group RE S.A. reinsures 100% of net own retention from 1 January 2014.

### 33. RELATED PARTIES

The Company's parent company is KBC Verzekeringen N.V., Leuven, the Kingdom of Belgium. The Company's ultimate parent company is KBC Company N.V. with its registered seat in Brussels, the Kingdom of Belgium. The Company holds 100% ownership interest in two subsidiaries incorporated in the Czech Republic, see Note 17.

The main types of transactions provided to related parties are represented by insurance services, investment to financial products and reinsurance treaties.

The main related parties of the Company are as follows:

#### **Parent Company**

KBC Verzekeringen NV

#### **Entity with significant influence over the Company**

Československá obchodní banka, a.s.

#### **Other companies within the group**

ČSOB Asset Management, a.s.

Hypoteční banka, a.s.

ČSOB Investiční společnost, a.s.

KBC Ifima

Českomoravská stavební spořitelna, a.s.

ČSOB Penzijní společnost, a. s.

ČSOB Leasing, a.s.

KBC Global Services NV

Bankovní informační technologie s.r.o.

ČSOB Investment Banking Services, a.s.

ČSOB factoring, a.s.

KBC Group RE S.A.

Československá obchodná banka a.s.

ČSOB Poistovňa a. s.

### 34. RELATED-PARTY TRANSACTIONS

The Company enters into transactions with its related parties in the normal course of business. Mutual balances have standard terms, are unsecured and will be settled in cash. The contracts were concluded under normal business conditions and no detriment incurred to the Company as a result of these contracts.

There are no transactions with management of the Company other than those disclosed in Note 12.

The Company has no significant liabilities or receivables to members of the Company's management.



The balances from the main related party transactions are as follows:

2019 (CZK'000)	Parent Company	Entity with significant influence over the Company	Other companies within the group	Total
Financial assets	-	10,217,731	8,018,152	18,235,883
Reinsurance assets on actuarial reserves	244	-	54,204	54,448
Receivables	-	-	5,411	5,411
Other assets	-	75	27,349	27,425
Cash and cash equivalents	-	435,488	-	435,488
<b>Total assets</b>	<b>244</b>	<b>10,653,294</b>	<b>8,105,116</b>	<b>18,758,654</b>
Provisions for insurance contracts	-	6,472	187	6,659
Financial liabilities	-	163,796	-	163,796
Payables	-	8,332	19,663	27,995
Other liabilities	-	6,909	70,119	77,028
<b>Total liabilities</b>	<b>-</b>	<b>185,509</b>	<b>89,969</b>	<b>275,477</b>
Net earned premium	-	23,406	13,381	36,787
Interest income	-	113,063	19,468	132,531
Fee and commission income	-	-	2,822	2,822
Other income	-	1,341	709	2,051
<b>Total income</b>	<b>-</b>	<b>137,810</b>	<b>36,381</b>	<b>174,191</b>
Net benefits and claims from insurance and investment contracts	-	(6,375)	(142,515)	(148,890)
Fee and commission expense	-	(490,162)	(307,351)	(797,514)
Operating expenses	-	(384,236)	(48,159)	(432,395)
Other expenses	-	6,589	1,399	7,988
<b>Total expense</b>	<b>-</b>	<b>(874,185)</b>	<b>(496,626)</b>	<b>(1,370,811)</b>
2018 (CZK'000)	Parent Company	Entity with significant influence over the Company	Other companies within the group	Total
Financial assets	-	9,329,321	8,130,040	17,459,361
Reinsurance assets on actuarial reserves	244	-	61,649	61,893
Receivables	-	-	6,836	6,836
Other assets	-	21	22,995	23,016
Cash and cash equivalents	-	334,153	-	334,153
<b>Total assets</b>	<b>244</b>	<b>9,663,495</b>	<b>8,221,520</b>	<b>17,885,259</b>
Provisions for insurance contracts	-	5,537	670	6,207
Financial liabilities	-	157,648	-	157,648
Payables	-	-	24,029	24,029
Other liabilities	-	56,956	16,189	73,145
<b>Total liabilities</b>	<b>-</b>	<b>220,141</b>	<b>40,888</b>	<b>261,029</b>
Net earned premium	-	23,613	12,679	36,292
Interest income	-	58,793	14,618	73,411
Fee and commission income	-	-	2,629	2,629
Other income	-	4,517	1,408	5,925
<b>Total income</b>	<b>-</b>	<b>86,923</b>	<b>31,334</b>	<b>118,257</b>
Net benefits and claims from insurance and investment contracts	-	(4,329)	(79,548)	(83,877)
Fee and commission expense	-	(406,289)	(342,492)	(748,781)
Operating expenses	-	(364,229)	(46,028)	(410,257)
Other expenses	-	3,105	1,754	4,859
<b>Total expense</b>	<b>-</b>	<b>(771,742)</b>	<b>(466,314)</b>	<b>(1,238,056)</b>

## 35. SUBSEQUENT EVENTS

On 31 December 2019, legislative changes of tax deductibility of technical provisions were published in the Collection of Laws of the Czech Republic, with the effect from 1 January 2020.

For the Company, the aforementioned legislative amendments effective from 1 January 2020 mean that the Company will newly apply as tax-deductible expenses and taxable income creation, use and release of provisions pursuant to the Insurance Act, which is based on the Solvency II Directive and no longer creation, use and release of the technical provisions created according to the accounting practices. Thus, creation, use and release of the technical provisions created according to the accounting practices will no longer be considered as tax effective.

The Company expects that legislative amendments effective from 1 January 2020 shall have a material impact on the current and deferred tax positions presented in the Company's financial statements in the future, however, the impact can not be reliably quantified as of the date of preparation of the financial statements.

Existence of novel coronavirus (COVID-19) was confirmed in early 2020 and has spread across mainland China and beyond, including Czechia, causing disruptions to businesses and economic activity. The Company considers this outbreak to be a non-adjusting post balance sheet event. As the situation is fluid and rapidly evolving, we do not consider it practicable to provide a quantitative estimate of the potential impact of this outbreak on the Company. The impact of this outbreak on the macroeconomic forecasts, our financial position and results, if any, will be incorporated into our estimates of asset impairment and provisions in 2020.



# ČSOB POJIŠŤOVNA, A. S., ČLEN HOLDINGU ČSOB

## REPORT ON RELATIONS

### REPORT OF THE BOARD OF DIRECTORS OF ČSOB POJIŠŤOVNA, A. S., ČLEN HOLDINGU ČSOB ON A RELATIONSHIP BETWEEN CONTROLLING AND CONTROLLED ENTITY AND BETWEEN CONTROLLED ENTITY AND ENTITIES CONTROLLED BY THE SAME CONTROLLING ENTITY, PURSUANT TO THE PROVISION OF SECTION 82 OF THE ACT NO. 90/2012 COLL., ON BUSINESS CORPORATIONS.

#### 1. CONTROLLED PARTY

ČSOB Pojišťovna, a. s., člen holdingu ČSOB with the registered office at Masarykovo náměstí 1458, Zelené Předměstí, 530 02 Pardubice, Business Registration No.: 45534306, entered in the Commercial Register maintained by the Regional Court in Hradec Králové, Section B, Insert 567 (hereinafter the "Company")

#### 2. CONTROLLING PARTY

KBC Group NV with the registered office at Havenlaan 2, BE – 1080 Brussels, Belgium owns Company through following companies:

KBC Verzekeringen NV is an insurance company regulated by the Belgian National Bank. All shares of KBC Verzekeringen NV are held (directly or indirectly) by KBC Group NV (legal entity). KBC Group NV operates primarily on the markets in Belgium, Czech Republic, Slovakia, Bulgaria, Hungary and Ireland. In a more limited extent, it also operates in other countries.

KBC Verzekeringen NV with the registered office at Professor Roger Van Overstraetenplein 2, BE – 3000, Leuven, Belgium, with a share 99.755% and

Československá obchodní banka, a. s. with registered office at Radlická 333/150, Prague 5, postal code 150 57, Czech Republic, with a share 0.245%.

Shares of KBC Group NV (legal entity) are traded on Euronext Brussels Stock Exchange. None of the shareholders has a higher share than 20%.

#### 3. THE STRUCTURE OF RELATIONS BETWEEN CONTROLLING AND CONTROLLED PARTY, METHOD AND MEANS OF CONTROLLING

KBC Group NV controls the Company by the General Meeting pursuant to the Act on business corporations through decisions of two shareholders:

mainly through cooperation and coordination in the field of consolidated risk management, audit and compliance with prudential rules set for insurance companies and other financial institutions by the law.

KBC Verzekeringen NV with 60% voting rights share and Československá obchodní banka, a. s. with 40% voting rights.

Graph with ČSOB Group structure is presented in Appendix no. 1 ČSOB Group structure 2019 and basic graph of KBC Group structure is presented in Appendix no. 2 KBC Group NV. The detailed structure of KBC Group is displayed on [www.kbc.com](http://www.kbc.com).

Controlling entity exercises its influence also through its representatives in the bodies of the Company, particularly in the Supervisory Board and the Board of Directors,

#### 4. SUMMARY OF ACTIONS TAKEN IN DURING THE REPORTING PERIOD, WHICH WERE MADE AT THE REQUEST OR IN THE INTEREST OF THE CONTROLLING PARTY OR PARTIES CONTROLLED BY IT

Unless stated otherwise Related Parties has not taken any action in the reporting period, which was made at the request or in the interest of the Controlling Party or parties controlled by it and that would apply to property that exceeds 10% of

the equity of the Company, even in the ordinary course of business.

At the instigation of the Controlling entity the Company paid

out the dividend payment, which value exceeded 10% of the equity of the Company, see section Dividends and other facts.

The Company concluded term deposits with Československá obchodní banka, a. s., whose value exceeded the limit of 10% of the Company's equity. The Company performed this act

to efficiently allocate its technical reserves resources. The above stated receivables arose from the Company's ordinary business transactions concluded under standard business terms, including interest rates, comparable to transactions with third parties. The Company has not incurred any detriment in respect of these receivables.

## 5. STRUCTURE OF RELATIONS BETWEEN THE CONTROLLING PARTY, PARTY CONTROLLED BY IT AND PARTIES CONTROLLED BY THE SAME CONTROLLING PARTY

In the reporting period, the Company maintained diverse transactions with the Controlling Party, respectively with other parties controlled by it (for the purposes of the Report on relations hereinafter the "Counterparties") in the ordinary course of business.

The Company presents overview of relations with the parties controlled by the same Controlling Party in reporting period (in alphabetical order)

:

Company name	Registered Office	Business Registration No.
Bankovní informační technologie, s.r.o.	Radlická 333/150, 150 57 Praha 5, Czech Republic	63987686
Českomoravská stavební spořitelna, a.s.	Vinohradská 3218/169, 100 17 Praha 10, Czech Republic	49241397
Československá obchodní banka, a. s.	Radlická 333/150, 150 57 Praha 5, Czech Republic	00001350
ČSOB Advisory, a.s.	Radlická 333/150, 150 57 Praha 5, Czech Republic	27081907
ČSOB Asset Management, a.s., investiční společnost	Radlická 333/150, 150 57 Praha 5, Czech Republic	25677888
ČSOB Factoring, a.s.	Výmolova 353/3, Radlice, 150 00 Praha 5, Czech Republic	45794278
ČSOB Leasing, a.s.	Výmolova 353/3, Radlice, 150 00 Praha 5, Czech Republic	63998980
ČSOB Penzijní společnost, a. s., člen skupiny ČSOB	Radlická 333/150, 150 57 Praha 5, Czech Republic	61859265
ČSOB Pojišťovací makléř, s.r.o.	Výmolova 353/3, Radlice, 150 00 Praha 5, Czech Republic	27151221
ČSOB Pojišťovací servis, s.r.o., člen holdingu ČSOB	Masarykovo náměstí 1458, 530 02 Pardubice - Zelené Předměstí, Czech Republic	27479714
Eurincasso, s.r.o.	Výmolova 353/3, Radlice, 150 00 Praha 5, Czech Republic	61251950
Hypoteční banka, a.s.	Radlická 333/150, 150 57 Praha 5, Czech Republic	13584324
KBC BANK NV	Havenlaan 2, BE-1080 Brussels, Belgium	
KBC Group NV	Havenlaan 2, BE-1080 Brussels, Belgium	
KBC Group, Shared Service Center CZ	Radlická 333/150, 150 57 Praha 5, Czech Republic	28516869
KBC Group RE S.A.	Place de la gare 5, Luxembourg, L-1616	
KBC Verzekeringen NV, sídlo	Professor Roger Van Overstraetenplein 2, BE-3000 Leuven, Belgium	
Pardubická Rozvojová, a.s.	Masarykovo náměstí 1458, 530 02 Pardubice - Zelené Předměstí, Czech Republic	05815614
Patria Corporate Finance, a.s.	Výmolova 353/3, Radlice, 150 00 Praha 5, Czech Republic	25671413
Patria Finance, a. s.	Výmolova 353/3, Radlice, 150 00 Praha 5, Czech Republic	26455064
Patria investiční společnost, a. s.	Výmolova 353/3, Radlice, 150 00 Praha 5, Czech Republic	05154197
Top-Pojištění.cz s.r.o.	Lomnického 1705/9, Nusle, 140 00 Praha 4, Czech Republic	27388239
Ušetřeno.cz Finanční služby, a.s.	Lomnického 1705/9, Nusle, 140 00 Praha 4, Czech Republic	28188667
Ušetřeno.cz s.r.o.	Lomnického 1705/9, Nusle, 140 00 Praha 4, Czech Republic	24684295

The Company had contractual relations in the reporting period in the following areas:

## 5.1 INSURANCE AND REINSURANCE AGREEMENTS

In the reporting period (or before the reporting period), the Company entered into insurance agreements (including amendments, further concretizations and clarification of the disputable rights associated with these contracts) with companies Bankovní informační technologie, s.r.o.; Českomoravská stavební spořitelna, a.s.; Československá obchodní banka, a. s.; ČSOB Advisory, a.s.; ČSOB Asset Management, a.s., investiční společnost; ČSOB Leasing, a.s.; ČSOB Pojišťovací servis, s.r.o., člen holdingu ČSOB; Hypoteční banka, a.s. and KBC Group NV Czech Branch, organizační složka.

The scope of the agreements comprised accident insurance, motor casco insurance, motor third party liability insurance, risk insurance, professional indemnity insurance, water damage and flood risk insurance, insurance of tangible and intangible assets, passenger insurance, liability insurance, travel insurance, debit cards insurance, credit cards insurance, life group insurance, consumer, lease and mortgage loan insurance (payment protection insurance). The Related Parties provided counter performance in the form of premiums paid. All agreements were made under standard business terms and conditions and their

performance resulted in no detriment to the Company.

In the reporting period, the Company entered into reinsurance agreements with KBC Group RE S.A.; KBC Verzekeringen NV. The scope of the agreements comprised quota share aircraft casco, liability for damage caused by operation of the aircraft and liability insurance for damage to aircraft reinsurance, quota share reinsurance and first surplus reinsurance, catastrophic excess of loss reinsurance, crops and livestock stop loss reinsurance, property excess of loss reinsurance, accident insurance and insurance of medical treatment and life insurance, quota share insurance for Nuclear Pool, quota share aircraft casco and liability, quota share and insurance of first surplus and facultative reinsurance of Československá obchodní banka, a. s. Alternatively, the foregoing reinsurance was provided in the reporting period on the basis of agreements entered into prior to the reporting period. KBC Group RE S.A. and KBC Verzekeringen NV provided counter-performance in the form of contractual commissions and indemnity shares. All agreements were made under standard business terms and conditions and their performance resulted in no detriment to the Company.

## 5.2 OTHER CONTRACTUAL RELATIONS

### 5.2.1 LEASE AND SUBLEASE AGREEMENTS

In the reporting period (or before the reporting period), the Company entered into agreements with Československá obchodní banka, a. s.; ČSOB Leasing, a.s.; ČSOB Pojišťovací servis, s.r.o., člen holdingu ČSOB; Hypoteční banka, a.s., Pardubická rozvojová, a.s. The scope of the agreements comprised lease (sublease) of non-residential premises, parking places and movable assets.

The Related Parties provided counter-performance in the form of lease of nonresidential premises, movable assets and contractual rent. All agreements were made under standard business terms and conditions and their performance resulted in no detriment to the Company.

### 5.2.2 BANKING SERVICES

In the reporting period (or before the reporting period), the Company entered into agreements with Bankovní informační technologie s.r.o.; Českomoravská stavební spořitelna, a.s. and Československá obchodní banka, a. s. The scope of the agreements comprised the use of internet banking services, the provision of a bank guarantee, the issue of pay slips and their processing, the issue and use of check vouchers, authorization of client payment orders sent by fax, the acceptance of credit cards in public data net environment

and noncash payments, the settlement of transactions (transactions are in accordance with general business terms and conditions), the confirmation of structured deposits, using of safe deposit box, current accounts, deposit accounts, savings account, Postkonto account, and term deposits. Counterperformance, which related party performed, was in the form of provision of the aforementioned banking services, cash appreciation, and maintenance of accounts. All agreements were made under standard business terms and

conditions and their performance resulted in no detriment to the Company.

### 5.2.3 INVESTMENT PRODUCTS

In the reporting period (or before the reporting period), the Company entered into agreement on securities management, an agreement on the authorization of securities settlements, an agreement on share subscription, an agreement on investment certificates subscription and purchase, an agreement on the settlement, management and safekeeping of securities, an agreement on trading on the financial market, an agreement on subscription and purchase of mortgage bonds, an agreement on the transfer of shares for consideration paid, factoring agreements, and a cooperation agreement with Československá obchodní banka, a. s., ČSOB

Asset Management, a.s., investiční společnost, Hypoteční banka, a.s. The scope of the agreements comprised custody and depositing of securities, managing settlement of transactions with securities executed within the TKD (SKD) system and consignment agreement for the purchase or sale of investment instruments. The Related Parties provided counter-performance in the form of ensuring purchase and sale of securities, financial asset management, and cooperation in asset management. All agreements were made under standard business terms and conditions and their performance resulted in no detriment to the Company.

### 5.2.4 EMPLOYEE BENEFITS

In the reporting period (or before the reporting period), the Company entered into cooperation agreements with Bankovní informační technologie, s.r.o., Českomoravská stavební spořitelna, a.s., Československá obchodní banka, a. s., ČSOB Advisory, a.s., ČSOB Asset Management, a.s., investiční společnost, ČSOB Factoring, a.s., ČSOB Leasing, a.s., ČSOB Pojišťovací makléř, s.r.o., ČSOB Penzijní společnost, a. s., člen skupiny ČSOB; ČSOB Pojišťovací servis, s.r.o., Eurincasso, s.r.o., Hypoteční banka, a.s., Patria Corporate Finance, a.s., Patria

Finance, a.s., Patria investiční společnost, a.s., Top-Pojištění.cz s.r.o., Ušetřeno.cz Finanční služby, a.s., Ušetřeno.cz s.r.o. such as agreement on life insurance contribution to employees insured by the Company and catering services agreement. The Related Parties provided counterperformance in the form of provision of employee benefits. All agreements were made under standard business terms and conditions and their performance resulted in no detriment to the Company.

### 5.2.5 GROUP COOPERATION IN VAT

On 9 December 2016, the Company entered into agreement with Československá obchodní banka, a.s., Českomoravská stavební spořitelna, a.s., ČSOB Advisory, a.s., ČSOB Asset Management, a.s., investiční společnost, ČSOB Penzijní společnost, a.s., člen skupiny ČSOB, Hypoteční banka, a.s., Centrum Radlická a.s., Patria Finance, a.s., Patria Online, a.s., Patria investiční společnost, a.s. The scope of the agreement comprised cooperation related to fulfilling of current year tax obligation (VAT) by the deputy member of the Group.

In relation to tax office in connection with VAT is group considered, as individual person obliged to tax and behalf the group act deputy member. The agreement was made under standard business terms and conditions and their performance resulted in no detriment to the Company.

During 2017, part of the concluded agreements were ceased due to a merger of ČSOB with Centrum Radlická, a.s. and Patria Online, a.s.

### 5.2.6 BUSINESS REPRESENTATION

In the reporting period (or before the reporting period), the Company entered into agreements with Českomoravská stavební spořitelna, a.s.; Československá obchodní banka, a. s.; ČSOB Pojišťovací makléř, s.r.o.; ČSOB Leasing, a.s.; ČSOB Penzijní společnost, a. s., člen skupiny ČSOB, ČSOB Pojišťovací servis, s.r.o., člen holdingu ČSOB and Hypoteční banka, a.s. and TOP – Pojištění.cz,s.r.o. The scope of the agreements

comprised cooperation related to business representation (including Mandate agreements and notification of a change of commission terms), cooperation in the provision of collective insurance, distribution services, insurance brokerage and administration (including cooperation in insurance brokers' remuneration, private life insurance of employees, extraordinary commission and agreement about

paid bonuses based on the amount of claims on insured objects), contract on the financial bonus for achieving the volume of insurance, concluding contracts for building savings and pension scheme insurance, to support and promotion of the insurance offers of the insurer, cooperation in the field of relationship management services with the non-exclusive insurance brokers active in managing of external distribution network (OED) for the insurance company, analysis preparation, client support in developing and implementing his/ her strategic and commercial projects,

management consulting, marketing and communication services, call centre services, administrative services – processing of new insurance contracts to system, provision of client acceptance services. The Related Parties provided counter performance in the form of the aforementioned cooperation and contractual consideration paid. All agreements were made under standard business terms and conditions and their performance resulted in no detriment to the Company.

### 5.2.7 OTHER SERVICES

In the reporting period (or before the reporting period), the Company entered into agreements with Československá obchodní banka, a. s., ČSOB Asset Management, a.s., ČSOB Leasing, a.s., and KBC Group NV, KBC BANK NV, KBC Group NV Czech Branch, organizační složka, and Pardubická rozvojová, a.s. The scope of the agreements comprised the use of tax services, services related to accounting methodology and account management, compliance, purchasing services, support financial services, cooperation in the placement of technical provisions for life investment insurance, advisory and consultancy in actuarial mathematics, data processing, ICT services (including sale of disposed

IT equipment), collaboration in marketing campaigns and e-sales, services related to back office systems and processes, support services in risk management, organization services, legal and audit services and services related to human resources, Enterprise architecture, email campaigns, project management and administrative services. The Related Parties provided mutual counter-performance in the form of provision of the aforementioned services. All agreements were made under standard business terms and conditions and their performance resulted in no detriment to the Company.

### 5.2.8 CONFIDENTIALITY AGREEMENT

In the reporting period (or before the reporting period), the Company entered into agreements with KBC Group NV, Československá obchodní banka, a.s., Českomoravská stavební spořitelna, a.s., ČSOB Penzijní společnost, a.s., člen skupiny ČSOB, KBC Group NV Czech Branch, organizační složka, ČSOB Asset Management, a.s., investiční společnost, Hypoteční banka, a.s., ČSOB Leasing, a.s. The scope of the agreements comprised cooperation related to confidentiality

and personal data processing (in accordance with Personal Data Protection Act and GDPR). The Related Parties do not provided counter-performance or provided mutual counter-performance in the form of provision of the aforementioned services. All agreements were made under standard business terms and conditions and their performance resulted in no detriment to the Company.



## 5.2.9 OTHER UNCLASSIFIED AGREEMENTS

The title of the agreement	Counter performance	Contractual Related Party	Detri-ment
Agreement on the transfer of rights and obligations to manage the client base	No counter performance	Českomoravská stavební spořitelna, a.s.	none
Agreement on the transfer of rights and obligations to manage the client base	No counter performance	ČSOB Pojišťovací servis, s.r.o., člen holdingu ČSOB	none

Title of other legal action	Contractual Related Party	Detri-ment
Agreement on settlement	ČSOB Pojišťovací servis, s.r.o.	none
Debt assumption agreement	ČSOB Pojišťovací servis, s.r.o.	none
Agreement on exercise of voting rights	Československá obchodní banka, a. s.	none
Group rules for the Ombudsman's activities	Československá obchodní banka, a. s.	none
Voluntary cash surcharge contract excluding share capital	Pardubická Rozvojová, a.s.	none
Operational memorandum	ČSOB Asset Management, a.s., investiční společnost	none

Aside from the foregoing relations, the Related Parties also exchanged publicly available information or, if applicable, information required by law to meet their statutory obligations.

**Dissolution of companies:**

- As a result of the internal merger, the company Patria Online, a.s., and Centrum Radlická, a.s. were dissolved on 1 December 2017 and their assets were transferred to

the company Československá obchodní banka, a.s.;

- The company Merrion Properties s.r.o. "v likvidaci" was erased from the Commercial Register on 13 November 2017;
- The company ČSOB Property fond, a.s. "v likvidaci" was erased from the Commercial Register on 26 January 2018.

## 6. ASSESSMENT OF DETRIMENT TO CONTROLLED PARTY

The Company has not incurred any detriment from contractual and other relationships during reporting period.

## 7. ASSESSMENT OF RELATIONSHIP BETWEEN THE CONTROLLING PARTY, PARTY CONTROLLED BY IT AND PARTIES CONTROLLED BY THE SAME CONTROLLING PARTY

Common synergies within the ČSOB Group, respectively KBC Group, bring positive results in the areas of efficiency of cost management, human resources and help to set up processes compliant with the corporate strategy. At the same time, this cooperation helps to reduce specific transactional risks, such as risks associated with providing sensitive information and data to third parties.

The Company provides mainly insurance services to the companies in the Group, its associates and joint ventures. The provided services include also insurance advisory, training of intermediaries and insurance claims underwriting.

Receivables and payables to Československá obchodní banka, a. s. consist mainly of derivatives fair value, deposits and repo operations.

Mutual cooperation of companies within the KBC Group and the Company, respectively other companies controlled by the Company, helps to strengthen a common market position and increase the offer of financial services of its clients in the area of building savings and mortgages, asset management, collective investment, pension, leasing, factoring and distribution of life and non-life insurance.

## 8. DIVIDENDS AND OTHER FACTS

Shareholders decided on the distribution of the profit for 2018 on General Meeting held on 29 April 2019. The dividend of CZK 904.25 million was paid out to the shareholders.

In the reporting period, the Company has made decisions of shareholder/company, where the Company is the only

shareholder. The decisions included approval of financial statements and footnotes, profit or loss distribution and dividend payments, election of the members of the companies bodies and their remuneration, changes in Statutes, approval of the Statute changes of some associates, increase/ decrease of share capital and/or share premium.

## 9. REPORTING PERIOD

This Report describes relations between Related Parties for the period from 1 January 2019 to 31 December 2019.

## 10. CONCLUSION

The Board of Directors states that this report was prepared within the statutory deadline and in accordance with § 82 of the Act no. 90/2012 Coll., on business corporations. The Board of Directors has proceeded with due diligence during preparation of the report, which range reflects the purpose of the legal requirements of the Act on business corporations on the report in relation to the ownership structure of the Company.

ČSOB Pojišťovna, a. s., člen holdingu ČSOB

Board of Directors



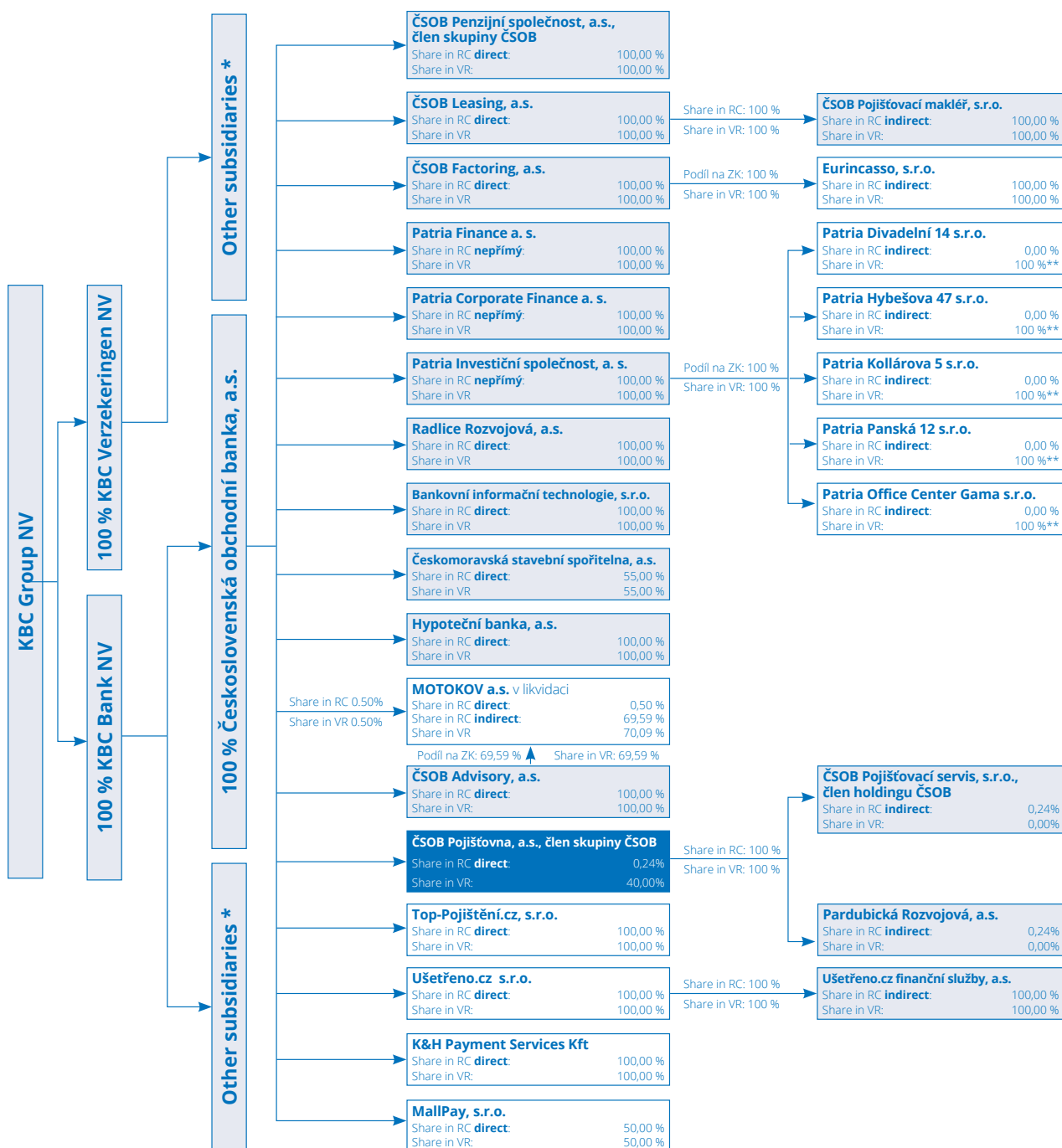
**Mgr. Jiří Střelický, M.A., PhD.**  
Chairman of the Board of Director



**Ing. Tomáš Lain**  
Member of the Board of Directors

## APPENDIX NO. 1 ČSOB 2019 GROUP STRUCTURE

### LIST OF ENTITIES CONTROLLING ČESKOSLOVENSKÁ OBCHODNÍ BANKA, A.S. AND ENTITIES CONTROLLED BY THE SAME CONTROLLING ENTITY (AS OF 31 DECEMBER 2019)



### EXPLANATORY NOTES

Percentage shares shown for individual companies are expressed from the ČSOB point of view as a parent company.

All shares of KBC Bank and KBC Insurance are held (directly or indirectly) by the KBC Group.

ČSOB is 100% owned and fully controlled by KBC Bank.

\* For complete overview of "Other subsidiaries" of the KBC Group please refer to KBC's corporate website [www.kbc.com](http://www.kbc.com), where other details regarding the KBC Group are available.

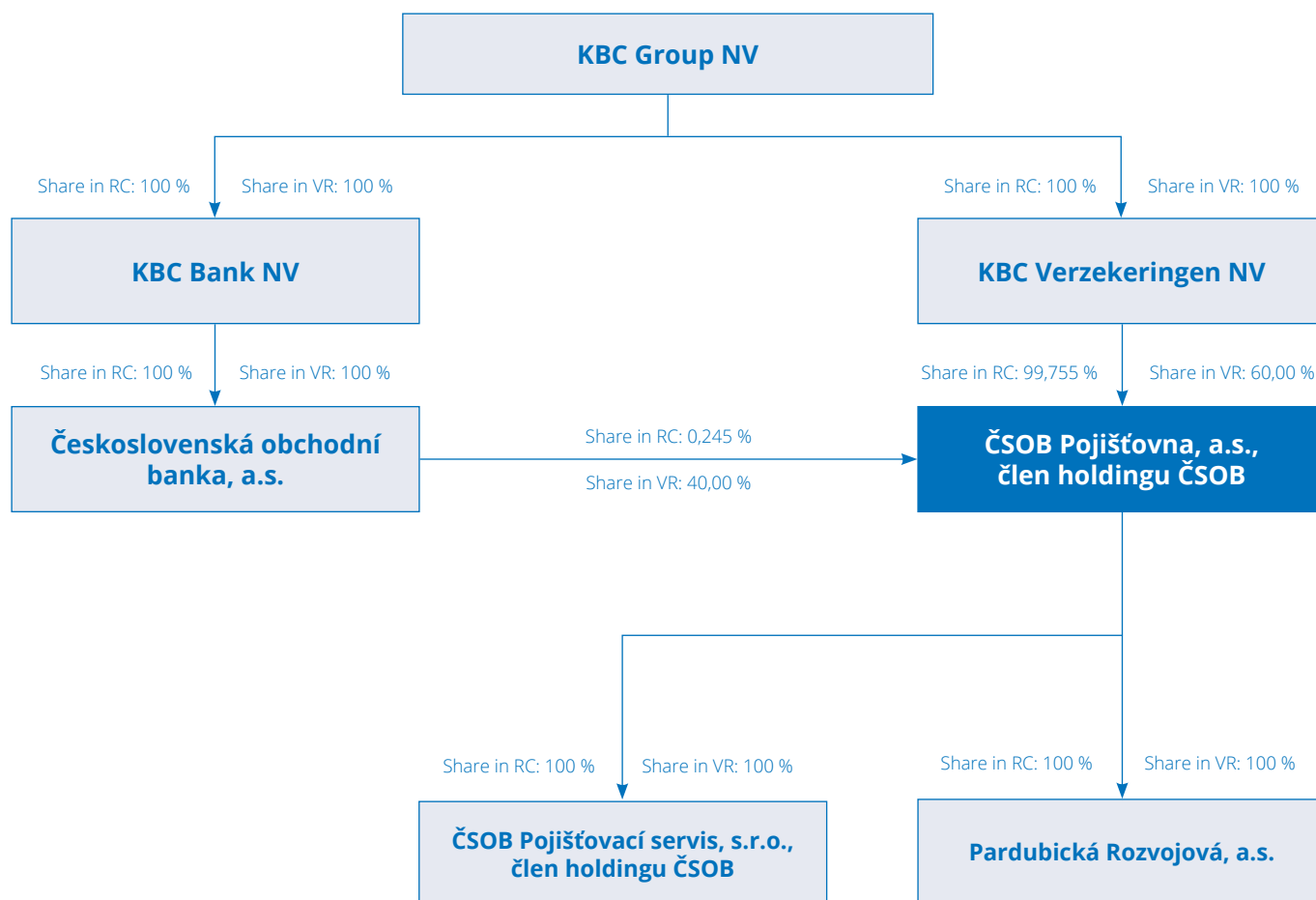
\*\* to the account of shareholders in the funds of qualified investors

RC: registered capital (deposit)

VR: voting rights

APPENDIX NO. 2 KBC 2019 GROUP STRUCTURE

AS OF 31. 12. 2019



EXPLANATORY NOTES

RC - Registered capital  
VR - Voting rights

